

5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	470	\$271,917	\$259,637	95.5%	93	1,754	3.7
	Feb	493	\$246,488	\$237,606	96.4%	98	1,753	3.6
	Mar	684	\$280,784	\$268,946	95.8%	99	1,824	2.7
	Apr	602	\$267,994	\$257,806	96.2%	96	1,917	3.2
	May	727	\$273,536	\$264,137	96.6%	92	1,962	2.7
	Jun	818	\$283,559	\$275,565	97.2%	80	2,079	2.5
	Jul	650	\$285,432	\$275,457	96.5%	82	2,135	3.3
	Aug	802	\$267,812	\$257,972	96.3%	85	2,107	2.6
	Sep	678	\$296,343	\$284,873	96.1%	87	2,107	3.1
	Oct	683	\$279,863	\$267,558	95.6%	100	2,115	3.1
	Nov	573	\$298,328	\$285,904	95.8%	85	2,050	3.6
	Dec	513	\$303,942	\$290,461	95.6%	92	1,965	3.8
2006	Average	641	\$279,835	\$269,131	96.2%	90	1,981	3.1
	Total	7,693	\$2,152,768,197	\$2,070,424,001		694,280	23,768	
2007	Jan	445	\$296,833	\$284,073	95.7%	114	2,072	4.7
	Feb	467	\$264,621	\$254,363	96.1%	94	2,125	4.6
	Mar	580	\$282,456	\$271,679	96.2%	114	2,218	3.8
	Apr	538	\$294,034	\$281,587	95.8%	103	2,423	4.5
	May	631	\$285,931	\$275,549	96.4%	108	2,679	4.2
	Jun	707	\$301,825	\$289,468	95.9%	98	2,846	4.0
	Jul	612	\$331,353	\$317,063	95.7%	93	3,072	5.0
	Aug	670	\$310,235	\$295,480	95.2%	97	3,472	5.2
	Sep	494	\$307,306	\$292,349	95.1%	100	3,863	7.8
	Oct	467	\$296,763	\$282,426	95.2%	106	4,411	9.4
	Nov	488	\$290,726	\$277,348	95.4%	105	4,773	9.8
	Dec	366	\$299,663	\$286,417	95.6%	109	5,003	13.7
2007	Average	539	\$297,616	\$284,810	95.7%	103	3,246	6.0
	Total	6,465	\$1,924,090,146	\$1,841,295,037		665,887	38,957	
2008	Jan	302	\$289,983	\$271,642	93.7%	118	5,797	19.2
	Feb	324	\$272,556	\$255,799	93.9%	121	6,040	18.6
	Mar	365	\$261,892	\$248,751	95.0%	120	6,314	17.3
	Apr	394	\$293,458	\$278,027	94.7%	131	6,726	17.1
	May	452	\$271,896	\$258,825	95.2%	125	7,120	15.8
	Jun	423	\$278,000	\$263,484	94.8%	115	7,416	17.5
	Jul	439	\$286,648	\$271,401	94.7%	114	7,511	17.1
	Aug	433	\$303,463	\$282,006	92.9%	135	7,538	17.4
	Sep	352	\$284,067	\$266,442	93.8%	125	7,592	21.6
	Oct	363	\$298,306	\$278,434	93.3%	135	7,467	20.6
	Nov	247	\$271,181	\$251,199	92.6%	126	7,139	28.9
	Dec	283	\$256,239	\$237,903	92.8%	137	6,501	23.0
2008	Average	365	\$281,608	\$264,834	94.0%	125	6,930	19.0
	Total	4,377	\$1,232,599,201	\$1,159,179,113		546,746	83,161	
2009	Jan	189	\$283,818	\$252,905	89.1%	146	6,476	34.3
	Feb	221	\$248,991	\$232,897	93.5%	146	6,607	29.9
	Mar	294	\$232,346	\$218,809	94.2%	146	6,845	23.3
	Apr	267	\$230,597	\$214,265	92.9%	143	7,154	26.8
	May	304	\$249,932	\$235,004	94.0%	131	7,503	24.7
	Jun	378	\$257,592	\$242,155	94.0%	135	7,623	20.2
	Jul	435	\$266,308	\$248,861	93.4%	145	7,642	17.6
	Aug	394	\$235,226	\$219,995	93.5%	147	7,732	19.6
	Sep	390	\$269,651	\$249,978	92.7%	154	7,745	19.9
	Oct	386	\$265,696	\$242,103	91.1%	139	7,569	19.6
	Nov	315	\$281,502	\$260,432	92.5%	157	7,129	22.6
	Dec	339	\$288,999	\$263,374	91.1%	173	6,423	18.9
2009	Average	326	\$259,403	\$240,537	92.7%	147	7,204	22.1
	Total	3,912	\$1,014,785,960	\$940,978,842		574,681	86,448	

