

## 5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	470	\$271,917	\$259,637	95.5%	93	1,748	3.7
	Feb	493	\$246,488	\$237,606	96.4%	98	1,744	3.5
	Mar	684	\$280,784	\$268,946	95.8%	99	1,815	2.7
	Apr	602	\$267,994	\$257,806	96.2%	96	1,908	3.2
	May	727	\$273,536	\$264,137	96.6%	92	1,952	2.7
	Jun	818	\$283,559	\$275,565	97.2%	80	2,067	2.5
	Jul	650	\$285,432	\$275,457	96.5%	82	2,121	3.3
	Aug	802	\$267,812	\$257,972	96.3%	85	2,091	2.6
	Sep	678	\$296,343	\$284,873	96.1%	87	2,083	3.1
	Oct	683	\$279,863	\$267,558	95.6%	100	2,084	3.1
	Nov	573	\$298,328	\$285,904	95.8%	85	2,014	3.5
	Dec	513	\$303,942	\$290,461	95.6%	92	1,924	3.8
2006	Average	641	\$279,835	\$269,131	96.2%	90	1,963	3.1
	Total	7,693	\$2,152,768,197	\$2,070,424,001		694,280	23,551	
2007	Jan	445	\$296,833	\$284,073	95.7%	114	2,026	4.6
	Feb	467	\$264,621	\$254,363	96.1%	94	2,051	4.4
	Mar	580	\$282,456	\$271,679	96.2%	114	2,112	3.6
	Apr	538	\$294,034	\$281,587	95.8%	103	2,285	4.2
	May	631	\$285,931	\$275,549	96.4%	108	2,503	4.0
	Jun	707	\$301,825	\$289,468	95.9%	98	2,615	3.7
	Jul	612	\$331,353	\$317,063	95.7%	93	2,769	4.5
	Aug	670	\$310,235	\$295,480	95.2%	97	2,976	4.4
	Sep	494	\$307,306	\$292,349	95.1%	100	3,185	6.4
	Oct	467	\$296,763	\$282,426	95.2%	106	3,612	7.7
	Nov	488	\$290,726	\$277,348	95.4%	105	3,873	7.9
	Dec	366	\$299,663	\$286,417	95.6%	109	4,052	11.1
2007	Average	539	\$297,616	\$284,810	95.7%	103	2,838	5.3
	Total	6,465	\$1,924,090,146	\$1,841,295,037		665,887	34,059	
2008	Jan	302	\$289,983	\$271,642	93.7%	118	4,742	15.7
	Feb	324	\$272,556	\$255,799	93.9%	121	5,408	16.7
	Mar	365	\$261,892	\$248,751	95.0%	120	6,220	17.0
	Apr	394	\$293,458	\$278,027	94.7%	131	6,728	17.1
	May	452	\$271,896	\$258,825	95.2%	125	7,121	15.8
	Jun	423	\$278,000	\$263,484	94.8%	115	7,418	17.5
	Jul	439	\$286,648	\$271,401	94.7%	114	7,513	17.1
	Aug	433	\$303,463	\$282,006	92.9%	135	7,541	17.4
	Sep	352	\$284,067	\$266,442	93.8%	125	7,595	21.6
	Oct	364	\$298,035	\$278,150	93.3%	135	7,470	20.5
	Nov	247	\$271,181	\$251,199	92.6%	126	7,143	28.9
	Dec	284	\$255,900	\$237,593	92.8%	137	6,505	22.9
2008	Average	365	\$281,562	\$264,787	94.0%	125	6,784	18.6
	Total	4,379	\$1,232,959,101	\$1,159,504,113		546,927	81,404	
2009	Jan	189	\$283,818	\$252,905	89.1%	146	6,494	34.4
	Feb	221	\$248,991	\$232,897	93.5%	146	6,626	30.0
	Mar	294	\$232,346	\$218,809	94.2%	146	6,869	23.4
	Apr	267	\$230,597	\$214,265	92.9%	143	7,176	26.9
	May	305	\$249,752	\$234,885	94.0%	130	7,529	24.7
	Jun	378	\$257,592	\$242,155	94.0%	135	7,652	20.2
	Jul	435	\$266,308	\$248,861	93.4%	145	7,675	17.6
	Aug	394	\$235,226	\$219,995	93.5%	147	7,764	19.7
	Sep	391	\$269,511	\$249,889	92.7%	154	7,783	19.9
	Oct	386	\$265,696	\$242,200	91.2%	139	7,606	19.7
	Nov	317	\$280,433	\$259,450	92.5%	157	7,173	22.6
	Dec	341	\$289,638	\$264,037	91.2%	174	6,475	19.0
2009	Average	327	\$259,371	\$240,529	92.7%	147	7,235	22.2
	Total	3,918	\$1,016,215,860	\$942,392,492		575,494	86,822	

