

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Residential												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jul	YTD
\$1 - \$49,999	12	6	20	12	16	31	21	0	0	0	0	0	118	6.48%	4.95%
\$50,000 - \$59,999	4	3	7	6	2	12	8	0	0	0	0	0	42	2.47%	1.76%
\$60,000 - \$69,999	3	4	9	6	5	12	7	0	0	0	0	0	46	2.16%	1.93%
\$70,000 - \$79,999	7	5	3	6	8	11	8	0	0	0	0	0	48	2.47%	2.01%
\$80,000 - \$89,999	6	6	6	14	9	6	4	0	0	0	0	0	51	1.23%	2.14%
\$90,000 - \$99,999	9	5	3	17	15	16	10	0	0	0	0	0	75	3.09%	3.14%
\$100,000 - \$119,999	12	9	18	24	17	39	19	0	0	0	0	0	138	5.86%	5.79%
\$120,000 - \$139,999	10	16	35	34	30	37	16	0	0	0	0	0	178	4.94%	7.46%
\$140,000 - \$159,999	17	23	36	43	32	28	27	0	0	0	0	0	206	8.33%	8.64%
\$160,000 - \$179,999	19	19	35	37	36	31	31	0	0	0	0	0	208	9.57%	8.72%
\$180,000 - \$199,999	23	16	20	38	34	24	24	0	0	0	0	0	179	7.41%	7.51%
\$200,000 - \$249,999	18	41	49	65	64	70	43	0	0	0	0	0	350	13.27%	14.68%
\$250,000 - \$299,999	20	17	33	29	43	52	36	0	0	0	0	0	230	11.11%	9.64%
\$300,000 - \$349,999	16	11	19	27	26	37	15	0	0	0	0	0	151	4.63%	6.33%
\$350,000 - \$399,999	11	9	11	15	16	24	19	0	0	0	0	0	105	5.86%	4.40%
\$400,000 - \$499,999	18	7	13	13	15	33	17	0	0	0	0	0	116	5.25%	4.86%
\$500,000 - \$599,999	8	5	5	5	9	13	6	0	0	0	0	0	51	1.85%	2.14%
\$600,000 - \$699,999	5	0	2	5	5	8	4	0	0	0	0	0	29	1.23%	1.22%
\$700,000 - \$799,999	1	2	2	1	1	3	2	0	0	0	0	0	12	0.62%	0.50%
\$800,000 - \$899,999	1	1	0	3	0	1	4	0	0	0	0	0	10	1.23%	0.42%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	0	0	0	0	10	0.00%	0.42%
\$1,000,000 - and over	4	4	5	6	5	5	3	0	0	0	0	0	32	0.93%	1.34%
Current Year Total	225	211	332	407	392	494	324	0	0	0	0	0	2,385	100.00%	100.00%
Prior Year Total	189	221	294	267	305	378	435	394	391	386	317	341	2,089		
% Change	19%	-5%	13%	52%	29%	31%	-26%	0%	0%	0%	0%	0%	14%		
Current YTD	225	436	768	1,175	1,567	2,061	2,385	0	0	0	0	0			
Prior YTD	189	410	704	971	1,276	1,654	2,089	2,483	2,874	3,260	3,577	3,918			
% Change YTD	19%	6%	9%	21%	23%	25%	14%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Condo												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jul	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.45%
\$60,000 - \$69,999	0	0	0	0	1	1	1	0	0	0	0	0	3	4.17%	1.36%
\$70,000 - \$79,999	0	0	0	0	1	1	0	0	0	0	0	0	2	0.00%	0.90%
\$80,000 - \$89,999	1	0	0	0	0	1	0	0	0	0	0	0	2	0.00%	0.90%
\$90,000 - \$99,999	0	0	2	3	1	6	1	0	0	0	0	0	13	4.17%	5.88%
\$100,000 - \$119,999	2	5	6	2	7	4	4	0	0	0	0	0	30	16.67%	13.57%
\$120,000 - \$139,999	2	3	5	10	8	9	4	0	0	0	0	0	41	16.67%	18.55%
\$140,000 - \$159,999	6	2	3	5	5	2	3	0	0	0	0	0	26	12.50%	11.76%
\$160,000 - \$179,999	0	2	0	1	3	2	1	0	0	0	0	0	9	4.17%	4.07%
\$180,000 - \$199,999	3	2	1	3	4	14	0	0	0	0	0	0	27	0.00%	12.22%
\$200,000 - \$249,999	2	2	4	4	4	5	1	0	0	0	0	0	22	4.17%	9.95%
\$250,000 - \$299,999	3	2	2	2	4	4	5	0	0	0	0	0	22	20.83%	9.95%
\$300,000 - \$349,999	0	0	1	0	3	2	0	0	0	0	0	0	6	0.00%	2.71%
\$350,000 - \$399,999	0	0	1	0	1	1	1	0	0	0	0	0	4	4.17%	1.81%
\$400,000 - \$499,999	0	1	0	1	0	0	2	0	0	0	0	0	4	8.33%	1.81%
\$500,000 - \$599,999	2	0	1	0	0	1	1	0	0	0	0	0	5	4.17%	2.26%
\$600,000 - \$699,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.45%
\$700,000 - \$799,999	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	0.45%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	1	0	0	1	0	0	0	0	0	0	2	0.00%	0.90%
Current Year Total	21	20	27	31	43	55	24	0	0	0	0	0	221	100.00%	100.00%
Prior Year Total	15	28	34	31	34	44	38	40	37	60	48	41	224		
% Change	40%	-29%	-21%	0%	26%	25%	-37%	0%	0%	0%	0%	0%	-1%		
Current YTD	21	41	68	99	142	197	221	0	0	0	0	0			
Prior YTD	15	43	77	108	142	186	224	264	301	361	409	450			
% Change YTD	40%	-5%	-12%	-8%	0%	6%	-1%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Townhouse

Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jul	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.77%
\$90,000 - \$99,999	2	0	0	0	2	3	1	0	0	0	0	0	8	6.67%	6.15%
\$100,000 - \$119,999	0	4	1	1	1	2	1	0	0	0	0	0	10	6.67%	7.69%
\$120,000 - \$139,999	0	2	5	4	5	4	2	0	0	0	0	0	22	13.33%	16.92%
\$140,000 - \$159,999	1	1	4	3	3	2	1	0	0	0	0	0	15	6.67%	11.54%
\$160,000 - \$179,999	0	0	2	3	2	2	2	0	0	0	0	0	11	13.33%	8.46%
\$180,000 - \$199,999	3	0	4	2	0	2	1	0	0	0	0	0	12	6.67%	9.23%
\$200,000 - \$249,999	3	1	5	3	5	4	1	0	0	0	0	0	22	6.67%	16.92%
\$250,000 - \$299,999	2	2	2	3	1	2	3	0	0	0	0	0	15	20.00%	11.54%
\$300,000 - \$349,999	1	0	0	1	1	2	1	0	0	0	0	0	6	6.67%	4.62%
\$350,000 - \$399,999	1	0	0	1	2	1	0	0	0	0	0	0	5	0.00%	3.85%
\$400,000 - \$499,999	0	0	0	1	0	0	1	0	0	0	0	0	2	6.67%	1.54%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	1	0	0	0	0	0	1	6.67%	0.77%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	13	10	23	23	22	24	15	0	0	0	0	0	130	100.00%	100.00%
Prior Year Total	9	10	20	13	10	17	19	15	23	22	24	28	98		
% Change	44%	0%	15%	77%	120%	41%	-21%	0%	0%	0%	0%	0%	33%		
Current YTD	13	23	46	69	91	115	130	0	0	0	0	0			
Prior YTD	9	19	39	52	62	79	98	113	136	158	182	210			
% Change YTD	44%	21%	18%	33%	47%	46%	33%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Residential Auction

Price Ranges	Residential Sales by Price Range - Residential Auction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jul	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Preconstruction

Price Ranges	Residential Sales by Price Range - Preconstruction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jul	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	3	0	0	0	0	0	0	3	0.00%	30.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	1	1	0	0	0	0	0	0	0	0	2	0.00%	20.00%
\$300,000 - \$349,999	0	0	0	1	0	1	0	0	0	0	0	0	2	0.00%	20.00%
\$350,000 - \$399,999	0	0	0	0	0	0	1	0	0	0	0	0	1	100.00%	10.00%
\$400,000 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	10.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	10.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	1	2	1	4	1	0	0	0	0	0	10	100.00%	100.00%
Prior Year Total	4	5	5	2	0	2	2	0	0	4	3	1	20		
% Change	-75%	0%	-80%	0%	0%	100%	-50%	0%	0%	0%	0%	0%	-50%		
Current YTD	1	1	2	4	5	9	10	0	0	0	0	0			
Prior YTD	4	9	14	16	16	18	20	20	20	24	27	28			
% Change YTD	-75%	-89%	-86%	-75%	-69%	-50%	-50%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Equity Ownership

