

## 5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	470	\$271,917	\$259,637	95.5%	93	1,748	3.7
	Feb	493	\$246,488	\$237,606	96.4%	98	1,744	3.5
	Mar	684	\$280,784	\$268,946	95.8%	99	1,815	2.7
	Apr	602	\$267,994	\$257,806	96.2%	96	1,908	3.2
	May	727	\$273,536	\$264,137	96.6%	92	1,952	2.7
	Jun	818	\$283,559	\$275,565	97.2%	80	2,067	2.5
	Jul	650	\$285,432	\$275,457	96.5%	82	2,121	3.3
	Aug	802	\$267,812	\$257,972	96.3%	85	2,091	2.6
	Sep	678	\$296,343	\$284,873	96.1%	87	2,083	3.1
	Oct	683	\$279,863	\$267,558	95.6%	100	2,084	3.1
	Nov	573	\$298,328	\$285,904	95.8%	85	2,014	3.5
	Dec	513	\$303,942	\$290,461	95.6%	92	1,924	3.8
2006	Average	641	\$279,835	\$269,131	96.2%	90	1,963	3.1
	Total	7,693	\$2,152,768,197	\$2,070,424,001		694,280	23,551	
2007	Jan	445	\$296,833	\$284,073	95.7%	114	2,026	4.6
	Feb	467	\$264,621	\$254,363	96.1%	94	2,051	4.4
	Mar	580	\$282,456	\$271,679	96.2%	114	2,112	3.6
	Apr	538	\$294,034	\$281,587	95.8%	103	2,285	4.2
	May	631	\$285,931	\$275,549	96.4%	108	2,503	4.0
	Jun	707	\$301,825	\$289,468	95.9%	98	2,615	3.7
	Jul	612	\$331,353	\$317,063	95.7%	93	2,769	4.5
	Aug	670	\$310,235	\$295,480	95.2%	97	2,976	4.4
	Sep	494	\$307,306	\$292,349	95.1%	100	3,185	6.4
	Oct	467	\$296,763	\$282,426	95.2%	106	3,612	7.7
	Nov	488	\$290,726	\$277,348	95.4%	105	3,873	7.9
	Dec	366	\$299,663	\$286,417	95.6%	109	4,052	11.1
2007	Average	539	\$297,616	\$284,810	95.7%	103	2,838	5.3
	Total	6,465	\$1,924,090,146	\$1,841,295,037		665,887	34,059	
2008	Jan	302	\$289,983	\$271,642	93.7%	118	4,742	15.7
	Feb	324	\$272,556	\$255,799	93.9%	121	5,408	16.7
	Mar	365	\$261,892	\$248,751	95.0%	120	6,220	17.0
	Apr	394	\$293,458	\$278,027	94.7%	131	6,728	17.1
	May	452	\$271,896	\$258,825	95.2%	125	7,121	15.8
	Jun	423	\$278,000	\$263,484	94.8%	115	7,418	17.5
	Jul	439	\$286,648	\$271,401	94.7%	114	7,513	17.1
	Aug	433	\$303,463	\$282,006	92.9%	135	7,541	17.4
	Sep	352	\$284,067	\$266,442	93.8%	125	7,595	21.6
	Oct	364	\$298,035	\$278,150	93.3%	135	7,470	20.5
	Nov	247	\$271,181	\$251,199	92.6%	126	7,143	28.9
	Dec	284	\$255,900	\$237,593	92.8%	137	6,505	22.9
2008	Average	365	\$281,562	\$264,787	94.0%	125	6,784	18.6
	Total	4,379	\$1,232,959,101	\$1,159,504,113		546,927	81,404	
2009	Jan	189	\$283,818	\$252,905	89.1%	146	6,494	34.4
	Feb	221	\$248,991	\$232,897	93.5%	146	6,627	30.0
	Mar	294	\$232,346	\$218,809	94.2%	146	6,870	23.4
	Apr	267	\$230,597	\$214,265	92.9%	143	7,177	26.9
	May	305	\$249,752	\$234,885	94.0%	130	7,532	24.7
	Jun	378	\$257,592	\$242,155	94.0%	135	7,655	20.3
	Jul	435	\$266,308	\$248,861	93.4%	145	7,678	17.7
	Aug	394	\$235,226	\$219,995	93.5%	147	7,768	19.7
	Sep	391	\$269,511	\$249,889	92.7%	154	7,787	19.9
	Oct	387	\$265,525	\$242,052	91.2%	140	7,611	19.7
	Nov	317	\$280,433	\$259,450	92.5%	157	7,181	22.7
	Dec	341	\$289,638	\$264,037	91.2%	174	6,483	19.0
2009	Average	327	\$259,356	\$240,515	92.7%	147	7,239	22.2
	Total	3,919	\$1,016,415,360	\$942,577,492		576,009	86,863	