5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	225	\$277,340	\$255,453	92.1%	171	6,455	28.7
	Feb	207	\$258,288	\$238,844	92.5%	172	6,543	31.6
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	216	\$268,211	\$247,494	92.3%	171	6,499	30.1
	Total	432	\$115,867,029	\$106,917,608		73,926	12,998	

5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	44	\$209,472	\$205,090	97.9%	151	174	4.0
	Feb	43	\$176,206	\$170,683	96.9%	104	176	4.1
	Mar	57	\$169,966	\$164,504	96.8%	76	205	3.6
	Apr	42	\$187,029	\$185,523	99.2%	67	206	4.9
	May	62	\$188,578	\$185,592	98.4%	73	205	3.3
	Jun	62	\$203,532	\$198,687	97.6%	85	192	3.1
	Jul	62	\$225,766	\$220,283	97.6%	109	270	4.4
	Aug	59	\$221,920	\$213,353	96.1%	56	300	5.1
	Sep	63	\$206,000	\$199,063	96.6%	76	295	4.7
	Oct	66	\$233,691	\$221,928	95.0%	108	286	4.3
	Nov	54	\$171,706	\$167,207	97.4%	64	292	5.4
	Dec	36	\$199,419	\$193,643	97.1%	85	311	8.6
2006	Average	54	\$200,910	\$195,063	97.1%	87	243	4.5
	Total	650	\$130,591,300	\$126,791,249		56,650	2,912	
2007	Jan	34	\$191,038	\$186,602	97.7%	99	337	9.9
	Feb	41	\$200,243	\$194,190	97.0%	75	366	8.9
	Mar	45	\$175,777	\$171,862	97.8%	79	386	8.6
	Apr	46	\$170,702	\$166,656	97.6%	101	403	8.8
	May	68	\$183,248	\$179,318	97.9%	72	396	5.8
	Jun	54	\$222,785	\$212,021	95.2%	115	414	7.7
	Jul	52	\$207,264	\$204,583	98.7%	122	489	9.4
	Aug	66	\$222,957	\$215,327	96.6%	119	507	7.7
	Sep	43	\$226,867	\$219,132	96.6%	107	564	13.1
	Oct	52	\$224,427	\$217,067	96.7%	157	642	12.3
	Nov	59	\$196,586	\$191,938	97.6%	118	663	11.2
	Dec	72	\$222,057	\$219,007	98.6%	121	727	10.1
2007	Average	53	\$204,848	\$199,370	97.3%	108	491	9.3
	Total	632	\$129,463,739	\$126,001,840		68,476	5,894	
2008	Jan	55	\$185,501	\$180,573	97.3%	74	782	14.2
	Feb	45	\$154,440	\$151,927	98.4%	80	787	17.5
	Mar	66	\$169,410	\$165,915	97.9%	136	797	12.1
	Apr	56	\$183,537	\$179,115	97.6%	96	850	15.2
	May	49	\$180,097	\$174,647	97.0%	105	893	18.2
	Jun	41	\$192,992	\$183,678	95.2%	119	945	23.0
	Jul	48	\$196,900	\$190,263	96.6%	138	963	20.1
	Aug	36	\$188,711	\$180,253	95.5%	118	980	27.2
	Sep	30	\$197,500	\$188,520	95.5%	143	1,008	33.6
	Oct	37	\$193,793	\$185,954	96.0%	98	960	25.9
	Nov	27	\$264,824	\$256,656	96.9%	119	883	32.7
	Dec	26	\$291,988	\$284,652	97.5%	162	807	31.0
2008	Average	43	\$192,696	\$186,678	96.9%	113	888	20.6
	Total	516	\$99,430,987	\$96,325,864		58,280	10,655	
2009	Jan	15	\$246,013	\$235,974	95.9%	166	814	54.3
	Feb	28	\$229,975	\$224,378	97.6%	143	851	30.4
	Mar	34	\$336,218	\$327,851	97.5%	138	878	25.8
	Apr	31	\$390,054	\$367,067	94.1%	222	906	29.2
	May	34	\$193,893	\$177,974	91.8%	159	934	27.5
	Jun	44	\$178,600	\$169,933	95.1%	218	939	21.3
	Jul	38	\$165,155	\$158,991	96.3%	194	942	24.8
	Aug	40	\$170,887	\$160,055	93.7%	121	915	22.9
	Sep	37	\$250,001	\$221,156	88.5%	161	892	24.1
	Oct	60	\$242,102	\$228,645	94.4%	209	858	14.3
	Nov	48	\$221,012	\$198,383	89.8%	173	818	17.0
	Dec	41	\$211,201	\$196,081	92.8%	200	716	17.5
2009	Average	38	\$231,686	\$217,296	93.8%	178	872	23.3
	Total	450	\$104,258,710	\$97,783,367		80,213	10,463	