## 5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	225	\$277,642	\$255,764	92.1%	173	6,525	29.0
	Feb	211	\$264,713	\$244,444	92.3%	172	6,679	31.7
	Mar	332	\$232,966	\$215,923	92.7%	162	7,136	21.5
	Apr	407	\$243,557	\$225,691	92.7%	158	7,809	19.2
	May	392	\$256,752	\$237,134	92.4%	156	8,221	21.0
	Jun	494	\$258,598	\$239,213	92.5%	152	8,384	17.0
	Jul	324	\$248,187	\$229,513	92.5%	152	8,435	26.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	341	\$253,083	\$234,028	92.5%	159	7,598	22.3
	Total	2,385	\$603,603,291	\$558,157,140		379,374	53,189	

## 5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	44	\$209,472	\$205,090	97.9%	151	159	3.6
	Feb	43	\$176,206	\$170,683	96.9%	104	161	3.7
	Mar	57	\$169,966	\$164,504	96.8%	76	190	3.3
	Apr	42	\$187,029	\$185,523	99.2%	67	191	4.5
	May	62	\$188,578	\$185,592	98.4%	73	190	3.1
	Jun	62	\$203,532	\$198,687	97.6%	85	177	2.9
	Jul	62	\$225,766	\$220,283	97.6%	109	252	4.1
	Aug	59	\$221,920	\$213,353	96.1%	56	279	4.7
	Sep	63	\$206,000	\$199,063	96.6%	76	273	4.3
	Oct	66	\$233,691	\$221,928	95.0%	108	260	3.9
	Nov	54	\$171,706	\$167,207	97.4%	64	265	4.9
	Dec	36	\$199,419	\$193,643	97.1%	85	282	7.8
2006	Average	54	\$200,910	\$195,063	97.1%	87	223	4.1
	Total	650	\$130,591,300	\$126,791,249		56,650	2,679	
2007	Jan	34	\$191,038	\$186,602	97.7%	99	308	9.1
	Feb	41	\$200,243	\$194,190	97.0%	75	336	8.2
	Mar	45	\$175,777	\$171,862	97.8%	79	347	7.7
	Apr	46	\$170,702	\$166,656	97.6%	101	361	7.8
	May	68	\$183,248	\$179,318	97.9%	72	354	5.2
	Jun	54	\$222,785	\$212,021	95.2%	115	369	6.8
	Jul	52	\$207,264	\$204,583	98.7%	122	440	8.5
	Aug	66	\$222,957	\$215,327	96.6%	119	448	6.8
	Sep	43	\$226,867	\$219,132	96.6%	107	495	11.5
	Oct	52	\$224,427	\$217,067	96.7%	157	560	10.8
	Nov	59	\$196,586	\$191,938	97.6%	118	572	9.7
	Dec	72	\$222,057	\$219,007	98.6%	121	630	8.8
2007	Average	53	\$204,848	\$199,370	97.3%	108	435	8.3
	Total	632	\$129,463,739	\$126,001,840		68,476	5,220	
