

Western NC Regional MLS  
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Residential													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Nov	YTD
\$1 - \$49,999	12	6	20	12	17	31	22	19	19	6	14	0	178	4.93%	4.79%
\$50,000 - \$59,999	4	3	7	6	2	12	8	3	8	10	7	0	70	2.46%	1.88%
\$60,000 - \$69,999	3	4	9	6	5	13	7	5	9	5	3	0	69	1.06%	1.86%
\$70,000 - \$79,999	7	5	3	6	8	12	8	10	9	4	9	0	81	3.17%	2.18%
\$80,000 - \$89,999	6	6	6	14	9	6	5	12	4	4	4	0	76	1.41%	2.04%
\$90,000 - \$99,999	9	5	3	17	15	16	10	6	4	16	4	0	105	1.41%	2.82%
\$100,000 - \$119,999	12	9	18	24	17	39	19	21	31	24	16	0	230	5.63%	6.18%
\$120,000 - \$139,999	10	16	35	34	30	37	17	28	22	19	18	0	266	6.34%	7.15%
\$140,000 - \$159,999	17	23	37	43	32	28	27	31	31	35	30	0	334	10.56%	8.98%
\$160,000 - \$179,999	19	19	35	37	36	31	32	31	26	28	24	0	318	8.45%	8.55%
\$180,000 - \$199,999	23	16	20	38	34	24	24	26	28	22	20	0	275	7.04%	7.39%
\$200,000 - \$249,999	18	41	49	65	65	71	46	48	51	45	47	0	546	16.55%	14.68%
\$250,000 - \$299,999	20	17	33	29	43	52	36	35	42	36	21	0	364	7.39%	9.79%
\$300,000 - \$349,999	17	11	19	28	26	37	17	28	25	11	16	0	235	5.63%	6.32%
\$350,000 - \$399,999	11	9	11	15	16	24	19	15	20	11	12	0	163	4.23%	4.38%
\$400,000 - \$499,999	18	7	13	13	15	33	17	20	23	17	17	0	193	5.99%	5.19%
\$500,000 - \$599,999	8	5	5	5	9	13	6	1	6	8	6	0	72	2.11%	1.94%
\$600,000 - \$699,999	5	0	2	5	5	8	4	3	7	4	3	0	46	1.06%	1.24%
\$700,000 - \$799,999	1	2	2	1	1	3	2	1	2	2	1	0	18	0.35%	0.48%
\$800,000 - \$899,999	1	1	0	3	0	1	4	1	2	3	4	0	20	1.41%	0.54%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	1	1	2	0	14	0.70%	0.38%
\$1,000,000 - and over	4	4	5	6	5	5	3	3	2	3	6	0	46	2.11%	1.24%
Current Year Total	226	211	333	408	394	497	333	347	372	314	284	0	3,719	100.00%	100.00%
Prior Year Total	189	221	294	267	305	378	435	394	391	387	317	341	3,578		
% Change	20%	-5%	13%	53%	29%	31%	-23%	-12%	-5%	-19%	-10%	0%	4%		
Current YTD	226	437	770	1,178	1,572	2,069	2,402	2,749	3,121	3,435	3,719	0			
Prior YTD	189	410	704	971	1,276	1,654	2,089	2,483	2,874	3,261	3,578	3,919			
% Change YTD	20%	7%	9%	21%	23%	25%	15%	11%	9%	5%	4%	0%			