Price Ranges	Residential Sales by Price Range - Equity Ownership												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jul	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	1	0	0	0	0	0	0	0	0	0	0	1		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	1	1	1	1	1	1	1	1	1	1	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jul	YTD
\$1 - \$49,999	12	6	20	12	16	31	21	0	0	0	0	0	118	5.77%	4.30%
\$50,000 - \$59,999	4	3	7	6	3	12	8	0	0	0	0	0	43	2.20%	1.57%
\$60,000 - \$69,999	3	4	9	6	6	13	8	0	0	0	0	0	49	2.20%	1.78%
\$70,000 - \$79,999	7	5	3	6	9	12	8	0	0	0	0	0	50	2.20%	1.82%
\$80,000 - \$89,999	7	6	6	15	9	7	4	0	0	0	0	0	54	1.10%	1.97%
\$90,000 - \$99,999	11	5	5	20	18	25	12	0	0	0	0	0	96	3.30%	3.50%
\$100,000 - \$119,999	14	18	25	27	25	45	24	0	0	0	0	0	178	6.59%	6.48%
\$120,000 - \$139,999	12	21	45	48	43	50	22	0	0	0	0	0	241	6.04%	8.78%
\$140,000 - \$159,999	24	26	43	51	40	32	31	0	0	0	0	0	247	8.52%	8.99%
\$160,000 - \$179,999	19	21	37	41	41	38	34	0	0	0	0	0	231	9.34%	8.41%
\$180,000 - \$199,999	29	18	25	43	38	40	25	0	0	0	0	0	218	6.87%	7.94%
\$200,000 - \$249,999	23	44	58	72	73	79	45	0	0	0	0	0	394	12.36%	14.35%
\$250,000 - \$299,999	25	21	38	35	48	58	44	0	0	0	0	0	269	12.09%	9.80%
\$300,000 - \$349,999	17	11	20	29	30	42	16	0	0	0	0	0	165	4.40%	6.01%
\$350,000 - \$399,999	12	9	12	16	19	26	21	0	0	0	0	0	115	5.77%	4.19%
\$400,000 - \$499,999	19	8	13	15	15	33	20	0	0	0	0	0	123	5.49%	4.48%
\$500,000 - \$599,999	10	5	6	5	9	14	7	0	0	0	0	0	56	1.92%	2.04%
\$600,000 - \$699,999	5	1	2	5	6	8	4	0	0	0	0	0	31	1.10%	1.13%
\$700,000 - \$799,999	1	2	2	1	1	4	3	0	0	0	0	0	14	0.82%	0.51%
\$800,000 - \$899,999	1	1	0	3	0	1	4	0	0	0	0	0	10	1.10%	0.36%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	0	0	0	0	10	0.00%	0.36%
\$1,000,000 - and over	4	4	6	6	5	6	3	0	0	0	0	0	34	0.82%	1.24%
Current Year Total	260	241	383	463	458	577	364	0	0	0	0	0	2,746	100.00%	100.00%
Prior Year Total	217	265	353	313	349	441	494	449	451	472	392	411	2,432		
% Change	20%	-9%	8%	48%	31%	31%	-26%	0%	0%	0%	0%	0%	13%		
Current YTD	260	501	884	1,347	1,805	2,382	2,746	0	0	0	0	0			
Prior YTD	217	482	835	1,148	1,497	1,938	2,432	2,881	3,332	3,804	4,196	4,607			
% Change YTD	20%	4%	6%	17%	21%	23%	13%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jul	YTD
Assumption	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Cash	82	56	108	115	116	184	126	0	0	0	0	0	787	34.62%	28.66%
Conventional	140	139	187	250	267	295	189	0	0	0	0	0	1,467	51.92%	53.42%
FHA	19	21	45	45	38	50	22	0	0	0	0	0	240	6.04%	8.74%
Lease / Purchase	0	1	0	0	0	1	1	0	0	0	0	0	3	0.27%	0.11%
Owner Financed	5	3	2	8	5	13	5	0	0	0	0	0	41	1.37%	1.49%
FMHA	2	2	2	9	1	0	0	0	0	0	0	0	16	0.00%	0.58%
Trade / Exchange	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
VA	2	2	11	5	7	13	11	0	0	0	0	0	51	3.02%	1.86%
Other	10	17	28	31	24	21	10	0	0	0	0	0	141	2.75%	5.13%
Current Year Total	260	241	383	463	458	577	364	0	0	0	0	0	2,746	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jul	YTD
0	2	1	3	0	0	0	0	0	0	0	0	0	6	0.00%	0.22%
1	8	3	11	9	16	17	11	0	0	0	0	0	75	3.02%	2.73%
2	68	61	101	106	107	152	88	0	0	0	0	0	683	24.18%	24.87%
3	142	144	217	286	252	319	214	0	0	0	0	0	1,574	58.79%	57.32%
4	36	24	41	56	68	74	45	0	0	0	0	0	344	12.36%	12.53%
5	4	3	8	6	12	11	4	0	0	0	0	0	48	1.10%	1.75%
6+	0	5	2	0	3	4	2	0	0	0	0	0	16	0.55%	0.58%
Current Year Total	260	241	383	463	458	577	364	0	0	0	0	0	2,746	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jul	YTD
0	2	2	2	0	0	0	0	0	0	0	0	0	6	0.00%	0.22%
1	58	43	83	95	95	127	68	0	0	0	0	0	569	18.68%	20.72%
2	131	148	229	287	265	322	211	0	0	0	0	0	1,593	57.97%	58.01%
3	55	37	51	70	81	106	71	0	0	0	0	0	471	19.51%	17.15%
4	13	9	15	10	10	16	11	0	0	0	0	0	84	3.02%	3.06%
5	1	1	3	1	5	4	3	0	0	0	0	0	18	0.82%	0.66%
6+	0	1	0	0	2	2	0	0	0	0	0	0	5	0.00%	0.18%
Current Year Total	260	241	383	463	458	577	364	0	0	0	0	0	2,746	100.00%	100.00%