

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Residential												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	12	6	20	12	17	31	22	19	19	6	0	0	164	1.92%	4.78%
\$50,000 - \$59,999	4	3	7	6	2	12	8	3	8	10	0	0	63	3.21%	1.84%
\$60,000 - \$69,999	3	4	9	6	5	13	7	5	9	5	0	0	66	1.60%	1.92%
\$70,000 - \$79,999	7	5	3	6	8	12	8	10	9	4	0	0	72	1.28%	2.10%
\$80,000 - \$89,999	6	6	6	14	9	6	5	12	4	4	0	0	72	1.28%	2.10%
\$90,000 - \$99,999	9	5	3	17	15	16	10	6	4	16	0	0	101	5.13%	2.95%
\$100,000 - \$119,999	12	9	18	24	17	39	19	21	31	23	0	0	213	7.37%	6.21%
\$120,000 - \$139,999	10	16	35	34	30	37	17	28	21	19	0	0	247	6.09%	7.20%
\$140,000 - \$159,999	17	23	36	43	32	28	27	31	31	35	0	0	303	11.22%	8.84%
\$160,000 - \$179,999	19	19	35	37	36	31	32	31	27	28	0	0	295	8.97%	8.60%
\$180,000 - \$199,999	23	16	20	38	34	24	24	26	28	22	0	0	255	7.05%	7.44%
\$200,000 - \$249,999	18	41	49	65	65	71	46	48	50	45	0	0	498	14.42%	14.52%
\$250,000 - \$299,999	20	17	33	29	43	52	36	35	42	35	0	0	342	11.22%	9.97%
\$300,000 - \$349,999	17	11	19	27	26	37	17	28	25	10	0	0	217	3.21%	6.33%
\$350,000 - \$399,999	11	9	11	15	16	24	19	15	20	11	0	0	151	3.53%	4.40%
\$400,000 - \$499,999	18	7	13	13	15	33	17	20	22	18	0	0	176	5.77%	5.13%
\$500,000 - \$599,999	8	5	5	5	9	13	6	1	6	8	0	0	66	2.56%	1.92%
\$600,000 - \$699,999	5	0	2	5	5	8	4	3	7	4	0	0	43	1.28%	1.25%
\$700,000 - \$799,999	1	2	2	1	1	3	2	1	2	2	0	0	17	0.64%	0.50%
\$800,000 - \$899,999	1	1	0	3	0	1	4	1	2	3	0	0	16	0.96%	0.47%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	1	1	0	0	12	0.32%	0.35%
\$1,000,000 - and over	4	4	5	6	5	5	3	3	2	3	0	0	40	0.96%	1.17%
Current Year Total	226	211	332	407	394	497	333	347	370	312	0	0	3,429	100.00%	100.00%
Prior Year Total	189	221	294	267	305	378	435	394	391	387	317	341	3,261		
% Change	20%	-5%	13%	52%	29%	31%	-23%	-12%	-5%	-19%	0%	0%	5%		
Current YTD	226	437	769	1,176	1,570	2,067	2,400	2,747	3,117	3,429	0	0			
Prior YTD	189	410	704	971	1,276	1,654	2,089	2,483	2,874	3,261	3,578	3,919			
% Change YTD	20%	7%	9%	21%	23%	25%	15%	11%	8%	5%	0%	0%			