Residential Sales by Price Range - Condo													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Nov	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	1	1	0	1	0	3	3.85%	0.88%
\$50,000 - \$59,999	0	0	0	0	1	0	0	0	1	1	0	0	3	0.00%	0.88%
\$60,000 - \$69,999	0	0	0	0	1	1	1	0	0	0	0	0	3	0.00%	0.88%
\$70,000 - \$79,999	0	0	0	0	1	1	0	0	0	0	1	0	3	3.85%	0.88%
\$80,000 - \$89,999	1	0	0	0	0	1	0	2	0	1	1	0	6	3.85%	1.75%
\$90,000 - \$99,999	0	0	2	3	1	6	1	0	0	0	2	0	15	7.69%	4.39%
\$100,000 - \$119,999	2	5	6	2	7	4	4	6	1	5	2	0	44	7.69%	12.87%
\$120,000 - \$139,999	2	3	5	10	8	9	4	7	6	5	3	0	62	11.54%	18.13%
\$140,000 - \$159,999	6	2	3	5	5	2	3	2	2	6	1	0	37	3.85%	10.82%
\$160,000 - \$179,999	0	2	0	1	4	2	1	2	4	0	2	0	18	7.69%	5.26%
\$180,000 - \$199,999	3	2	1	3	4	14	0	2	3	3	1	0	36	3.85%	10.53%
\$200,000 - \$249,999	2	2	4	4	5	5	1	4	6	4	2	0	39	7.69%	11.40%
\$250,000 - \$299,999	3	2	2	2	4	4	5	2	1	1	3	0	29	11.54%	8.48%
\$300,000 - \$349,999	0	0	1	0	3	2	0	4	2	1	3	0	16	11.54%	4.68%
\$350,000 - \$399,999	0	0	1	0	1	1	1	1	1	1	1	0	8	3.85%	2.34%
\$400,000 - \$499,999	0	1	0	1	0	0	2	0	0	1	1	0	6	3.85%	1.75%
\$500,000 - \$599,999	2	0	1	0	0	1	1	0	0	0	0	0	5	0.00%	1.46%
\$600,000 - \$699,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.29%
\$700,000 - \$799,999	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	0.29%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	1	0	1	0	2	3.85%	0.58%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	1	0	0	1	0	0	1	1	1	0	5	3.85%	1.46%
Current Year Total	21	20	27	31	45	55	24	33	30	30	26	0	342	100.00%	100.00%
Prior Year Total	15	28	34	31	34	44	38	40	37	60	48	41	409		
% Change	40%	-29%	-21%	0%	32%	25%	-37%	-18%	-19%	-50%	-46%	0%	-16%		
Current YTD	21	41	68	99	144	199	223	256	286	316	342	0			
Prior YTD	15	43	77	108	142	186	224	264	301	361	409	450			
% Change YTD	40%	-5%	-12%	-8%	1%	7%	0%	-3%	-5%	-12%	-16%	0%			

Western NC Regional MLS  
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Townhouse

Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Nov	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.52%
\$90,000 - \$99,999	2	0	0	0	2	3	1	1	1	0	1	0	11	8.33%	5.76%
\$100,000 - \$119,999	0	4	1	1	1	2	1	2	0	2	0	0	14	0.00%	7.33%
\$120,000 - \$139,999	0	2	5	4	5	4	2	0	2	1	3	0	28	25.00%	14.66%
\$140,000 - \$159,999	1	1	4	3	3	2	1	4	1	5	1	0	26	8.33%	13.61%
\$160,000 - \$179,999	0	0	2	3	2	2	2	0	2	1	1	0	15	8.33%	7.85%
\$180,000 - \$199,999	3	0	4	2	0	2	1	1	2	0	1	0	16	8.33%	8.38%
\$200,000 - \$249,999	3	1	5	3	5	4	1	2	1	1	2	0	28	16.67%	14.66%
\$250,000 - \$299,999	2	2	3	3	1	2	3	3	3	1	1	0	24	8.33%	12.57%
\$300,000 - \$349,999	1	0	0	1	1	3	1	0	0	0	2	0	9	16.67%	4.71%
\$350,000 - \$399,999	1	0	0	1	2	1	1	1	1	1	0	0	9	0.00%	4.71%
\$400,000 - \$499,999	1	0	0	1	0	0	1	1	0	1	0	0	5	0.00%	2.62%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.52%
\$600,000 - \$699,999	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.52%
\$700,000 - \$799,999	0	0	0	0	0	0	1	0	0	1	0	0	2	0.00%	1.05%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.52%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	14	10	24	23	22	25	16	16	15	14	12	0	191	100.00%	100.00%
Prior Year Total	9	10	20	13	10	17	20	15	23	22	24	28	183		
% Change	56%	0%	20%	77%	120%	47%	-20%	7%	-35%	-36%	-50%	0%	4%		
Current YTD	14	24	48	71	93	118	134	150	165	179	191	0			
Prior YTD	9	19	39	52	62	79	99	114	137	159	183	211			
% Change YTD	56%	26%	23%	37%	50%	49%	35%	32%	20%	13%	4%	0%			