5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	20	\$239,935	\$212,831	88.7%	270	742	37.1
	Feb	19	\$221,973	\$206,379	93.0%	194	750	39.5
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	20	\$231,184	\$209,688	90.7%	233	746	38.3
	Total	39	\$9,016,195	\$8,177,822		9,096	1,492	

5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	33	\$341,599	\$345,971	101.3%	83	100	3.0
	Feb	26	\$233,992	\$233,863	99.9%	65	94	3.6
	Mar	23	\$209,878	\$209,754	99.9%	70	124	5.4
	Apr	29	\$208,432	\$208,904	100.2%	96	142	4.9
	May	28	\$218,339	\$220,451	101.0%	59	147	5.3
	Jun	51	\$252,196	\$251,482	99.7%	73	137	2.7
	Jul	47	\$221,976	\$220,019	99.1%	51	130	2.8
	Aug	36	\$256,676	\$254,804	99.3%	86	140	3.9
	Sep	42	\$255,637	\$256,942	100.5%	103	134	3.2
	Oct	43	\$229,483	\$228,076	99.4%	95	119	2.8
	Nov	46	\$290,403	\$286,769	98.7%	109	131	2.8
	Dec	31	\$277,381	\$279,584	100.8%	100	149	4.8
2006	Average	36	\$251,584	\$251,378	99.9%	83	129	3.6
	Total	435	\$109,438,841	\$109,349,369		36,283	1,547	
2007	Jan	37	\$284,016	\$288,709	101.7%	85	154	4.2
	Feb	35	\$283,607	\$280,604	98.9%	126	151	4.3
	Mar	40	\$370,895	\$378,013	101.9%	111	158	4.0
	Apr	22	\$300,072	\$298,739	99.6%	87	167	7.6
	May	39	\$283,466	\$282,437	99.6%	87	180	4.6
	Jun	34	\$278,880	\$275,282	98.7%	77	179	5.3
	Jul	50	\$245,261	\$244,232	99.6%	93	198	4.0
	Aug	30	\$293,014	\$292,770	99.9%	111	217	7.2
	Sep	35	\$314,878	\$316,864	100.6%	105	244	7.0
	Oct	36	\$313,920	\$307,704	98.0%	139	271	7.5
	Nov	42	\$224,854	\$219,951	97.8%	122	351	8.4
	Dec	38	\$310,426	\$308,337	99.3%	133	403	10.6
2007	Average	37	\$290,011	\$289,242	99.7%	107	223	6.1
	Total	438	\$127,024,663	\$126,687,817		46,765	2,673	
2008	Jan	14	\$325,577	\$347,940	106.9%	135	450	32.1
	Feb	20	\$311,885	\$324,984	104.2%	159	432	21.6
	Mar	27	\$321,509	\$309,362	96.2%	131	412	15.3
	Apr	25	\$255,096	\$248,650	97.5%	143	403	16.1
	May	27	\$266,570	\$264,674	99.3%	138	412	15.3
	Jun	28	\$273,477	\$266,255	97.4%	130	427	15.3
	Jul	21	\$294,276	\$293,399	99.7%	78	412	19.6
	Aug	15	\$303,575	\$298,515	98.3%	113	406	27.1
	Sep	15	\$293,668	\$284,828	97.0%	119	427	28.5
	Oct	23	\$284,734	\$277,002	97.3%	237	416	18.1
	Nov	11	\$236,010	\$232,354	98.5%	77	406	36.9
	Dec	15	\$232,739	\$227,451	97.7%	558	367	24.5
2008	Average	20	\$284,163	\$281,292	99.0%	163	414	20.6
	Total	241	\$68,483,165	\$67,791,399		39,330	4,970	
2009	Jan	9	\$258,563	\$248,302	96.0%	153	386	42.9
	Feb	10	\$223,369	\$209,830	93.9%	111	401	40.1
	Mar	20	\$312,532	\$306,030	97.9%	140	429	21.5
	Apr	13	\$262,530	\$246,592	93.9%	226	429	33.0
	May	10	\$257,690	\$251,990	97.8%	136	414	41.4
	Jun	17	\$257,520	\$248,490	96.5%	140	442	26.0
	Jul	18	\$211,916	\$205,695	97.1%	66	440	24.4
	Aug	15	\$241,893	\$233,967	96.7%	246	458	30.5
	Sep	23	\$240,369	\$232,137	96.6%	147	456	19.8
	Oct	22	\$216,598	\$214,565	99.1%	193	423	19.2
	Nov	24	\$232,835	\$221,713	95.2%	179	416	17.3
	Dec	27	\$254,286	\$246,645	97.0%	131	390	14.4
2009	Average	17	\$246,968	\$238,729	96.7%	155	424	24.4
	Total	208	\$51,369,332	\$49,655,695		32,298	5,084	