## 5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	226	\$277,955	\$256,136	92.2%	173	6,532	28.9
	Feb	211	\$264,713	\$244,444	92.3%	172	6,688	31.7
	Mar	333	\$232,776	\$215,752	92.7%	162	7,148	21.5
	Apr	408	\$243,794	\$225,971	92.7%	158	7,819	19.2
	May	394	\$256,160	\$236,566	92.4%	156	8,233	20.9
	Jun	497	\$257,764	\$238,469	92.5%	152	8,412	16.9
	Jul	333	\$247,337	\$228,671	92.5%	152	8,539	25.6
	Aug	347	\$239,448	\$222,385	92.9%	150	8,486	24.5
	Sep	372	\$252,253	\$232,404	92.1%	173	8,442	22.7
	Oct	314	\$251,554	\$230,317	91.6%	179	8,031	25.6
	Nov	284	\$280,419	\$254,472	90.7%	171	7,441	26.2
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	338	\$253,457	\$233,824	92.3%	162	7,797	23.1
	Total	3,719	\$942,607,328	\$869,590,860		602,526	85,771	

## 5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	44	\$209,472	\$205,090	97.9%	151	159	3.6
	Feb	43	\$176,206	\$170,683	96.9%	104	161	3.7
	Mar	57	\$169,966	\$164,504	96.8%	76	190	3.3
	Apr	42	\$187,029	\$185,523	99.2%	67	191	4.5
	May	62	\$188,578	\$185,592	98.4%	73	190	3.1
	Jun	62	\$203,532	\$198,687	97.6%	85	177	2.9
	Jul	62	\$225,766	\$220,283	97.6%	109	252	4.1
	Aug	59	\$221,920	\$213,353	96.1%	56	279	4.7
	Sep	63	\$206,000	\$199,063	96.6%	76	273	4.3
	Oct	66	\$233,691	\$221,928	95.0%	108	260	3.9
	Nov	54	\$171,706	\$167,207	97.4%	64	265	4.9
	Dec	36	\$199,419	\$193,643	97.1%	85	282	7.8
2006	Average	54	\$200,910	\$195,063	97.1%	87	223	4.1
	Total	650	\$130,591,300	\$126,791,249		56,650	2,679	
2007	Jan	34	\$191,038	\$186,602	97.7%	99	308	9.1
	Feb	41	\$200,243	\$194,190	97.0%	75	336	8.2
	Mar	45	\$175,777	\$171,862	97.8%	79	347	7.7
	Apr	46	\$170,702	\$166,656	97.6%	101	361	7.8
	May	68	\$183,248	\$179,318	97.9%	72	354	5.2
	Jun	54	\$222,785	\$212,021	95.2%	115	369	6.8
	Jul	52	\$207,264	\$204,583	98.7%	122	440	8.5
	Aug	66	\$222,957	\$215,327	96.6%	119	448	6.8
	Sep	43	\$226,867	\$219,132	96.6%	107	495	11.5
	Oct	52	\$224,427	\$217,067	96.7%	157	560	10.8
	Nov	59	\$196,586	\$191,938	97.6%	118	572	9.7
	Dec	72	\$222,057	\$219,007	98.6%	121	630	8.8
2007	Average	53	\$204,848	\$199,370	97.3%	108	435	8.3
	Total	632	\$129,463,739	\$126,001,840		68,476	5,220	
2008	Jan	55	\$185,501	\$180,573	97.3%	74	675	12.3
	Feb	45	\$154,440	\$151,927	98.4%	80	721	16.0
	Mar	66	\$169,410	\$165,915	97.9%	136	791	12.0
	Apr	57	\$183,291	\$178,823	97.6%	94	851	14.9
	May	49	\$180,097	\$174,647	97.0%	105	894	18.2
	Jun	41	\$192,992	\$183,678	95.2%	119	946	23.1
	Jul	48	\$196,900	\$190,263	96.6%	138	964	20.1
	Aug	36	\$188,711	\$180,253	95.5%	118	981	27.3
	Sep	30	\$197,500	\$188,520	95.5%	143	1,009	33.6
	Oct	37	\$193,793	\$185,954	96.0%	98	961	26.0
	Nov	27	\$264,824	\$256,656	96.9%	119	884	32.7
	Dec	26	\$291,988	\$284,652	97.5%	162	809	31.1
2008	Average	43	\$192,651	\$186,631	96.9%	113	874	20.3
	Total	517	\$99,600,487	\$96,488,364		58,301	10,486	
2009	Jan	15	\$246,013	\$235,974	95.9%	166	862	57.5
	Feb	28	\$229,975	\$224,378	97.6%	143	899	32.1
	Mar	34	\$336,218	\$327,851	97.5%	138	926	27.2
	Apr	31	\$390,054	\$367,067	94.1%	222	954	30.8
	May	34	\$193,893	\$177,974	91.8%	159	982	28.9
	Jun	44	\$178,600	\$169,933	95.1%	218	985	22.4
	Jul	38	\$165,155	\$158,991	96.3%	194	988	26.0
	Aug	40	\$170,887	\$160,055	93.7%	121	962	24.1
	Sep	37	\$250,001	\$221,156	88.5%	161	940	25.4
	Oct	60	\$242,102	\$228,645	94.4%	209	909	15.2
	Nov	48	\$221,012	\$198,383	89.8%	173	868	18.1
	Dec	41	\$211,201	\$196,081	92.8%	200	770	18.8
2009	Average	38	\$231,686	\$217,296	93.8%	178	920	24.5
	Total	450	\$104,258,710	\$97,783,367		80,213	11,045	