Residential Sales by Price Range - Residential Auction

Price Ranges	Residential Sales by Price Range - Residential Auction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Nov	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	100.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	1	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	1	1	1	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS  
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Preconstruction

Price Ranges	Residential Sales by Price Range - Preconstruction												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Nov	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	3	0	2	0	0	0	0	5	0.00%	62.50%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	1	0	0	1	0	0	0	0	0	2	0.00%	25.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	12.50%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	1	1	3	1	2	0	0	0	0	8	100.00%	100.00%
Prior Year Total	4	5	5	2	0	2	2	0	0	4	3	1	27		
% Change	0%	0%	0%	-50%	0%	50%	-50%	0%	0%	0%	0%	0%	-70%		
Current YTD	0	0	0	1	2	5	6	8	8	8	8	0			
Prior YTD	4	9	14	16	16	18	20	20	20	24	27	28			
% Change YTD	0%	0%	0%	-94%	-88%	-72%	-70%	-60%	-60%	-67%	-70%	0%			

Residential Sales by Price Range - Equity Ownership

Price Ranges	Residential Sales by Price Range - Equity Ownership												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Nov	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	1	0	0	0	0	0	0	0	0	0	0	1		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	1	1	1	1	1	1	1	1	1	1	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS  
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Nov	YTD
\$1 - \$49,999	12	6	20	12	17	31	22	20	20	6	15	0	181	4.66%	4.25%
\$50,000 - \$59,999	4	3	7	6	3	12	8	3	9	11	7	0	73	2.17%	1.71%
\$60,000 - \$69,999	3	4	9	6	6	14	8	5	9	5	3	0	72	0.93%	1.69%
\$70,000 - \$79,999	7	5	3	6	9	13	8	10	9	4	10	0	84	3.11%	1.97%
\$80,000 - \$89,999	7	6	6	15	9	7	5	14	4	5	5	0	83	1.55%	1.95%
\$90,000 - \$99,999	11	5	5	20	18	25	12	7	5	16	7	0	131	2.17%	3.07%
\$100,000 - \$119,999	14	18	25	27	25	45	24	29	32	31	18	0	288	5.59%	6.76%
\$120,000 - \$139,999	12	21	45	48	43	50	23	35	30	25	24	0	356	7.45%	8.35%
\$140,000 - \$159,999	24	26	44	51	40	32	31	37	34	46	32	0	397	9.94%	9.32%
\$160,000 - \$179,999	19	21	37	41	42	38	35	35	32	29	27	0	356	8.39%	8.35%
\$180,000 - \$199,999	29	18	25	43	38	40	25	29	34	25	22	0	328	6.83%	7.70%
\$200,000 - \$249,999	23	44	58	72	75	80	48	54	58	50	51	0	613	15.84%	14.39%
\$250,000 - \$299,999	25	21	38	35	48	58	45	40	46	38	25	0	419	7.76%	9.83%
\$300,000 - \$349,999	18	11	20	29	30	42	18	32	27	12	21	0	260	6.52%	6.10%
\$350,000 - \$399,999	12	9	12	16	19	26	21	17	22	13	13	0	180	4.04%	4.22%
\$400,000 - \$499,999	19	8	13	15	15	33	20	21	23	19	18	0	204	5.59%	4.79%
\$500,000 - \$599,999	10	5	6	5	9	14	7	1	7	8	6	0	78	1.86%	1.83%
\$600,000 - \$699,999	5	1	2	5	6	8	4	4	7	4	3	0	49	0.93%	1.15%
\$700,000 - \$799,999	1	2	2	1	1	4	3	1	2	3	1	0	21	0.31%	0.49%
\$800,000 - \$899,999	1	1	0	3	0	1	4	1	4	3	5	0	23	1.55%	0.54%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	1	1	2	0	14	0.62%	0.33%
\$1,000,000 - and over	4	4	6	6	5	6	3	3	3	4	7	0	51	2.17%	1.20%
Current Year Total	261	241	384	463	462	580	374	398	418	358	322	0	4,261	100.00%	100.00%
Prior Year Total	217	265	353	313	349	441	495	449	451	473	392	411	4,198		
% Change	20%	-9%	9%	48%	32%	32%	-24%	-11%	-7%	-24%	-18%	0%	2%		
Current YTD	261	502	886	1,349	1,811	2,391	2,765	3,163	3,581	3,939	4,261	0			
Prior YTD	217	482	835	1,148	1,497	1,938	2,433	2,882	3,333	3,806	4,198	4,609			
% Change YTD	20%	4%	6%	18%	21%	23%	14%	10%	7%	3%	2%	0%			

