

## 5 Year Residential Sales and Inventory History - Residential

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2006 | Jan     | 470        | \$271,917          | \$259,637          | 95.5%              | 93      | 1,748               | 3.7             |
|      | Feb     | 493        | \$246,488          | \$237,606          | 96.4%              | 98      | 1,744               | 3.5             |
|      | Mar     | 684        | \$280,784          | \$268,946          | 95.8%              | 99      | 1,815               | 2.7             |
|      | Apr     | 602        | \$267,994          | \$257,806          | 96.2%              | 96      | 1,908               | 3.2             |
|      | May     | 727        | \$273,536          | \$264,137          | 96.6%              | 92      | 1,952               | 2.7             |
|      | Jun     | 818        | \$283,559          | \$275,565          | 97.2%              | 80      | 2,067               | 2.5             |
|      | Jul     | 650        | \$285,432          | \$275,457          | 96.5%              | 82      | 2,121               | 3.3             |
|      | Aug     | 802        | \$267,812          | \$257,972          | 96.3%              | 85      | 2,091               | 2.6             |
|      | Sep     | 678        | \$296,343          | \$284,873          | 96.1%              | 87      | 2,083               | 3.1             |
|      | Oct     | 683        | \$279,863          | \$267,558          | 95.6%              | 100     | 2,084               | 3.1             |
|      | Nov     | 573        | \$298,328          | \$285,904          | 95.8%              | 85      | 2,014               | 3.5             |
|      | Dec     | 513        | \$303,942          | \$290,461          | 95.6%              | 92      | 1,924               | 3.8             |
| 2006 | Average | 641        | \$279,835          | \$269,131          | 96.2%              | 90      | 1,963               | 3.1             |
|      | Total   | 7,693      | \$2,152,768,197    | \$2,070,424,001    |                    | 694,280 | 23,551              |                 |
| 2007 | Jan     | 445        | \$296,833          | \$284,073          | 95.7%              | 114     | 2,026               | 4.6             |
|      | Feb     | 467        | \$264,621          | \$254,363          | 96.1%              | 94      | 2,051               | 4.4             |
|      | Mar     | 580        | \$282,456          | \$271,679          | 96.2%              | 114     | 2,112               | 3.6             |
|      | Apr     | 538        | \$294,034          | \$281,587          | 95.8%              | 103     | 2,285               | 4.2             |
|      | May     | 631        | \$285,931          | \$275,549          | 96.4%              | 108     | 2,503               | 4.0             |
|      | Jun     | 707        | \$301,825          | \$289,468          | 95.9%              | 98      | 2,615               | 3.7             |
|      | Jul     | 612        | \$331,353          | \$317,063          | 95.7%              | 93      | 2,769               | 4.5             |
|      | Aug     | 670        | \$310,235          | \$295,480          | 95.2%              | 97      | 2,976               | 4.4             |
|      | Sep     | 494        | \$307,306          | \$292,349          | 95.1%              | 100     | 3,185               | 6.4             |
|      | Oct     | 467        | \$296,763          | \$282,426          | 95.2%              | 106     | 3,612               | 7.7             |
|      | Nov     | 488        | \$290,726          | \$277,348          | 95.4%              | 105     | 3,873               | 7.9             |
|      | Dec     | 366        | \$299,663          | \$286,417          | 95.6%              | 109     | 4,052               | 11.1            |
| 2007 | Average | 539        | \$297,616          | \$284,810          | 95.7%              | 103     | 2,838               | 5.3             |
|      | Total   | 6,465      | \$1,924,090,146    | \$1,841,295,037    |                    | 665,887 | 34,059              |                 |
