

Western NC Regional MLS
2011 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Residential												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Feb	YTD
\$1 - \$49,999	22	13	0	0	0	0	0	0	0	0	0	0	35	5.49%	7.51%
\$50,000 - \$59,999	5	6	0	0	0	0	0	0	0	0	0	0	11	2.53%	2.36%
\$60,000 - \$69,999	7	9	0	0	0	0	0	0	0	0	0	0	16	3.80%	3.43%
\$70,000 - \$79,999	8	9	0	0	0	0	0	0	0	0	0	0	17	3.80%	3.65%
\$80,000 - \$89,999	12	11	0	0	0	0	0	0	0	0	0	0	23	4.64%	4.94%
\$90,000 - \$99,999	8	3	0	0	0	0	0	0	0	0	0	0	11	1.27%	2.36%
\$100,000 - \$119,999	9	17	0	0	0	0	0	0	0	0	0	0	26	7.17%	5.58%
\$120,000 - \$139,999	14	16	0	0	0	0	0	0	0	0	0	0	30	6.75%	6.44%
\$140,000 - \$159,999	18	21	0	0	0	0	0	0	0	0	0	0	39	8.86%	8.37%
\$160,000 - \$179,999	22	18	0	0	0	0	0	0	0	0	0	0	40	7.59%	8.58%
\$180,000 - \$199,999	17	17	0	0	0	0	0	0	0	0	0	0	34	7.17%	7.30%
\$200,000 - \$249,999	22	28	0	0	0	0	0	0	0	0	0	0	50	11.81%	10.73%
\$250,000 - \$299,999	24	20	0	0	0	0	0	0	0	0	0	0	44	8.44%	9.44%
\$300,000 - \$349,999	15	13	0	0	0	0	0	0	0	0	0	0	28	5.49%	6.01%
\$350,000 - \$399,999	6	10	0	0	0	0	0	0	0	0	0	0	16	4.22%	3.43%
\$400,000 - \$499,999	11	14	0	0	0	0	0	0	0	0	0	0	25	5.91%	5.36%
\$500,000 - \$599,999	4	2	0	0	0	0	0	0	0	0	0	0	6	0.84%	1.29%
\$600,000 - \$699,999	1	4	0	0	0	0	0	0	0	0	0	0	5	1.69%	1.07%
\$700,000 - \$799,999	3	3	0	0	0	0	0	0	0	0	0	0	6	1.27%	1.29%
\$800,000 - \$899,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.42%	0.21%
\$900,000 - \$999,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.21%
\$1,000,000 - and over	0	2	0	0	0	0	0	0	0	0	0	0	2	0.84%	0.43%
Current Year Total	229	237	0	0	0	0	0	0	0	0	0	0	466	100.00%	100.00%
Prior Year Total	226	212	336	408	395	497	333	347	373	315	292	349	438		
% Change	1%	12%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	6%		
Current YTD	229	466	0	0	0	0	0	0	0	0	0	0			
Prior YTD	226	438	774	1,182	1,577	2,074	2,407	2,754	3,127	3,442	3,734	4,083			
% Change YTD	1%	6%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Condo												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Feb	YTD
\$1 - \$49,999	1	1	0	0	0	0	0	0	0	0	0	0	2	7.69%	6.67%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	1	0	0	0	0	0	0	0	0	0	0	1	7.69%	3.33%
\$70,000 - \$79,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	3.33%
\$80,000 - \$89,999	0	2	0	0	0	0	0	0	0	0	0	0	2	15.38%	6.67%
\$90,000 - \$99,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	3.33%
\$100,000 - \$119,999	4	1	0	0	0	0	0	0	0	0	0	0	5	7.69%	16.67%
\$120,000 - \$139,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	3.33%
\$140,000 - \$159,999	3	1	0	0	0	0	0	0	0	0	0	0	4	7.69%	13.33%
\$160,000 - \$179,999	2	1	0	0	0	0	0	0	0	0	0	0	3	7.69%	10.00%
\$180,000 - \$199,999	0	1	0	0	0	0	0	0	0	0	0	0	1	7.69%	3.33%
\$200,000 - \$249,999	2	1	0	0	0	0	0	0	0	0	0	0	3	7.69%	10.00%
\$250,000 - \$299,999	1	1	0	0	0	0	0	0	0	0	0	0	2	7.69%	6.67%
\$300,000 - \$349,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	3.33%
\$350,000 - \$399,999	0	1	0	0	0	0	0	0	0	0	0	0	1	7.69%	3.33%
\$400,000 - \$499,999	0	1	0	0	0	0	0	0	0	0	0	0	1	7.69%	3.33%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	1	0	0	0	0	0	0	0	0	0	0	1	7.69%	3.33%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	17	13	0	0	0	0	0	0	0	0	0	0	30	100.00%	100.00%
Prior Year Total	21	20	27	31	44	55	24	33	30	30	29	32	41		
% Change	-19%	-35%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-27%		
Current YTD	17	30	0	0	0	0	0	0	0	0	0	0			
Prior YTD	21	41	68	99	143	198	222	255	285	315	344	376			
% Change YTD	-19%	-27%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