5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	13	\$230,462	\$222,250	96.4%	253	393	30.2
	Feb	10	\$161,520	\$160,551	99.4%	152	390	39.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	12	\$200,487	\$195,424	97.5%	209	392	34.0
	Total	23	\$4,611,200	\$4,494,759		4,802	783	

5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2007	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	2	0.0
	Nov	0	\$0	\$0	0.0%	0	2	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2008	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	7	
2009	Jan	0	\$0	\$0	0.0%	0	1	0.0
	Feb	0	\$0	\$0	0.0%	0	1	0.0
	Mar	0	\$0	\$0	0.0%	0	2	0.0
	Apr	0	\$0	\$0	0.0%	0	2	0.0
	May	0	\$0	\$0	0.0%	0	2	0.0
	Jun	0	\$0	\$0	0.0%	0	3	0.0
	Jul	0	\$0	\$0	0.0%	0	2	0.0
	Aug	0	\$0	\$0	0.0%	0	2	0.0
	Sep	0	\$0	\$0	0.0%	0	2	0.0
	Oct	0	\$0	\$0	0.0%	0	3	0.0
	Nov	0	\$0	\$0	0.0%	0	5	0.0
	Dec	0	\$0	\$0	0.0%	0	5	0.0
2009	Average	0	\$0	\$0	0.0%	0	3	#Div/0!
	Total	0	\$0	\$0		0	30	

5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	0	\$0	\$0	0.0%	0	6	0.0
	Feb	0	\$0	\$0	0.0%	0	6	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	0	\$0	\$0	0.0%	0	6	#Div/0!
	Total	0	\$0	\$0		0	12	