| 2008 | Jan     | 302        | \$289,983          | \$271,642          | 93.7%              | 118     | 4,742               | 15.7            |
|      | Feb     | 324        | \$272,556          | \$255,799          | 93.9%              | 121     | 5,408               | 16.7            |
|      | Mar     | 365        | \$261,892          | \$248,751          | 95.0%              | 120     | 6,220               | 17.0            |
|      | Apr     | 394        | \$293,458          | \$278,027          | 94.7%              | 131     | 6,728               | 17.1            |
|      | May     | 452        | \$271,896          | \$258,825          | 95.2%              | 125     | 7,121               | 15.8            |
|      | Jun     | 423        | \$278,000          | \$263,484          | 94.8%              | 115     | 7,418               | 17.5            |
|      | Jul     | 439        | \$286,648          | \$271,401          | 94.7%              | 114     | 7,513               | 17.1            |
|      | Aug     | 433        | \$303,463          | \$282,006          | 92.9%              | 135     | 7,541               | 17.4            |
|      | Sep     | 352        | \$284,067          | \$266,442          | 93.8%              | 125     | 7,595               | 21.6            |
|      | Oct     | 364        | \$298,035          | \$278,150          | 93.3%              | 135     | 7,470               | 20.5            |
|      | Nov     | 247        | \$271,181          | \$251,199          | 92.6%              | 126     | 7,143               | 28.9            |
|      | Dec     | 284        | \$255,900          | \$237,593          | 92.8%              | 137     | 6,505               | 22.9            |
| 2008 | Average | 365        | \$281,562          | \$264,787          | 94.0%              | 125     | 6,784               | 18.6            |
|      | Total   | 4,379      | \$1,232,959,101    | \$1,159,504,113    |                    | 546,927 | 81,404              |                 |
| 2009 | Jan     | 189        | \$283,818          | \$252,905          | 89.1%              | 146     | 6,512               | 34.5            |
|      | Feb     | 221        | \$248,991          | \$232,897          | 93.5%              | 146     | 6,643               | 30.1            |
|      | Mar     | 294        | \$232,346          | \$218,809          | 94.2%              | 146     | 6,887               | 23.4            |
|      | Apr     | 267        | \$230,597          | \$214,265          | 92.9%              | 143     | 7,193               | 26.9            |
|      | May     | 304        | \$249,932          | \$235,004          | 94.0%              | 131     | 7,548               | 24.8            |
|      | Jun     | 378        | \$257,592          | \$242,155          | 94.0%              | 135     | 7,670               | 20.3            |
|      | Jul     | 435        | \$266,308          | \$248,861          | 93.4%              | 145     | 7,694               | 17.7            |
|      | Aug     | 394        | \$235,226          | \$219,995          | 93.5%              | 147     | 7,785               | 19.8            |
|      | Sep     | 390        | \$269,651          | \$249,978          | 92.7%              | 154     | 7,804               | 20.0            |
|      | Oct     | 386        | \$265,696          | \$242,200          | 91.2%              | 139     | 7,628               | 19.8            |
|      | Nov     | 317        | \$280,433          | \$259,450          | 92.5%              | 157     | 7,192               | 22.7            |
|      | Dec     | 341        | \$289,638          | \$264,037          | 91.2%              | 174     | 6,493               | 19.0            |
| 2009 | Average | 326        | \$259,399          | \$240,546          | 92.7%              | 147     | 7,254               | 22.2            |
|      | Total   | 3,916      | \$1,015,805,860    | \$941,978,842      |                    | 575,494 | 87,049              |                 |