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Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Feb	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	3.45%
\$70,000 - \$79,999	0	5	0	0	0	0	0	0	0	0	0	0	5	31.25%	17.24%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	1	0	0	0	0	0	0	0	0	0	0	1	6.25%	3.45%
\$100,000 - \$119,999	0	2	0	0	0	0	0	0	0	0	0	0	2	12.50%	6.90%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	5	1	0	0	0	0	0	0	0	0	0	0	6	6.25%	20.69%
\$160,000 - \$179,999	1	1	0	0	0	0	0	0	0	0	0	0	2	6.25%	6.90%
\$180,000 - \$199,999	2	1	0	0	0	0	0	0	0	0	0	0	3	6.25%	10.34%
\$200,000 - \$249,999	2	2	0	0	0	0	0	0	0	0	0	0	4	12.50%	13.79%
\$250,000 - \$299,999	1	1	0	0	0	0	0	0	0	0	0	0	2	6.25%	6.90%
\$300,000 - \$349,999	0	1	0	0	0	0	0	0	0	0	0	0	1	6.25%	3.45%
\$350,000 - \$399,999	0	1	0	0	0	0	0	0	0	0	0	0	1	6.25%	3.45%
\$400,000 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	3.45%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	13	16	0	0	0	0	0	0	0	0	0	0	29	100.00%	100.00%
Prior Year Total	14	10	24	23	22	25	16	16	15	14	12	17	24		
% Change	-7%	60%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	21%		
Current YTD	13	29	0	0	0	0	0	0	0	0	0	0			
Prior YTD	14	24	48	71	93	118	134	150	165	179	191	208			
% Change YTD	-7%	21%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Residential Auction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Feb	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	100.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	0	0	0	0	0	0	0	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	1	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	1	1	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	1	1	1	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2011 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Preconstruction

Price Ranges	Residential Sales by Price Range - Preconstruction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Feb	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	100.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	0	0	0	0	0	0	0	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	0	1	1	3	1	2	0	0	0	3	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	1	1	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	1	2	5	6	8	8	8	8	11			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Equity Ownership

Price Ranges	Residential Sales by Price Range - Equity Ownership												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Feb	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