Price Ranges	Residential Sales by Price Range - Condo												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	1	1	0	0	0	2	0.00%	0.64%
\$50,000 - \$59,999	0	0	0	0	1	0	0	0	1	1	0	0	3	3.57%	0.96%
\$60,000 - \$69,999	0	0	0	0	1	1	1	0	0	0	0	0	3	0.00%	0.96%
\$70,000 - \$79,999	0	0	0	0	1	1	0	0	0	0	0	0	2	0.00%	0.64%
\$80,000 - \$89,999	1	0	0	0	0	1	0	2	0	1	0	0	5	3.57%	1.59%
\$90,000 - \$99,999	0	0	2	3	1	6	1	0	0	0	0	0	13	0.00%	4.14%
\$100,000 - \$119,999	2	5	6	2	7	4	4	6	1	5	0	0	42	17.86%	13.38%
\$120,000 - \$139,999	2	3	5	10	8	9	4	7	6	5	0	0	59	17.86%	18.79%
\$140,000 - \$159,999	6	2	3	5	5	2	3	2	2	6	0	0	36	21.43%	11.46%
\$160,000 - \$179,999	0	2	0	1	4	2	1	2	4	0	0	0	16	0.00%	5.10%
\$180,000 - \$199,999	3	2	1	3	4	14	0	2	3	3	0	0	35	10.71%	11.15%
\$200,000 - \$249,999	2	2	4	4	5	5	1	4	6	4	0	0	37	14.29%	11.78%
\$250,000 - \$299,999	3	2	2	2	4	4	5	2	1	0	0	0	25	0.00%	7.96%
\$300,000 - \$349,999	0	0	1	0	3	2	0	4	2	1	0	0	13	3.57%	4.14%
\$350,000 - \$399,999	0	0	1	0	1	1	1	1	1	1	0	0	7	3.57%	2.23%
\$400,000 - \$499,999	0	1	0	1	0	0	2	0	0	0	0	0	4	0.00%	1.27%
\$500,000 - \$599,999	2	0	1	0	0	1	1	0	0	0	0	0	5	0.00%	1.59%
\$600,000 - \$699,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.32%
\$700,000 - \$799,999	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	0.32%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.32%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	1	0	0	1	0	0	1	1	0	0	4	3.57%	1.27%
Current Year Total	21	20	27	31	45	55	24	33	30	28	0	0	314	100.00%	100.00%
Prior Year Total	15	28	34	31	34	44	38	40	37	60	48	41	361		
% Change	40%	-29%	-21%	0%	32%	25%	-37%	-18%	-19%	-53%	0%	0%	-13%		
Current YTD	21	41	68	99	144	199	223	256	286	314	0	0			
Prior YTD	15	43	77	108	142	186	224	264	301	361	409	450			
% Change YTD	40%	-5%	-12%	-8%	1%	7%	0%	-3%	-5%	-13%	0%	0%			

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Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.57%
\$90,000 - \$99,999	2	0	0	0	2	3	1	1	1	0	0	0	10	0.00%	5.71%
\$100,000 - \$119,999	0	4	1	1	1	2	1	2	0	2	0	0	14	14.29%	8.00%
\$120,000 - \$139,999	0	2	5	4	5	4	2	0	2	1	0	0	25	7.14%	14.29%
\$140,000 - \$159,999	1	1	4	3	3	2	1	4	1	5	0	0	25	35.71%	14.29%
\$160,000 - \$179,999	0	0	2	3	2	2	2	0	2	1	0	0	14	7.14%	8.00%
\$180,000 - \$199,999	3	0	4	2	0	2	1	1	2	0	0	0	15	0.00%	8.57%
\$200,000 - \$249,999	3	1	5	3	5	4	1	2	1	1	0	0	26	7.14%	14.86%
\$250,000 - \$299,999	2	2	2	3	1	2	3	3	3	1	0	0	22	7.14%	12.57%
\$300,000 - \$349,999	1	0	0	1	1	2	1	0	0	0	0	0	6	0.00%	3.43%
\$350,000 - \$399,999	1	0	0	1	2	1	0	1	1	1	0	0	8	7.14%	4.57%
\$400,000 - \$499,999	0	0	0	1	0	0	1	1	0	1	0	0	4	7.14%	2.29%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.57%
\$600,000 - \$699,999	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.57%
\$700,000 - \$799,999	0	0	0	0	0	0	1	0	0	1	0	0	2	7.14%	1.14%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.57%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	13	10	23	23	22	24	15	16	15	14	0	0	175	100.00%	100.00%
Prior Year Total	9	10	20	13	10	17	20	15	23	22	24	28	159		
% Change	44%	0%	15%	77%	120%	41%	-25%	7%	-35%	-36%	0%	0%	10%		
Current YTD	13	23	46	69	91	115	130	146	161	175	0	0			
Prior YTD	9	19	39	52	62	79	99	114	137	159	183	211			
% Change YTD	44%	21%	18%	33%	47%	46%	31%	28%	18%	10%	0%	0%			