## 5 Year Residential Sales and Inventory History - Residential

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2010 | Jan     | 224        | \$277,819          | \$255,923          | 92.1%              | 171     | 6,544               | 29.2            |
|      | Feb     | 211        | \$264,713          | \$244,444          | 92.3%              | 172     | 6,692               | 31.7            |
|      | Mar     | 331        | \$233,625          | \$216,545          | 92.7%              | 163     | 7,134               | 21.6            |
|      | Apr     | 397        | \$242,528          | \$224,717          | 92.7%              | 159     | 7,702               | 19.4            |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2010 | Average | 291        | \$250,816          | \$231,981          | 92.5%              | 165     | 7,018               | 24.1            |
|      | Total   | 1,163      | \$291,699,299      | \$269,793,767      |                    | 191,700 | 28,072              |                 |

## 5 Year Residential Sales and Inventory History - Condo

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2006 | Jan     | 44         | \$209,472          | \$205,090          | 97.9%              | 151     | 159                 | 3.6             |
|      | Feb     | 43         | \$176,206          | \$170,683          | 96.9%              | 104     | 161                 | 3.7             |
|      | Mar     | 57         | \$169,966          | \$164,504          | 96.8%              | 76      | 190                 | 3.3             |
|      | Apr     | 42         | \$187,029          | \$185,523          | 99.2%              | 67      | 191                 | 4.5             |
|      | May     | 62         | \$188,578          | \$185,592          | 98.4%              | 73      | 190                 | 3.1             |
|      | Jun     | 62         | \$203,532          | \$198,687          | 97.6%              | 85      | 177                 | 2.9             |
|      | Jul     | 62         | \$225,766          | \$220,283          | 97.6%              | 109     | 252                 | 4.1             |
|      | Aug     | 59         | \$221,920          | \$213,353          | 96.1%              | 56      | 279                 | 4.7             |
|      | Sep     | 63         | \$206,000          | \$199,063          | 96.6%              | 76      | 273                 | 4.3             |
|      | Oct     | 66         | \$233,691          | \$221,928          | 95.0%              | 108     | 260                 | 3.9             |
|      | Nov     | 54         | \$171,706          | \$167,207          | 97.4%              | 64      | 265                 | 4.9             |
|      | Dec     | 36         | \$199,419          | \$193,643          | 97.1%              | 85      | 282                 | 7.8             |
| 2006 | Average | 54         | \$200,910          | \$195,063          | 97.1%              | 87      | 223                 | 4.1             |
|      | Total   | 650        | \$130,591,300      | \$126,791,249      |                    | 56,650  | 2,679               |                 |
| 2007 | Jan     | 34         | \$191,038          | \$186,602          | 97.7%              | 99      | 308                 | 9.1             |
|      | Feb     | 41         | \$200,243          | \$194,190          | 97.0%              | 75      | 336                 | 8.2             |
|      | Mar     | 45         | \$175,777          | \$171,862          | 97.8%              | 79      | 347                 | 7.7             |
|      | Apr     | 46         | \$170,702          | \$166,656          | 97.6%              | 101     | 361                 | 7.8             |
|      | May     | 68         | \$183,248          | \$179,318          | 97.9%              | 72      | 354                 | 5.2             |
|      | Jun     | 54         | \$222,785          | \$212,021          | 95.2%              | 115     | 369                 | 6.8             |
|      | Jul     | 52         | \$207,264          | \$204,583          | 98.7%              | 122     | 440                 | 8.5             |
|      | Aug     | 66         | \$222,957          | \$215,327          | 96.6%              | 119     | 448                 | 6.8             |
|      | Sep     | 43         | \$226,867          | \$219,132          | 96.6%              | 107     | 495                 | 11.5            |
|      | Oct     | 52         | \$224,427          | \$217,067          | 96.7%              | 157     | 560                 | 10.8            |