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Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Feb	YTD
\$1 - \$49,999	23	14	0	0	0	0	0	0	0	0	0	0	37	5.26%	7.02%
\$50,000 - \$59,999	5	6	0	0	0	0	0	0	0	0	0	0	11	2.26%	2.09%
\$60,000 - \$69,999	8	10	0	0	0	0	0	0	0	0	0	0	18	3.76%	3.42%
\$70,000 - \$79,999	9	14	0	0	0	0	0	0	0	0	0	0	23	5.26%	4.36%
\$80,000 - \$89,999	12	13	0	0	0	0	0	0	0	0	0	0	25	4.89%	4.74%
\$90,000 - \$99,999	9	4	0	0	0	0	0	0	0	0	0	0	13	1.50%	2.47%
\$100,000 - \$119,999	14	20	0	0	0	0	0	0	0	0	0	0	34	7.52%	6.45%
\$120,000 - \$139,999	15	16	0	0	0	0	0	0	0	0	0	0	31	6.02%	5.88%
\$140,000 - \$159,999	26	23	0	0	0	0	0	0	0	0	0	0	49	8.65%	9.30%
\$160,000 - \$179,999	25	20	0	0	0	0	0	0	0	0	0	0	45	7.52%	8.54%
\$180,000 - \$199,999	19	19	0	0	0	0	0	0	0	0	0	0	38	7.14%	7.21%
\$200,000 - \$249,999	26	31	0	0	0	0	0	0	0	0	0	0	57	11.65%	10.82%
\$250,000 - \$299,999	26	22	0	0	0	0	0	0	0	0	0	0	48	8.27%	9.11%
\$300,000 - \$349,999	16	14	0	0	0	0	0	0	0	0	0	0	30	5.26%	5.69%
\$350,000 - \$399,999	6	12	0	0	0	0	0	0	0	0	0	0	18	4.51%	3.42%
\$400,000 - \$499,999	13	15	0	0	0	0	0	0	0	0	0	0	28	5.64%	5.31%
\$500,000 - \$599,999	4	2	0	0	0	0	0	0	0	0	0	0	6	0.75%	1.14%
\$600,000 - \$699,999	1	4	0	0	0	0	0	0	0	0	0	0	5	1.50%	0.95%
\$700,000 - \$799,999	3	4	0	0	0	0	0	0	0	0	0	0	7	1.50%	1.33%
\$800,000 - \$899,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.38%	0.19%
\$900,000 - \$999,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.19%
\$1,000,000 - and over	0	2	0	0	0	0	0	0	0	0	0	0	2	0.75%	0.38%
Current Year Total	261	266	0	0	0	0	0	0	0	0	0	0	527	100.00%	100.00%
Prior Year Total	261	242	387	463	462	580	374	398	419	359	333	401	503		
% Change	0%	10%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	5%		
Current YTD	261	527	0	0	0	0	0	0	0	0	0	0			
Prior YTD	261	503	890	1,353	1,815	2,395	2,769	3,167	3,586	3,945	4,278	4,679			
% Change YTD	0%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2011 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Feb	YTD
Assumption	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Cash	79	96	0	0	0	0	0	0	0	0	0	0	175	36.09%	33.21%
Conventional	140	130	0	0	0	0	0	0	0	0	0	0	270	48.87%	51.23%
FHA	17	21	0	0	0	0	0	0	0	0	0	0	38	7.89%	7.21%
Lease / Purchase	0	1	0	0	0	0	0	0	0	0	0	0	1	0.38%	0.19%
Owner Financed	5	4	0	0	0	0	0	0	0	0	0	0	9	1.50%	1.71%
FMHA	2	1	0	0	0	0	0	0	0	0	0	0	3	0.38%	0.57%
Trade / Exchange	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
VA	5	4	0	0	0	0	0	0	0	0	0	0	9	1.50%	1.71%
Other	13	9	0	0	0	0	0	0	0	0	0	0	22	3.38%	4.17%
Current Year Total	261	266	0	0	0	0	0	0	0	0	0	0	527	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Feb	YTD
0	2	2	0	0	0	0	0	0	0	0	0	0	4	0.75%	0.76%
1	6	6	0	0	0	0	0	0	0	0	0	0	12	2.26%	2.28%
2	71	63	0	0	0	0	0	0	0	0	0	0	134	23.68%	25.43%
3	142	143	0	0	0	0	0	0	0	0	0	0	285	53.76%	54.08%
4	38	42	0	0	0	0	0	0	0	0	0	0	80	15.79%	15.18%
5	1	10	0	0	0	0	0	0	0	0	0	0	11	3.76%	2.09%
6+	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.19%
Current Year Total	261	266	0	0	0	0	0	0	0	0	0	0	527	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Feb	YTD
0	3	0	0	0	0	0	0	0	0	0	0	0	3	0.00%	0.57%
1	57	45	0	0	0	0	0	0	0	0	0	0	102	16.92%	19.35%
2	148	155	0	0	0	0	0	0	0	0	0	0	303	58.27%	57.50%
3	47	51	0	0	0	0	0	0	0	0	0	0	98	19.17%	18.60%
4	5	10	0	0	0	0	0	0	0	0	0	0	15	3.76%	2.85%
5	1	5	0	0	0	0	0	0	0	0	0	0	6	1.88%	1.14%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	261	266	0	0	0	0	0	0	0	0	0	0	527	100.00%	100.00%