## 5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	21	\$236,605	\$209,839	88.7%	259	799	38.0
	Feb	20	\$218,070	\$202,985	93.1%	194	814	40.7
	Mar	27	\$257,523	\$232,194	90.2%	195	881	32.6
	Apr	31	\$178,885	\$170,422	95.3%	165	891	28.7
	May	45	\$185,459	\$174,068	93.9%	171	858	19.1
	Jun	55	\$250,447	\$213,082	85.1%	319	867	15.8
	Jul	24	\$241,418	\$210,957	87.4%	197	826	34.4
	Aug	33	\$189,736	\$175,923	92.7%	202	803	24.3
	Sep	30	\$256,440	\$232,510	90.7%	232	780	26.0
	Oct	30	\$227,133	\$210,286	92.6%	218	750	25.0
	Nov	26	\$298,703	\$276,752	92.7%	313	751	28.9
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	31	\$228,882	\$207,366	90.6%	228	820	26.4
	Total	342	\$78,277,718	\$70,919,068		77,962	9,020	

## 5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	33	\$341,599	\$345,971	101.3%	83	99	3.0
	Feb	26	\$233,992	\$233,863	99.9%	65	93	3.6
	Mar	23	\$209,878	\$209,754	99.9%	70	113	4.9
	Apr	29	\$208,432	\$208,904	100.2%	96	131	4.5
	May	28	\$218,339	\$220,451	101.0%	59	136	4.9
	Jun	51	\$252,196	\$251,482	99.7%	73	126	2.5
	Jul	47	\$221,976	\$220,019	99.1%	51	119	2.5
	Aug	36	\$256,676	\$254,804	99.3%	86	129	3.6
	Sep	42	\$255,637	\$256,942	100.5%	103	123	2.9
	Oct	43	\$229,483	\$228,076	99.4%	95	108	2.5
	Nov	46	\$290,403	\$286,769	98.7%	109	120	2.6
	Dec	31	\$277,381	\$279,584	100.8%	100	138	4.5
2006	Average	36	\$251,584	\$251,378	99.9%	83	120	3.3
	Total	435	\$109,438,841	\$109,349,369		36,283	1,435	
2007	Jan	38	\$313,252	\$316,111	100.9%	89	143	3.8
	Feb	35	\$283,607	\$280,604	98.9%	126	140	4.0
	Mar	40	\$370,895	\$378,013	101.9%	111	145	3.6
	Apr	22	\$300,072	\$298,739	99.6%	87	154	7.0
	May	39	\$283,466	\$282,437	99.6%	87	167	4.3
	Jun	35	\$309,912	\$309,786	100.0%	77	165	4.7
	Jul	51	\$267,216	\$268,796	100.6%	92	168	3.3
	Aug	30	\$293,014	\$292,770	99.9%	111	181	6.0
	Sep	36	\$346,410	\$342,090	98.8%	110	200	5.6
	Oct	37	\$343,949	\$338,509	98.4%	144	222	6.0
	Nov	42	\$224,854	\$219,951	97.8%	122	296	7.0
	Dec	38	\$310,426	\$308,337	99.3%	133	333	8.8
2007	Average	37	\$302,539	\$301,739	99.7%	108	193	5.2
	Total	443	\$134,024,663	\$133,670,189		47,703	2,314	