|      | Nov     | 59         | \$196,586          | \$191,938          | 97.6%              | 118     | 572                 | 9.7             |
|      | Dec     | 72         | \$222,057          | \$219,007          | 98.6%              | 121     | 630                 | 8.8             |
| 2007 | Average | 53         | \$204,848          | \$199,370          | 97.3%              | 108     | 435                 | 8.3             |
|      | Total   | 632        | \$129,463,739      | \$126,001,840      |                    | 68,476  | 5,220               |                 |
| 2008 | Jan     | 55         | \$185,501          | \$180,573          | 97.3%              | 74      | 675                 | 12.3            |
|      | Feb     | 45         | \$154,440          | \$151,927          | 98.4%              | 80      | 721                 | 16.0            |
|      | Mar     | 66         | \$169,410          | \$165,915          | 97.9%              | 136     | 791                 | 12.0            |
|      | Apr     | 57         | \$183,291          | \$178,823          | 97.6%              | 94      | 851                 | 14.9            |
|      | May     | 49         | \$180,097          | \$174,647          | 97.0%              | 105     | 894                 | 18.2            |
|      | Jun     | 41         | \$192,992          | \$183,678          | 95.2%              | 119     | 946                 | 23.1            |
|      | Jul     | 48         | \$196,900          | \$190,263          | 96.6%              | 138     | 964                 | 20.1            |
|      | Aug     | 36         | \$188,711          | \$180,253          | 95.5%              | 118     | 981                 | 27.3            |
|      | Sep     | 30         | \$197,500          | \$188,520          | 95.5%              | 143     | 1,009               | 33.6            |
|      | Oct     | 37         | \$193,793          | \$185,954          | 96.0%              | 98      | 961                 | 26.0            |
|      | Nov     | 27         | \$264,824          | \$256,656          | 96.9%              | 119     | 884                 | 32.7            |
|      | Dec     | 26         | \$291,988          | \$284,652          | 97.5%              | 162     | 809                 | 31.1            |
| 2008 | Average | 43         | \$192,651          | \$186,631          | 96.9%              | 113     | 874                 | 20.3            |
|      | Total   | 517        | \$99,600,487       | \$96,488,364       |                    | 58,301  | 10,486              |                 |
| 2009 | Jan     | 15         | \$246,013          | \$235,974          | 95.9%              | 166     | 855                 | 57.0            |
|      | Feb     | 28         | \$229,975          | \$224,378          | 97.6%              | 143     | 892                 | 31.9            |
|      | Mar     | 34         | \$336,218          | \$327,851          | 97.5%              | 138     | 919                 | 27.0            |
|      | Apr     | 31         | \$390,054          | \$367,067          | 94.1%              | 222     | 947                 | 30.5            |
|      | May     | 34         | \$193,893          | \$177,974          | 91.8%              | 159     | 975                 | 28.7            |
|      | Jun     | 44         | \$178,600          | \$169,933          | 95.1%              | 218     | 980                 | 22.3            |
|      | Jul     | 38         | \$165,155          | \$158,991          | 96.3%              | 194     | 983                 | 25.9            |
|      | Aug     | 40         | \$170,887          | \$160,055          | 93.7%              | 121     | 957                 | 23.9            |
|      | Sep     | 37         | \$250,001          | \$221,156          | 88.5%              | 161     | 934                 | 25.2            |
|      | Oct     | 60         | \$242,102          | \$228,645          | 94.4%              | 209     | 903                 | 15.1            |
|      | Nov     | 48         | \$221,012          | \$198,383          | 89.8%              | 173     | 862                 | 18.0            |
|      | Dec     | 41         | \$211,201          | \$196,081          | 92.8%              | 200     | 765                 | 18.7            |
| 2009 | Average | 38         | \$231,686          | \$217,296          | 93.8%              | 178     | 914                 | 24.4            |
|      | Total   | 450        | \$104,258,710      | \$97,783,367       |                    | 80,213  | 10,972              |                 |