5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	3	0.0
	Jun	0	\$0	\$0	0.0%	0	4	0.0
	Jul	0	\$0	\$0	0.0%	0	12	0.0
	Aug	0	\$0	\$0	0.0%	0	32	0.0
	Sep	0	\$0	\$0	0.0%	0	38	0.0
	Oct	0	\$0	\$0	0.0%	0	53	0.0
	Nov	0	\$0	\$0	0.0%	0	55	0.0
	Dec	1	\$330,000	\$332,270	100.7%	0	59	59.0
2006	Average	0	\$330,000	\$332,270	100.7%	0	21	257.0
	Total	1	\$330,000	\$332,270		0	257	
2007	Jan	0	\$0	\$0	0.0%	0	70	0.0
	Feb	2	\$257,450	\$259,625	100.8%	81	68	34.0
	Mar	1	\$142,990	\$149,555	104.6%	28	70	70.0
	Apr	1	\$219,609	\$194,609	88.6%	0	72	72.0
	May	2	\$270,900	\$287,451	106.1%	206	87	43.5
	Jun	3	\$315,300	\$327,692	103.9%	69	93	31.0
	Jul	1	\$384,000	\$401,305	104.5%	102	100	100.0
	Aug	9	\$309,567	\$311,870	100.7%	67	108	12.0
	Sep	6	\$294,067	\$294,973	100.3%	133	155	25.8
	Oct	2	\$662,875	\$650,375	98.1%	87	185	92.5
	Nov	1	\$384,900	\$393,529	102.2%	0	201	201.0
	Dec	1	\$247,384	\$247,384	100.0%	0	242	242.0
2007	Average	2	\$319,232	\$322,104	100.9%	86	121	50.0
	Total	29	\$9,257,733	\$9,341,028		2,485	1,451	
2008	Jan	3	\$810,004	\$809,236	99.9%	85	273	91.0
	Feb	2	\$243,450	\$247,450	101.6%	40	320	160.0
	Mar	3	\$313,067	\$315,961	100.9%	228	287	95.7
	Apr	1	\$339,000	\$330,000	97.3%	173	265	265.0
	May	2	\$329,450	\$345,450	104.9%	363	265	132.5
	Jun	0	\$0	\$0	0.0%	0	269	0.0
	Jul	2	\$764,450	\$929,456	121.6%	326	263	131.5
	Aug	0	\$0	\$0	0.0%	0	291	0.0
	Sep	1	\$1,270,000	\$1,653,606	130.2%	135	315	315.0
	Oct	4	\$249,448	\$260,385	104.4%	105	327	81.8
	Nov	9	\$464,711	\$484,734	104.3%	49	322	35.8
	Dec	11	\$433,718	\$440,984	101.7%	43	300	27.3
2008	Average	3	\$463,263	\$491,023	106.0%	106	291	92.0
	Total	38	\$17,604,001	\$18,658,882		4,042	3,497	
2009	Jan	4	\$456,725	\$481,949	105.5%	30	296	74.0
	Feb	5	\$505,120	\$539,465	106.8%	145	268	53.6
	Mar	4	\$388,475	\$402,319	103.6%	207	247	61.8
	Apr	2	\$333,500	\$331,400	99.4%	94	237	118.5
	May	1	\$195,000	\$198,650	101.9%	0	232	232.0
	Jun	2	\$220,450	\$220,089	99.8%	53	212	106.0
	Jul	2	\$224,500	\$218,750	97.4%	96	227	113.5
	Aug	0	\$0	\$0	0.0%	0	199	0.0
	Sep	1	\$215,000	\$215,000	100.0%	0	196	196.0
	Oct	3	\$221,600	\$178,882	80.7%	32	202	67.3
	Nov	3	\$278,133	\$285,313	102.6%	332	180	60.0
	Dec	1	\$599,000	\$610,000	101.8%	137	156	156.0
2009	Average	2	\$356,125	\$363,968	102.2%	121	221	94.7
	Total	28	\$9,971,500	\$10,191,113		3,389	2,652	

5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	1	\$429,900	\$434,900	101.2%	0	149	149.0
	Feb	0	\$0	\$0	0.0%	0	154	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	1	\$429,900	\$434,900	101.2%	0	152	303.0
	Total	1	\$429,900	\$434,900		0	303	

5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2007	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	7	0.0
	Aug	0	\$0	\$0	0.0%	0	7	0.0
	Sep	0	\$0	\$0	0.0%	0	6	0.0
	Oct	0	\$0	\$0	0.0%	0	8	0.0
	Nov	0	\$0	\$0	0.0%	0	9	0.0
	Dec	0	\$0	\$0	0.0%	0	9	0.0
2008	Average	0	\$0	\$0	0.0%	0	4	#Div/0!
	Total	0	\$0	\$0		0	46	
2009	Jan	0	\$0	\$0	0.0%	0	9	0.0
	Feb	1	\$115,000	\$99,000	86.1%	48	9	9.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	1	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	1	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2009	Average	0	\$115,000	\$99,000	86.1%	48	2	23.0
	Total	1	\$115,000	\$99,000		48	23	

5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	0	\$0	\$0	0.0%	0	1	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	1	