2008	Jan	55	\$185,501	\$180,573	97.3%	74	675	12.3
	Feb	45	\$154,440	\$151,927	98.4%	80	721	16.0
	Mar	66	\$169,410	\$165,915	97.9%	136	791	12.0
	Apr	57	\$183,291	\$178,823	97.6%	94	851	14.9
	May	49	\$180,097	\$174,647	97.0%	105	894	18.2
	Jun	41	\$192,992	\$183,678	95.2%	119	946	23.1
	Jul	48	\$196,900	\$190,263	96.6%	138	964	20.1
	Aug	36	\$188,711	\$180,253	95.5%	118	981	27.3
	Sep	30	\$197,500	\$188,520	95.5%	143	1,009	33.6
	Oct	37	\$193,793	\$185,954	96.0%	98	961	26.0
	Nov	27	\$264,824	\$256,656	96.9%	119	884	32.7
	Dec	26	\$291,988	\$284,652	97.5%	162	809	31.1
2008	Average	43	\$192,651	\$186,631	96.9%	113	874	20.3
	Total	517	\$99,600,487	\$96,488,364		58,301	10,486	
2009	Jan	15	\$246,013	\$235,974	95.9%	166	857	57.1
	Feb	28	\$229,975	\$224,378	97.6%	143	894	31.9
	Mar	34	\$336,218	\$327,851	97.5%	138	921	27.1
	Apr	31	\$390,054	\$367,067	94.1%	222	949	30.6
	May	34	\$193,893	\$177,974	91.8%	159	977	28.7
	Jun	44	\$178,600	\$169,933	95.1%	218	980	22.3
	Jul	38	\$165,155	\$158,991	96.3%	194	983	25.9
	Aug	40	\$170,887	\$160,055	93.7%	121	957	23.9
	Sep	37	\$250,001	\$221,156	88.5%	161	935	25.3
	Oct	60	\$242,102	\$228,645	94.4%	209	904	15.1
	Nov	48	\$221,012	\$198,383	89.8%	173	863	18.0
	Dec	41	\$211,201	\$196,081	92.8%	200	765	18.7
2009	Average	38	\$231,686	\$217,296	93.8%	178	915	24.4
	Total	450	\$104,258,710	\$97,783,367		80,213	10,985	

## 5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	21	\$236,605	\$209,839	88.7%	259	794	37.8
	Feb	20	\$218,070	\$202,985	93.1%	194	808	40.4
	Mar	27	\$257,523	\$232,194	90.2%	195	877	32.5
	Apr	31	\$178,885	\$170,422	95.3%	165	885	28.5
	May	43	\$184,087	\$173,315	94.1%	176	852	19.8
	Jun	55	\$250,447	\$213,082	85.1%	319	857	15.6
	Jul	24	\$241,418	\$210,957	87.4%	197	808	33.7
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	32	\$223,136	\$200,243	89.7%	224	840	26.6
	Total	221	\$49,313,039	\$44,253,694		49,509	5,881	