## 5 Year Residential Sales and Inventory History - Condo

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2010 | Jan     | 21         | \$236,605          | \$209,839          | 88.7%              | 259     | 795                 | 37.9            |
|      | Feb     | 19         | \$221,973          | \$206,379          | 93.0%              | 194     | 808                 | 42.5            |
|      | Mar     | 26         | \$260,701          | \$236,076          | 90.6%              | 195     | 878                 | 33.8            |
|      | Apr     | 31         | \$178,885          | \$170,422          | 95.3%              | 165     | 878                 | 28.3            |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2010 | Average | 24         | \$221,751          | \$203,597          | 91.8%              | 199     | 840                 | 34.6            |
|      | Total   | 97         | \$21,509,860       | \$19,748,895       |                    | 19,321  | 3,359               |                 |

## 5 Year Residential Sales and Inventory History - Townhouse

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2006 | Jan     | 33         | \$341,599          | \$345,971          | 101.3%             | 83      | 99                  | 3.0             |
|      | Feb     | 26         | \$233,992          | \$233,863          | 99.9%              | 65      | 93                  | 3.6             |
|      | Mar     | 23         | \$209,878          | \$209,754          | 99.9%              | 70      | 113                 | 4.9             |
|      | Apr     | 29         | \$208,432          | \$208,904          | 100.2%             | 96      | 131                 | 4.5             |
|      | May     | 28         | \$218,339          | \$220,451          | 101.0%             | 59      | 136                 | 4.9             |
|      | Jun     | 51         | \$252,196          | \$251,482          | 99.7%              | 73      | 126                 | 2.5             |
|      | Jul     | 47         | \$221,976          | \$220,019          | 99.1%              | 51      | 119                 | 2.5             |
|      | Aug     | 36         | \$256,676          | \$254,804          | 99.3%              | 86      | 129                 | 3.6             |
|      | Sep     | 42         | \$255,637          | \$256,942          | 100.5%             | 103     | 123                 | 2.9             |
|      | Oct     | 43         | \$229,483          | \$228,076          | 99.4%              | 95      | 108                 | 2.5             |
|      | Nov     | 46         | \$290,403          | \$286,769          | 98.7%              | 109     | 120                 | 2.6             |
|      | Dec     | 31         | \$277,381          | \$279,584          | 100.8%             | 100     | 138                 | 4.5             |
| 2006 | Average | 36         | \$251,584          | \$251,378          | 99.9%              | 83      | 120                 | 3.3             |
|      | Total   | 435        | \$109,438,841      | \$109,349,369      |                    | 36,283  | 1,435               |                 |
| 2007 | Jan     | 38         | \$313,252          | \$316,111          | 100.9%             | 89      | 143                 | 3.8             |
|      | Feb     | 35         | \$283,607          | \$280,604          | 98.9%              | 126     | 140                 | 4.0             |
|      | Mar     | 40         | \$370,895          | \$378,013          | 101.9%             | 111     | 145                 | 3.6             |
|      | Apr     | 22         | \$300,072          | \$298,739          | 99.6%              | 87      | 154                 | 7.0             |
|      | May     | 39         | \$283,466          | \$282,437          | 99.6%              | 87      | 167                 | 4.3             |
|      | Jun     | 35         | \$309,912          | \$309,786          | 100.0%             | 77      | 165                 | 4.7             |
|      | Jul     | 51         | \$267,216          | \$268,796          | 100.6%             | 92      | 168                 | 3.3             |
|      | Aug     | 30         | \$293,014          | \$292,770          | 99.9%              | 111     | 181                 | 6.0             |
|      | Sep     | 36         | \$346,410          | \$342,090          | 98.8%              | 110     | 200                 | 5.6             |
|      | Oct     | 37         | \$343,949          | \$338,509          | 98.4%              | 144     | 222                 | 6.0             |