Price Ranges	Residential Sales by Price Range - Residential Auction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	100.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	1	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	1	1	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Preconstruction

Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Percent Oct	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	3	0	0	0	0	0	0	3	0.00%	27.27%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	1	1	0	0	1	0	0	0	0	0	3	0.00%	27.27%
\$300,000 - \$349,999	0	0	0	1	0	1	0	0	0	0	0	0	2	0.00%	18.18%
\$350,000 - \$399,999	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	9.09%
\$400,000 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	9.09%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	9.09%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	1	2	1	4	2	0	0	0	0	0	11	100.00%	100.00%
Prior Year Total	4	5	5	2	0	2	2	0	0	4	3	1	24		
% Change	-75%	0%	-80%	0%	0%	100%	0%	0%	0%	0%	0%	0%	-54%		
Current YTD	1	1	2	4	5	9	11	11	11	11	0	0			
Prior YTD	4	9	14	16	16	18	20	20	20	24	27	28			
% Change YTD	-75%	-89%	-86%	-75%	-69%	-50%	-45%	-45%	-45%	-54%	0%	0%			

Residential Sales by Price Range - Equity Ownership

Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Percent Oct	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	1	0	0	0	0	0	0	0	0	0	0	1		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	1	1	1	1	1	1	1	1	1	1	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