## 5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	33	\$341,599	\$345,971	101.3%	83	99	3.0
	Feb	26	\$233,992	\$233,863	99.9%	65	93	3.6
	Mar	23	\$209,878	\$209,754	99.9%	70	113	4.9
	Apr	29	\$208,432	\$208,904	100.2%	96	131	4.5
	May	28	\$218,339	\$220,451	101.0%	59	136	4.9
	Jun	51	\$252,196	\$251,482	99.7%	73	126	2.5
	Jul	47	\$221,976	\$220,019	99.1%	51	119	2.5
	Aug	36	\$256,676	\$254,804	99.3%	86	129	3.6
	Sep	42	\$255,637	\$256,942	100.5%	103	123	2.9
	Oct	43	\$229,483	\$228,076	99.4%	95	108	2.5
	Nov	46	\$290,403	\$286,769	98.7%	109	120	2.6
	Dec	31	\$277,381	\$279,584	100.8%	100	138	4.5
2006	Average	36	\$251,584	\$251,378	99.9%	83	120	3.3
	Total	435	\$109,438,841	\$109,349,369		36,283	1,435	
2007	Jan	38	\$313,252	\$316,111	100.9%	89	143	3.8
	Feb	35	\$283,607	\$280,604	98.9%	126	140	4.0
	Mar	40	\$370,895	\$378,013	101.9%	111	145	3.6
	Apr	22	\$300,072	\$298,739	99.6%	87	154	7.0
	May	39	\$283,466	\$282,437	99.6%	87	167	4.3
	Jun	35	\$309,912	\$309,786	100.0%	77	165	4.7
	Jul	51	\$267,216	\$268,796	100.6%	92	168	3.3
	Aug	30	\$293,014	\$292,770	99.9%	111	181	6.0
	Sep	36	\$346,410	\$342,090	98.8%	110	200	5.6
	Oct	37	\$343,949	\$338,509	98.4%	144	222	6.0
	Nov	42	\$224,854	\$219,951	97.8%	122	296	7.0
	Dec	38	\$310,426	\$308,337	99.3%	133	333	8.8
2007	Average	37	\$302,539	\$301,739	99.7%	108	193	5.2
	Total	443	\$134,024,663	\$133,670,189		47,703	2,314	
2008	Jan	14	\$325,577	\$347,940	106.9%	135	377	26.9
	Feb	20	\$311,885	\$324,984	104.2%	159	401	20.1
	Mar	27	\$321,509	\$309,362	96.2%	131	414	15.3
	Apr	25	\$255,096	\$248,650	97.5%	143	417	16.7
	May	27	\$266,570	\$264,674	99.3%	138	426	15.8
	Jun	28	\$273,477	\$266,255	97.4%	130	441	15.8
	Jul	21	\$294,276	\$293,399	99.7%	78	426	20.3
	Aug	15	\$303,575	\$298,515	98.3%	113	420	28.0
	Sep	15	\$293,668	\$284,828	97.0%	119	441	29.4
	Oct	23	\$284,734	\$277,002	97.3%	237	430	18.7
	Nov	11	\$236,010	\$232,354	98.5%	77	420	38.2
	Dec	15	\$232,739	\$227,451	97.7%	558	381	25.4
2008	Average	20	\$284,163	\$281,292	99.0%	163	416	20.7
	Total	241	\$68,483,165	\$67,791,399		39,330	4,994	
2009	Jan	9	\$258,563	\$248,302	96.0%	153	387	43.0
	Feb	10	\$223,369	\$209,830	93.9%	111	402	40.2
	Mar	20	\$312,532	\$306,030	97.9%	140	430	21.5
	Apr	13	\$262,530	\$246,592	93.9%	226	430	33.1
	May	10	\$257,690	\$251,990	97.8%	136	415	41.5
	Jun	17	\$257,520	\$248,490	96.5%	140	443	26.1
	Jul	19	\$208,126	\$202,237	97.2%	77	441	23.2
	Aug	15	\$241,893	\$233,967	96.7%	246	459	30.6
	Sep	23	\$240,369	\$232,137	96.6%	147	457	19.9
	Oct	22	\$216,598	\$214,565	99.1%	193	423	19.2
	Nov	24	\$232,835	\$221,713	95.2%	179	416	17.3
	Dec	28	\$250,026	\$242,694	97.1%	138	389	13.9
2009	Average	18	\$245,925	\$237,770	96.7%	157	424	24.2
	Total	210	\$51,644,232	\$49,931,695		32,915	5,092	