|      | Nov     | 42         | \$224,854          | \$219,951          | 97.8%              | 122     | 296                 | 7.0             |
|      | Dec     | 38         | \$310,426          | \$308,337          | 99.3%              | 133     | 333                 | 8.8             |
| 2007 | Average | 37         | \$302,539          | \$301,739          | 99.7%              | 108     | 193                 | 5.2             |
|      | Total   | 443        | \$134,024,663      | \$133,670,189      |                    | 47,703  | 2,314               |                 |
| 2008 | Jan     | 14         | \$325,577          | \$347,940          | 106.9%             | 135     | 377                 | 26.9            |
|      | Feb     | 20         | \$311,885          | \$324,984          | 104.2%             | 159     | 401                 | 20.1            |
|      | Mar     | 27         | \$321,509          | \$309,362          | 96.2%              | 131     | 414                 | 15.3            |
|      | Apr     | 25         | \$255,096          | \$248,650          | 97.5%              | 143     | 417                 | 16.7            |
|      | May     | 27         | \$266,570          | \$264,674          | 99.3%              | 138     | 426                 | 15.8            |
|      | Jun     | 28         | \$273,477          | \$266,255          | 97.4%              | 130     | 441                 | 15.8            |
|      | Jul     | 21         | \$294,276          | \$293,399          | 99.7%              | 78      | 426                 | 20.3            |
|      | Aug     | 15         | \$303,575          | \$298,515          | 98.3%              | 113     | 420                 | 28.0            |
|      | Sep     | 15         | \$293,668          | \$284,828          | 97.0%              | 119     | 441                 | 29.4            |
|      | Oct     | 23         | \$284,734          | \$277,002          | 97.3%              | 237     | 430                 | 18.7            |
|      | Nov     | 11         | \$236,010          | \$232,354          | 98.5%              | 77      | 420                 | 38.2            |
|      | Dec     | 15         | \$232,739          | \$227,451          | 97.7%              | 558     | 381                 | 25.4            |
| 2008 | Average | 20         | \$284,163          | \$281,292          | 99.0%              | 163     | 416                 | 20.7            |
|      | Total   | 241        | \$68,483,165       | \$67,791,399       |                    | 39,330  | 4,994               |                 |
| 2009 | Jan     | 9          | \$258,563          | \$248,302          | 96.0%              | 153     | 387                 | 43.0            |
|      | Feb     | 10         | \$223,369          | \$209,830          | 93.9%              | 111     | 402                 | 40.2            |
|      | Mar     | 20         | \$312,532          | \$306,030          | 97.9%              | 140     | 430                 | 21.5            |
|      | Apr     | 13         | \$262,530          | \$246,592          | 93.9%              | 226     | 430                 | 33.1            |
|      | May     | 10         | \$257,690          | \$251,990          | 97.8%              | 136     | 415                 | 41.5            |
|      | Jun     | 17         | \$257,520          | \$248,490          | 96.5%              | 140     | 443                 | 26.1            |
|      | Jul     | 19         | \$208,126          | \$202,237          | 97.2%              | 77      | 441                 | 23.2            |
|      | Aug     | 15         | \$241,893          | \$233,967          | 96.7%              | 246     | 459                 | 30.6            |
|      | Sep     | 23         | \$240,369          | \$232,137          | 96.6%              | 147     | 457                 | 19.9            |
|      | Oct     | 22         | \$216,598          | \$214,565          | 99.1%              | 193     | 423                 | 19.2            |
|      | Nov     | 24         | \$232,835          | \$221,713          | 95.2%              | 179     | 416                 | 17.3            |
|      | Dec     | 28         | \$250,026          | \$242,694          | 97.1%              | 138     | 389                 | 13.9            |
| 2009 | Average | 18         | \$245,925          | \$237,770          | 96.7%              | 157     | 424                 | 24.2            |
|      | Total   | 210        | \$51,644,232       | \$49,931,695       |                    | 32,915  | 5,092               |                 |