2008	Jan	14	\$325,577	\$347,940	106.9%	135	377	26.9
	Feb	20	\$311,885	\$324,984	104.2%	159	401	20.1
	Mar	27	\$321,509	\$309,362	96.2%	131	414	15.3
	Apr	25	\$255,096	\$248,650	97.5%	143	417	16.7
	May	27	\$266,570	\$264,674	99.3%	138	426	15.8
	Jun	28	\$273,477	\$266,255	97.4%	130	441	15.8
	Jul	21	\$294,276	\$293,399	99.7%	78	426	20.3
	Aug	15	\$303,575	\$298,515	98.3%	113	420	28.0
	Sep	15	\$293,668	\$284,828	97.0%	119	441	29.4
	Oct	23	\$284,734	\$277,002	97.3%	237	430	18.7
	Nov	11	\$236,010	\$232,354	98.5%	77	420	38.2
	Dec	15	\$232,739	\$227,451	97.7%	558	381	25.4
2008	Average	20	\$284,163	\$281,292	99.0%	163	416	20.7
	Total	241	\$68,483,165	\$67,791,399		39,330	4,994	
2009	Jan	9	\$258,563	\$248,302	96.0%	153	390	43.3
	Feb	10	\$223,369	\$209,830	93.9%	111	405	40.5
	Mar	20	\$312,532	\$306,030	97.9%	140	433	21.7
	Apr	13	\$262,530	\$246,592	93.9%	226	433	33.3
	May	10	\$257,690	\$251,990	97.8%	136	418	41.8
	Jun	17	\$257,520	\$248,490	96.5%	140	447	26.3
	Jul	20	\$209,170	\$203,075	97.1%	90	445	22.3
	Aug	15	\$241,893	\$233,967	96.7%	246	463	30.9
	Sep	23	\$240,369	\$232,137	96.6%	147	460	20.0
	Oct	22	\$216,598	\$214,565	99.1%	193	426	19.4
	Nov	24	\$232,835	\$221,713	95.2%	179	419	17.5
	Dec	28	\$250,026	\$242,694	97.1%	138	392	14.0
2009	Average	18	\$245,845	\$237,681	96.7%	158	428	24.3
	Total	211	\$51,873,232	\$50,150,695		33,247	5,131	

## 5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	14	\$244,707	\$237,439	97.0%	235	400	28.6
	Feb	10	\$161,520	\$160,551	99.4%	152	398	39.8
	Mar	24	\$193,033	\$183,247	94.9%	238	414	17.3
	Apr	23	\$209,400	\$202,246	96.6%	176	419	18.2
	May	22	\$196,918	\$190,381	96.7%	157	436	19.8
	Jun	25	\$201,611	\$193,614	96.0%	205	444	17.8
	Jul	16	\$259,003	\$249,650	96.4%	209	453	28.3
	Aug	16	\$242,769	\$231,369	95.3%	151	441	27.6
	Sep	15	\$290,380	\$271,353	93.4%	174	412	27.5
	Oct	14	\$264,057	\$241,314	91.4%	159	396	28.3
	Nov	12	\$205,292	\$198,829	96.9%	234	361	30.1
	Dec	0	0	\$0	\$0	0.0%	0	0
2010	Average	17	\$222,026	\$212,246	95.6%	191	416	23.9
	Total	191	\$42,406,907	\$40,538,922		36,559	4,574	