Western NC Regional MLS  
2010 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Nov	YTD
Assumption	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Cash	82	56	109	115	119	185	130	117	134	104	114	0	1,265	35.40%	29.69%
Conventional	141	139	187	250	268	296	193	220	230	201	162	0	2,287	50.31%	53.67%
FHA	19	21	45	45	38	50	24	26	28	26	28	0	350	8.70%	8.21%
Lease / Purchase	0	1	0	0	0	1	1	0	0	0	0	0	3	0.00%	0.07%
Owner Financed	5	3	2	8	5	13	5	6	7	6	4	0	64	1.24%	1.50%
FMHA	2	2	2	9	1	0	0	2	2	1	0	0	21	0.00%	0.49%
Trade / Exchange	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.02%
VA	2	2	11	5	7	13	11	10	6	5	3	0	75	0.93%	1.76%
Other	10	17	28	31	24	22	10	16	11	15	11	0	195	3.42%	4.58%
Current Year Total	261	241	384	463	462	580	374	398	418	358	322	0	4,261	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Nov	YTD
0	2	1	3	0	0	0	0	3	0	2	1	0	12	0.31%	0.28%
1	8	3	11	9	16	17	11	10	8	10	4	0	107	1.24%	2.51%
2	68	61	102	106	111	153	92	117	114	93	79	0	1,096	24.53%	25.72%
3	143	144	217	286	252	320	218	203	220	199	188	0	2,390	58.39%	56.09%
4	36	24	41	56	68	75	46	59	68	40	45	0	558	13.98%	13.10%
5	4	3	8	6	12	11	5	5	7	11	4	0	76	1.24%	1.78%
6+	0	5	2	0	3	4	2	1	1	3	1	0	22	0.31%	0.52%
Current Year Total	261	241	384	463	462	580	374	398	418	358	322	0	4,261	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Nov	YTD
0	2	2	2	0	0	0	0	2	0	2	1	0	11	0.31%	0.26%
1	58	43	84	95	96	129	70	77	72	65	53	0	842	16.46%	19.76%
2	132	148	229	287	268	323	218	229	230	210	192	0	2,466	59.63%	57.87%
3	55	37	51	70	81	106	71	80	105	66	60	0	782	18.63%	18.35%
4	13	9	15	10	10	16	11	10	9	12	13	0	128	4.04%	3.00%
5	1	1	3	1	5	4	4	0	2	2	3	0	26	0.93%	0.61%
6+	0	1	0	0	2	2	0	0	0	1	0	0	6	0.00%	0.14%
Current Year Total	261	241	384	463	462	580	374	398	418	358	322	0	4,261	100.00%	100.00%