## 5 Year Residential Sales and Inventory History - Townhouse

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2010 | Jan     | 13         | \$230,462          | \$222,250          | 96.4%              | 253     | 395                 | 30.4            |
|      | Feb     | 10         | \$161,520          | \$160,551          | 99.4%              | 152     | 394                 | 39.4            |
|      | Mar     | 23         | \$188,822          | \$178,610          | 94.6%              | 249     | 406                 | 17.7            |
|      | Apr     | 23         | \$209,400          | \$202,246          | 96.6%              | 176     | 409                 | 17.8            |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2010 | Average | 17         | \$199,569          | \$192,093          | 96.3%              | 211     | 401                 | 23.2            |
|      | Total   | 69         | \$13,770,295       | \$13,254,434       |                    | 14,580  | 1,604               |                 |

5 Year Residential Sales and Inventory History - Residential Auction

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2006 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2006 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | #Num!           |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 0                   |                 |
| 2007 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2007 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | #Num!           |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 0                   |                 |
| 2008 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
| 2008 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | #Div/0!         |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 7                   |                 |
| 2009 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 3                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 4                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 4                   | 0.0             |
| 2009 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 2                   | #Div/0!         |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 26                  |                 |

## 5 Year Residential Sales and Inventory History - Residential Auction

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2010 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 5                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 5                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 5                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 4                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2010 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 5                   | #Div/0!         |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 19                  |                 |

## 5 Year Residential Sales and Inventory History - Preconstruction

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2006 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 3                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 4                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 11                  | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 30                  | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 36                  | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 51                  | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 53                  | 0.0             |
|      | Dec     | 1          | \$330,000          | \$332,270          | 100.7%             | 0       | 57                  | 57.0            |
| 2006 | Average | 0          | \$330,000          | \$332,270          | 100.7%             | 0       | 21                  | 246.0           |
|      | Total   | 1          | \$330,000          | \$332,270          |                    | 0       | 246                 |                 |
| 2007 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 68                  | 0.0             |
|      | Feb     | 2          | \$257,450          | \$259,625          | 100.8%             | 81      | 65                  | 32.5            |
|      | Mar     | 1          | \$142,990          | \$149,555          | 104.6%             | 28      | 66                  | 66.0            |
|      | Apr     | 1          | \$219,609          | \$194,609          | 88.6%              | 0       | 68                  | 68.0            |
|      | May     | 2          | \$270,900          | \$287,451          | 106.1%             | 206     | 83                  | 41.5            |
|      | Jun     | 3          | \$315,300          | \$327,692          | 103.9%             | 69      | 84                  | 28.0            |
|      | Jul     | 1          | \$384,000          | \$401,305          | 104.5%             | 102     | 89                  | 89.0            |
|      | Aug     | 9          | \$309,567          | \$311,870          | 100.7%             | 67      | 95                  | 10.6            |
|      | Sep     | 6          | \$294,067          | \$294,973          | 100.3%             | 133     | 141                 | 23.5            |
|      | Oct     | 2          | \$662,875          | \$650,375          | 98.1%              | 87      | 154                 | 77.0            |
|      | Nov     | 1          | \$384,900          | \$393,529          | 102.2%             | 0       | 166                 | 166.0           |
|      | Dec     | 1          | \$247,384          | \$247,384          | 100.0%             | 0       | 184                 | 184.0           |
| 2007 | Average | 2          | \$319,232          | \$322,104          | 100.9%             | 86      | 105                 | 43.6            |
|      | Total   | 29         | \$9,257,733        | \$9,341,028        |                    | 2,485   | 1,263               |                 |
| 2008 | Jan     | 3          | \$810,004          | \$809,236          | 99.9%              | 85      | 214                 | 71.3            |
|      | Feb     | 2          | \$243,450          | \$247,450          | 101.6%             | 40      | 269                 | 134.5           |
|      | Mar     | 3          | \$313,067          | \$315,961          | 100.9%             | 228     | 285                 | 95.0            |
|      | Apr     | 1          | \$339,000          | \$330,000          | 97.3%              | 173     | 265                 | 265.0           |
|      | May     | 2          | \$329,450          | \$345,450          | 104.9%             | 363     | 265                 | 132.5           |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 269                 | 0.0             |
|      | Jul     | 2          | \$764,450          | \$929,456          | 121.6%             | 326     | 263                 | 131.5           |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 291                 | 0.0             |
|      | Sep     | 1          | \$1,270,000        | \$1,653,606        | 130.2%             | 135     | 315                 | 315.0           |
|      | Oct     | 4          | \$249,448          | \$260,385          | 104.4%             | 105     | 327                 | 81.8            |
|      | Nov     | 9          | \$464,711          | \$484,734          | 104.3%             | 49      | 322                 | 35.8            |
|      | Dec     | 11         | \$433,718          | \$440,984          | 101.7%             | 43      | 300                 | 27.3            |
| 2008 | Average | 3          | \$463,263          | \$491,023          | 106.0%             | 106     | 282                 | 89.1            |
|      | Total   | 38         | \$17,604,001       | \$18,658,882       |                    | 4,042   | 3,385               |                 |
| 2009 | Jan     | 4          | \$456,725          | \$481,949          | 105.5%             | 30      | 296                 | 74.0            |
|      | Feb     | 5          | \$505,120          | \$539,465          | 106.8%             | 145     | 268                 | 53.6            |
|      | Mar     | 5          | \$366,418          | \$376,053          | 102.6%             | 167     | 247                 | 49.4            |
|      | Apr     | 2          | \$333,500          | \$331,400          | 99.4%              | 94      | 237                 | 118.5           |
|      | May     | 1          | \$195,000          | \$198,650          | 101.9%             | 0       | 227                 | 227.0           |
|      | Jun     | 2          | \$220,450          | \$220,089          | 99.8%              | 53      | 207                 | 103.5           |
|      | Jul     | 2          | \$224,500          | \$218,750          | 97.4%              | 96      | 221                 | 110.5           |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 193                 | 0.0             |
|      | Sep     | 1          | \$215,000          | \$215,000          | 100.0%             | 0       | 190                 | 190.0           |
|      | Oct     | 4          | \$194,950          | \$162,912          | 83.6%              | 49      | 195                 | 48.8            |
|      | Nov     | 3          | \$278,133          | \$285,313          | 102.6%             | 332     | 175                 | 58.3            |
|      | Dec     | 1          | \$599,000          | \$610,000          | 101.8%             | 137     | 151                 | 151.0           |
| 2009 | Average | 3          | \$345,490          | \$352,570          | 102.0%             | 117     | 217                 | 86.9            |
|      | Total   | 30         | \$10,364,690       | \$10,577,103       |                    | 3,496   | 2,607               |                 |