5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2007	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	2	0.0
	Nov	0	\$0	\$0	0.0%	0	2	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2008	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	7	
2009	Jan	0	\$0	\$0	0.0%	0	2	0.0
	Feb	0	\$0	\$0	0.0%	0	2	0.0
	Mar	0	\$0	\$0	0.0%	0	3	0.0
	Apr	0	\$0	\$0	0.0%	0	3	0.0
	May	0	\$0	\$0	0.0%	0	3	0.0
	Jun	0	\$0	\$0	0.0%	0	4	0.0
	Jul	0	\$0	\$0	0.0%	0	3	0.0
	Aug	0	\$0	\$0	0.0%	0	3	0.0
	Sep	0	\$0	\$0	0.0%	0	2	0.0
	Oct	0	\$0	\$0	0.0%	0	3	0.0
	Nov	0	\$0	\$0	0.0%	0	5	0.0
	Dec	0	\$0	\$0	0.0%	0	5	0.0
2009	Average	0	\$0	\$0	0.0%	0	3	#Div/0!
	Total	0	\$0	\$0		0	38	

5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	0	\$0	\$0	0.0%	0	6	0.0
	Feb	0	\$0	\$0	0.0%	0	6	0.0
	Mar	0	\$0	\$0	0.0%	0	6	0.0
	Apr	0	\$0	\$0	0.0%	0	5	0.0
	May	0	\$0	\$0	0.0%	0	3	0.0
	Jun	0	\$0	\$0	0.0%	0	5	0.0
	Jul	0	\$0	\$0	0.0%	0	3	0.0
	Aug	0	\$0	\$0	0.0%	0	3	0.0
	Sep	1	\$285,200	\$190,300	66.7%	24	3	3.0
	Oct	0	\$0	\$0	0.0%	0	5	0.0
	Nov	0	\$0	\$0	0.0%	0	5	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	0	\$285,200	\$190,300	66.7%	24	5	50.0
	Total	1	\$285,200	\$190,300		24	50	