## 5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	13	\$230,462	\$222,250	96.4%	253	397	30.5
	Feb	10	\$161,520	\$160,551	99.4%	152	396	39.6
	Mar	23	\$188,822	\$178,610	94.6%	249	412	17.9
	Apr	23	\$209,400	\$202,246	96.6%	176	416	18.1
	May	22	\$196,918	\$190,381	96.7%	157	432	19.6
	Jun	24	\$197,057	\$188,727	95.8%	210	441	18.4
	Jul	15	\$251,810	\$241,833	96.0%	223	444	29.6
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	19	\$204,685	\$196,921	96.2%	203	420	22.6
	Total	130	\$26,609,008	\$25,599,766		26,412	2,938	

5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2007	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	2	0.0
	Nov	0	\$0	\$0	0.0%	0	2	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2008	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	7	
2009	Jan	0	\$0	\$0	0.0%	0	2	0.0
	Feb	0	\$0	\$0	0.0%	0	2	0.0
	Mar	0	\$0	\$0	0.0%	0	3	0.0
	Apr	0	\$0	\$0	0.0%	0	3	0.0
	May	0	\$0	\$0	0.0%	0	3	0.0
	Jun	0	\$0	\$0	0.0%	0	4	0.0
	Jul	0	\$0	\$0	0.0%	0	3	0.0
	Aug	0	\$0	\$0	0.0%	0	3	0.0
	Sep	0	\$0	\$0	0.0%	0	2	0.0
	Oct	0	\$0	\$0	0.0%	0	3	0.0
	Nov	0	\$0	\$0	0.0%	0	5	0.0
	Dec	0	\$0	\$0	0.0%	0	5	0.0
2009	Average	0	\$0	\$0	0.0%	0	3	#Div/0!
	Total	0	\$0	\$0		0	38	

## 5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	0	\$0	\$0	0.0%	0	6	0.0
	Feb	0	\$0	\$0	0.0%	0	6	0.0
	Mar	0	\$0	\$0	0.0%	0	6	0.0
	Apr	0	\$0	\$0	0.0%	0	5	0.0
	May	0	\$0	\$0	0.0%	0	3	0.0
	Jun	0	\$0	\$0	0.0%	0	5	0.0
	Jul	0	\$0	\$0	0.0%	0	3	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	0	\$0	\$0	0.0%	0	5	#Div/0!
	Total	0	\$0	\$0		0	34	