## 5 Year Residential Sales and Inventory History - Preconstruction

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2010 | Jan     | 1          | \$429,900          | \$434,900          | 101.2%             | 0       | 143                 | 143.0           |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 149                 | 0.0             |
|      | Mar     | 1          | \$289,900          | \$289,900          | 100.0%             | 2       | 159                 | 159.0           |
|      | Apr     | 2          | \$294,950          | \$312,701          | 106.0%             | 26      | 165                 | 82.5            |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2010 | Average | 1          | \$327,425          | \$337,551          | 103.1%             | 13      | 154                 | 154.0           |
|      | Total   | 4          | \$1,309,700        | \$1,350,202        |                    | 53      | 616                 |                 |

5 Year Residential Sales and Inventory History - Equity Ownership

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2006 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2006 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | #Num!           |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 0                   |                 |
| 2007 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2007 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | #Num!           |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 0                   |                 |
| 2008 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 7                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 7                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 6                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 8                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 9                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 9                   | 0.0             |
| 2008 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 4                   | #Div/0!         |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 46                  |                 |
| 2009 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 9                   | 0.0             |
|      | Feb     | 1          | \$115,000          | \$99,000           | 86.1%              | 48      | 9                   | 9.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
| 2009 | Average | 0          | \$115,000          | \$99,000           | 86.1%              | 48      | 2                   | 23.0            |
|      | Total   | 1          | \$115,000          | \$99,000           |                    | 48      | 23                  |                 |

## 5 Year Residential Sales and Inventory History - Equity Ownership

| Year | Month   | Units Sold | Average List Price | Average Sale Price | % Diff Sale / List | Avg DOM | Month-End Inventory | Absorption Rate |
|------|---------|------------|--------------------|--------------------|--------------------|---------|---------------------|-----------------|
| 2010 | Jan     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Feb     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Mar     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | Apr     | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | 0.0             |
|      | May     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jun     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Jul     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Aug     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Sep     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Oct     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Nov     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
|      | Dec     | 0          | \$0                | \$0                | 0.0%               | 0       | 0                   | 0.0             |
| 2010 | Average | 0          | \$0                | \$0                | 0.0%               | 0       | 1                   | #Div/0!         |
|      | Total   | 0          | \$0                | \$0                |                    | 0       | 3                   |                 |