## 5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	3	0.0
	Jun	0	\$0	\$0	0.0%	0	4	0.0
	Jul	0	\$0	\$0	0.0%	0	11	0.0
	Aug	0	\$0	\$0	0.0%	0	30	0.0
	Sep	0	\$0	\$0	0.0%	0	36	0.0
	Oct	0	\$0	\$0	0.0%	0	51	0.0
	Nov	0	\$0	\$0	0.0%	0	53	0.0
	Dec	1	\$330,000	\$332,270	100.7%	0	57	57.0
2006	Average	0	\$330,000	\$332,270	100.7%	0	21	246.0
	Total	1	\$330,000	\$332,270		0	246	
2007	Jan	0	\$0	\$0	0.0%	0	68	0.0
	Feb	2	\$257,450	\$259,625	100.8%	81	65	32.5
	Mar	1	\$142,990	\$149,555	104.6%	28	66	66.0
	Apr	1	\$219,609	\$194,609	88.6%	0	68	68.0
	May	2	\$270,900	\$287,451	106.1%	206	83	41.5
	Jun	3	\$315,300	\$327,692	103.9%	69	84	28.0
	Jul	1	\$384,000	\$401,305	104.5%	102	89	89.0
	Aug	9	\$309,567	\$311,870	100.7%	67	95	10.6
	Sep	6	\$294,067	\$294,973	100.3%	133	141	23.5
	Oct	2	\$662,875	\$650,375	98.1%	87	154	77.0
	Nov	1	\$384,900	\$393,529	102.2%	0	166	166.0
	Dec	1	\$247,384	\$247,384	100.0%	0	184	184.0
2007	Average	2	\$319,232	\$322,104	100.9%	86	105	43.6
	Total	29	\$9,257,733	\$9,341,028		2,485	1,263	
2008	Jan	3	\$810,004	\$809,236	99.9%	85	214	71.3
	Feb	2	\$243,450	\$247,450	101.6%	40	269	134.5
	Mar	3	\$313,067	\$315,961	100.9%	228	285	95.0
	Apr	1	\$339,000	\$330,000	97.3%	173	265	265.0
	May	2	\$329,450	\$345,450	104.9%	363	265	132.5
	Jun	0	\$0	\$0	0.0%	0	269	0.0
	Jul	2	\$764,450	\$929,456	121.6%	326	263	131.5
	Aug	0	\$0	\$0	0.0%	0	291	0.0
	Sep	1	\$1,270,000	\$1,653,606	130.2%	135	315	315.0
	Oct	4	\$249,448	\$260,385	104.4%	105	327	81.8
	Nov	9	\$464,711	\$484,734	104.3%	49	322	35.8
	Dec	11	\$433,718	\$440,984	101.7%	43	300	27.3
2008	Average	3	\$463,263	\$491,023	106.0%	106	282	89.1
	Total	38	\$17,604,001	\$18,658,882		4,042	3,385	
2009	Jan	4	\$456,725	\$481,949	105.5%	30	299	74.8
	Feb	5	\$505,120	\$539,465	106.8%	145	271	54.2
	Mar	5	\$366,418	\$376,053	102.6%	167	250	50.0
	Apr	2	\$333,500	\$331,400	99.4%	94	240	120.0
	May	1	\$195,000	\$198,650	101.9%	0	230	230.0
	Jun	2	\$220,450	\$220,089	99.8%	53	209	104.5
	Jul	2	\$224,500	\$218,750	97.4%	96	223	111.5
	Aug	0	\$0	\$0	0.0%	0	195	0.0
	Sep	1	\$215,000	\$215,000	100.0%	0	193	193.0
	Oct	4	\$194,950	\$162,912	83.6%	49	197	49.3
	Nov	3	\$278,133	\$285,313	102.6%	332	176	58.7
	Dec	1	\$599,000	\$610,000	101.8%	137	151	151.0
2009	Average	3	\$345,490	\$352,570	102.0%	117	220	87.8
	Total	30	\$10,364,690	\$10,577,103		3,496	2,634	

## 5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	1	\$429,900	\$434,900	101.2%	0	142	142.0
	Feb	0	\$0	\$0	0.0%	0	147	0.0
	Mar	1	\$289,900	\$289,900	100.0%	2	154	154.0
	Apr	1	\$249,900	\$285,402	114.2%	51	158	158.0
	May	1	\$599,000	\$650,000	108.5%	71	160	160.0
	Jun	3	\$159,900	\$170,767	106.8%	59	171	57.0
	Jul	1	\$275,000	\$295,680	107.5%	50	177	177.0
	Aug	2	\$172,450	\$165,650	96.1%	10	176	88.0
	Sep	0	\$0	\$0	0.0%	0	169	0.0
	Oct	0	\$0	\$0	0.0%	0	167	0.0
	Nov	0	\$0	\$0	0.0%	0	163	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	1	\$266,830	\$279,948	104.9%	37	162	178.4
	Total	10	\$2,668,300	\$2,799,482		371	1,784	

5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2007	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	7	0.0
	Aug	0	\$0	\$0	0.0%	0	7	0.0
	Sep	0	\$0	\$0	0.0%	0	6	0.0
	Oct	0	\$0	\$0	0.0%	0	8	0.0
	Nov	0	\$0	\$0	0.0%	0	9	0.0
	Dec	0	\$0	\$0	0.0%	0	9	0.0
2008	Average	0	\$0	\$0	0.0%	0	4	#Div/0!
	Total	0	\$0	\$0		0	46	
2009	Jan	0	\$0	\$0	0.0%	0	9	0.0
	Feb	1	\$115,000	\$99,000	86.1%	48	9	9.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	1	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	1	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2009	Average	0	\$115,000	\$99,000	86.1%	48	2	23.0
	Total	1	\$115,000	\$99,000		48	23	

5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2010	Jan	0	\$0	\$0	0.0%	0	1	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	1	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	1	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	1	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2010	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	7	