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Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Oct	YTD
\$1 - \$49,999	12	6	20	12	17	31	22	20	20	6	0	0	166	1.69%	4.22%
\$50,000 - \$59,999	4	3	7	6	3	12	8	3	9	11	0	0	66	3.11%	1.68%
\$60,000 - \$69,999	3	4	9	6	6	14	8	5	9	5	0	0	69	1.41%	1.76%
\$70,000 - \$79,999	7	5	3	6	9	13	8	10	9	4	0	0	74	1.13%	1.88%
\$80,000 - \$89,999	7	6	6	15	9	7	5	14	4	5	0	0	78	1.41%	1.98%
\$90,000 - \$99,999	11	5	5	20	18	25	12	7	5	16	0	0	124	4.52%	3.16%
\$100,000 - \$119,999	14	18	25	27	25	45	24	29	32	30	0	0	269	8.47%	6.84%
\$120,000 - \$139,999	12	21	45	48	43	50	23	35	29	25	0	0	331	7.06%	8.42%
\$140,000 - \$159,999	24	26	43	51	40	32	31	37	34	46	0	0	364	12.99%	9.26%
\$160,000 - \$179,999	19	21	37	41	42	38	35	33	33	29	0	0	328	8.19%	8.35%
\$180,000 - \$199,999	29	18	25	43	38	40	25	29	34	25	0	0	306	7.06%	7.79%
\$200,000 - \$249,999	23	44	58	72	75	80	48	54	57	50	0	0	561	14.12%	14.27%
\$250,000 - \$299,999	25	21	38	35	48	58	45	40	46	36	0	0	392	10.17%	9.97%
\$300,000 - \$349,999	18	11	20	29	30	42	18	32	27	11	0	0	238	3.11%	6.06%
\$350,000 - \$399,999	12	9	12	16	19	26	21	17	22	13	0	0	167	3.67%	4.25%
\$400,000 - \$499,999	19	8	13	15	15	33	20	21	22	19	0	0	185	5.37%	4.71%
\$500,000 - \$599,999	10	5	6	5	9	14	7	1	7	8	0	0	72	2.26%	1.83%
\$600,000 - \$699,999	5	1	2	5	6	8	4	4	7	4	0	0	46	1.13%	1.17%
\$700,000 - \$799,999	1	2	2	1	1	4	3	1	2	3	0	0	20	0.85%	0.51%
\$800,000 - \$899,999	1	1	0	3	0	1	4	1	4	3	0	0	18	0.85%	0.46%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	1	1	0	0	12	0.28%	0.31%
\$1,000,000 - and over	4	4	6	6	5	6	3	3	3	4	0	0	44	1.13%	1.12%
Current Year Total	261	241	383	463	462	580	374	396	416	354	0	0	3,930	100.00%	100.00%
Prior Year Total	217	265	353	313	349	441	495	449	451	473	392	411	3,806		
% Change	20%	-9%	8%	48%	32%	32%	-24%	-12%	-8%	-25%	0%	0%	3%		
Current YTD	261	502	885	1,348	1,810	2,390	2,764	3,160	3,576	3,930	0	0			
Prior YTD	217	482	835	1,148	1,497	1,938	2,433	2,882	3,333	3,806	4,198	4,609			
% Change YTD	20%	4%	6%	17%	21%	23%	14%	10%	7%	3%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Oct	YTD
Assumption	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Cash	82	56	108	115	119	185	130	117	133	103	0	0	1,148	29.10%	29.21%
Conventional	141	139	187	250	268	296	193	218	229	198	0	0	2,119	55.93%	53.92%
FHA	19	21	45	45	38	50	24	26	28	26	0	0	322	7.34%	8.19%
Lease / Purchase	0	1	0	0	0	1	1	0	0	0	0	0	3	0.00%	0.08%
Owner Financed	5	3	2	8	5	13	5	6	7	6	0	0	60	1.69%	1.53%
FMHA	2	2	2	9	1	0	0	2	2	1	0	0	21	0.28%	0.53%
Trade / Exchange	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.03%
VA	2	2	11	5	7	13	11	10	6	5	0	0	72	1.41%	1.83%
Other	10	17	28	31	24	22	10	16	11	15	0	0	184	4.24%	4.68%
Current Year Total	261	241	383	463	462	580	374	396	416	354	0	0	3,930	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Oct	YTD
0	2	1	3	0	0	0	0	3	0	2	0	0	11	0.56%	0.28%
1	8	3	11	9	16	17	11	10	8	9	0	0	102	2.54%	2.60%
2	68	61	101	106	111	153	92	115	114	91	0	0	1,012	25.71%	25.75%
3	143	144	217	286	252	320	218	203	218	199	0	0	2,200	56.21%	55.98%
4	36	24	41	56	68	75	46	59	68	39	0	0	512	11.02%	13.03%
5	4	3	8	6	12	11	5	5	7	11	0	0	72	3.11%	1.83%
6+	0	5	2	0	3	4	2	1	1	3	0	0	21	0.85%	0.53%
Current Year Total	261	241	383	463	462	580	374	396	416	354	0	0	3,930	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Oct	YTD
0	2	2	2	0	0	0	0	2	0	2	0	0	10	0.56%	0.25%
1	58	43	83	95	96	129	70	75	72	62	0	0	783	17.51%	19.92%
2	132	148	229	287	268	323	218	229	229	208	0	0	2,271	58.76%	57.79%
3	55	37	51	70	81	106	71	80	104	67	0	0	722	18.93%	18.37%
4	13	9	15	10	10	16	11	10	9	12	0	0	115	3.39%	2.93%
5	1	1	3	1	5	4	4	0	2	2	0	0	23	0.56%	0.59%
6+	0	1	0	0	2	2	0	0	0	1	0	0	6	0.28%	0.15%
Current Year Total	261	241	383	463	462	580	374	396	416	354	0	0	3,930	100.00%	100.00%