## 5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	3	0.0
	Jun	0	\$0	\$0	0.0%	0	4	0.0
	Jul	0	\$0	\$0	0.0%	0	11	0.0
	Aug	0	\$0	\$0	0.0%	0	30	0.0
	Sep	0	\$0	\$0	0.0%	0	36	0.0
	Oct	0	\$0	\$0	0.0%	0	51	0.0
	Nov	0	\$0	\$0	0.0%	0	53	0.0
	Dec	1	\$330,000	\$332,270	100.7%	0	57	57.0
2006	Average	0	\$330,000	\$332,270	100.7%	0	21	246.0
	Total	1	\$330,000	\$332,270		0	246	
2007	Jan	0	\$0	\$0	0.0%	0	68	0.0
	Feb	2	\$257,450	\$259,625	100.8%	81	65	32.5
	Mar	1	\$142,990	\$149,555	104.6%	28	66	66.0
	Apr	1	\$219,609	\$194,609	88.6%	0	68	68.0
	May	2	\$270,900	\$287,451	106.1%	206	83	41.5
	Jun	3	\$315,300	\$327,692	103.9%	69	84	28.0
	Jul	1	\$384,000	\$401,305	104.5%	102	89	89.0
	Aug	9	\$309,567	\$311,870	100.7%	67	95	10.6
	Sep	6	\$294,067	\$294,973	100.3%	133	141	23.5
	Oct	2	\$662,875	\$650,375	98.1%	87	154	77.0
	Nov	1	\$384,900	\$393,529	102.2%	0	166	166.0
	Dec	1	\$247,384	\$247,384	100.0%	0	184	184.0
2007	Average	2	\$319,232	\$322,104	100.9%	86	105	43.6
	Total	29	\$9,257,733	\$9,341,028		2,485	1,263	
2008	Jan	3	\$810,004	\$809,236	99.9%	85	214	71.3
	Feb	2	\$243,450	\$247,450	101.6%	40	269	134.5
	Mar	3	\$313,067	\$315,961	100.9%	228	285	95.0
	Apr	1	\$339,000	\$330,000	97.3%	173	265	265.0
	May	2	\$329,450	\$345,450	104.9%	363	265	132.5
	Jun	0	\$0	\$0	0.0%	0	269	0.0
	Jul	2	\$764,450	\$929,456	121.6%	326	263	131.5
	Aug	0	\$0	\$0	0.0%	0	291	0.0
	Sep	1	\$1,270,000	\$1,653,606	130.2%	135	315	315.0
	Oct	4	\$249,448	\$260,385	104.4%	105	327	81.8
	Nov	9	\$464,711	\$484,734	104.3%	49	322	35.8
	Dec	11	\$433,718	\$440,984	101.7%	43	300	27.3
2008	Average	3	\$463,263	\$491,023	106.0%	106	282	89.1
	Total	38	\$17,604,001	\$18,658,882		4,042	3,385	
2009	Jan	4	\$456,725	\$481,949	105.5%	30	297	74.3
	Feb	5	\$505,120	\$539,465	106.8%	145	269	53.8
	Mar	5	\$366,418	\$376,053	102.6%	167	248	49.6
	Apr	2	\$333,500	\$331,400	99.4%	94	238	119.0
	May	1	\$195,000	\$198,650	101.9%	0	228	228.0
	Jun	2	\$220,450	\$220,089	99.8%	53	208	104.0
	Jul	2	\$224,500	\$218,750	97.4%	96	222	111.0
	Aug	0	\$0	\$0	0.0%	0	194	0.0
	Sep	1	\$215,000	\$215,000	100.0%	0	191	191.0
	Oct	4	\$194,950	\$162,912	83.6%	49	195	48.8
	Nov	3	\$278,133	\$285,313	102.6%	332	175	58.3
	Dec	1	\$599,000	\$610,000	101.8%	137	150	150.0
2009	Average	3	\$345,490	\$352,570	102.0%	117	218	87.2
	Total	30	\$10,364,690	\$10,577,103		3,496	2,615	

## 5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	1	\$429,900	\$434,900	101.2%	0	141	141.0
	Feb	0	\$0	\$0	0.0%	0	146	0.0
	Mar	1	\$289,900	\$289,900	100.0%	2	153	153.0
	Apr	2	\$294,950	\$312,701	106.0%	26	157	78.5
	May	1	\$599,000	\$650,000	108.5%	71	159	159.0
	Jun	4	\$197,650	\$205,800	104.1%	68	170	42.5
	Jul	1	\$366,900	\$366,900	100.0%	0	176	176.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	1	\$306,620	\$319,030	104.0%	39	157	110.2
	Total	10	\$3,066,200	\$3,190,302		394	1,102	

5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2007	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	7	0.0
	Aug	0	\$0	\$0	0.0%	0	7	0.0
	Sep	0	\$0	\$0	0.0%	0	6	0.0
	Oct	0	\$0	\$0	0.0%	0	8	0.0
	Nov	0	\$0	\$0	0.0%	0	9	0.0
	Dec	0	\$0	\$0	0.0%	0	9	0.0
2008	Average	0	\$0	\$0	0.0%	0	4	#Div/0!
	Total	0	\$0	\$0		0	46	
2009	Jan	0	\$0	\$0	0.0%	0	9	0.0
	Feb	1	\$115,000	\$99,000	86.1%	48	9	9.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	1	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	1	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2009	Average	0	\$115,000	\$99,000	86.1%	48	2	23.0
	Total	1	\$115,000	\$99,000		48	23	

## 5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	0	\$0	\$0	0.0%	0	1	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	1	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	1	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	4	