

Western NC Regional MLS  
2009 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Residential													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	8	9	5	11	10	10	0	0	0	0	0	0	53	2.70%	3.23%
\$50,000 - \$59,999	6	5	4	4	3	4	0	0	0	0	0	0	26	1.08%	1.58%
\$60,000 - \$69,999	3	3	8	3	8	10	0	0	0	0	0	0	35	2.70%	2.13%
\$70,000 - \$79,999	7	5	3	9	4	8	0	0	0	0	0	0	36	2.16%	2.19%
\$80,000 - \$89,999	2	3	9	4	5	8	0	0	0	0	0	0	31	2.16%	1.89%
\$90,000 - \$99,999	4	6	9	5	6	7	0	0	0	0	0	0	37	1.89%	2.25%
\$100,000 - \$119,999	12	14	18	14	17	19	0	0	0	0	0	0	94	5.12%	5.72%
\$120,000 - \$139,999	8	14	20	28	18	25	0	0	0	0	0	0	113	6.74%	6.88%
\$140,000 - \$159,999	19	17	33	27	22	30	0	0	0	0	0	0	148	8.09%	9.01%
\$160,000 - \$179,999	15	18	28	27	30	25	0	0	0	0	0	0	143	6.74%	8.71%
\$180,000 - \$199,999	12	15	25	19	20	32	0	0	0	0	0	0	123	8.63%	7.49%
\$200,000 - \$249,999	33	37	48	51	68	58	0	0	0	0	0	0	295	15.63%	17.97%
\$250,000 - \$299,999	15	23	19	21	23	41	0	0	0	0	0	0	142	11.05%	8.65%
\$300,000 - \$349,999	10	9	20	12	20	27	0	0	0	0	0	0	98	7.28%	5.97%
\$350,000 - \$399,999	8	12	15	8	16	22	0	0	0	0	0	0	81	5.93%	4.93%
\$400,000 - \$499,999	15	19	17	12	13	21	0	0	0	0	0	0	97	5.66%	5.91%
\$500,000 - \$599,999	5	6	5	3	11	12	0	0	0	0	0	0	42	3.23%	2.56%
\$600,000 - \$699,999	1	5	4	1	3	5	0	0	0	0	0	0	19	1.35%	1.16%
\$700,000 - \$799,999	1	2	0	3	0	4	0	0	0	0	0	0	10	1.08%	0.61%
\$800,000 - \$899,999	0	0	2	3	1	1	0	0	0	0	0	0	7	0.27%	0.43%
\$900,000 - \$999,999	1	0	0	0	2	1	0	0	0	0	0	0	4	0.27%	0.24%
\$1,000,000 - and over	4	0	0	1	2	1	0	0	0	0	0	0	8	0.27%	0.49%
Current Year Total	189	222	292	266	302	371	0	0	0	0	0	0	1,642	100.00%	100.00%
Prior Year Total	302	324	364	392	452	423	439	433	352	362	247	282	2,257		
% Change	-37%	-31%	-20%	-32%	-33%	-12%	0%	0%	0%	0%	0%	0%	-27%		
Current YTD	189	411	703	969	1,271	1,642	0	0	0	0	0	0			
Prior YTD	302	626	990	1,382	1,834	2,257	2,696	3,129	3,481	3,843	4,090	4,372			
% Change YTD	-37%	-34%	-29%	-30%	-31%	-27%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Condo													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.54%
\$50,000 - \$59,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.54%
\$60,000 - \$69,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.54%
\$70,000 - \$79,999	1	0	0	0	1	0	0	0	0	0	0	0	2	0.00%	1.09%
\$80,000 - \$89,999	1	2	0	0	0	0	0	0	0	0	0	0	3	0.00%	1.63%
\$90,000 - \$99,999	0	1	1	1	1	2	0	0	0	0	0	0	6	4.76%	3.26%
\$100,000 - \$119,999	0	2	4	5	5	5	0	0	0	0	0	0	21	11.90%	11.41%
\$120,000 - \$139,999	1	3	5	3	7	12	0	0	0	0	0	0	31	28.57%	16.85%
\$140,000 - \$159,999	3	5	6	2	10	8	0	0	0	0	0	0	34	19.05%	18.48%
\$160,000 - \$179,999	0	1	3	4	0	4	0	0	0	0	0	0	12	9.52%	6.52%
\$180,000 - \$199,999	3	7	5	2	4	5	0	0	0	0	0	0	26	11.90%	14.13%
\$200,000 - \$249,999	2	2	3	1	1	1	0	0	0	0	0	0	10	2.38%	5.43%
\$250,000 - \$299,999	0	1	2	4	1	2	0	0	0	0	0	0	10	4.76%	5.43%
\$300,000 - \$349,999	2	0	0	0	1	2	0	0	0	0	0	0	5	4.76%	2.72%
\$350,000 - \$399,999	1	1	1	0	0	0	0	0	0	0	0	0	3	0.00%	1.63%
\$400,000 - \$499,999	0	0	0	2	1	1	0	0	0	0	0	0	4	2.38%	2.17%
\$500,000 - \$599,999	0	1	0	1	0	0	0	0	0	0	0	0	2	0.00%	1.09%
\$600,000 - \$699,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.54%
\$700,000 - \$799,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.54%
\$800,000 - \$899,999	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	1.09%
\$900,000 - \$999,999	0	0	0	1	1	0	0	0	0	0	0	0	2	0.00%	1.09%
\$1,000,000 - and over	0	0	3	3	0	0	0	0	0	0	0	0	6	0.00%	3.26%
Current Year Total	15	28	34	31	34	42	0	0	0	0	0	0	184	100.00%	100.00%
Prior Year Total	55	45	66	55	49	41	48	36	30	37	27	26	311		
% Change	-73%	-38%	-48%	-44%	-31%	2%	0%	0%	0%	0%	0%	0%	-41%		
Current YTD	15	43	77	108	142	184	0	0	0	0	0	0			
Prior YTD	55	100	166	221	270	311	359	395	425	462	489	515			
% Change YTD	-73%	-57%	-54%	-51%	-47%	-41%	0%	0%	0%	0%	0%	0%			

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Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	1.30%
\$100,000 - \$119,999	2	0	1	0	0	0	0	0	0	0	0	0	3	0.00%	3.90%
\$120,000 - \$139,999	0	3	3	2	2	1	0	0	0	0	0	0	11	6.67%	14.29%
\$140,000 - \$159,999	0	2	2	2	1	3	0	0	0	0	0	0	10	20.00%	12.99%
\$160,000 - \$179,999	1	1	0	0	1	0	0	0	0	0	0	0	3	0.00%	3.90%
\$180,000 - \$199,999	1	1	1	1	0	1	0	0	0	0	0	0	5	6.67%	6.49%
\$200,000 - \$249,999	2	0	2	1	1	1	0	0	0	0	0	0	7	6.67%	9.09%
\$250,000 - \$299,999	0	1	4	2	1	6	0	0	0	0	0	0	14	40.00%	18.18%
\$300,000 - \$349,999	0	1	2	0	2	0	0	0	0	0	0	0	5	0.00%	6.49%
\$350,000 - \$399,999	1	0	3	3	2	3	0	0	0	0	0	0	12	20.00%	15.58%
\$400,000 - \$499,999	2	1	0	0	0	0	0	0	0	0	0	0	3	0.00%	3.90%
\$500,000 - \$599,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	1.30%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	1.30%
\$900,000 - \$999,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	1.30%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	9	10	20	13	10	15	0	0	0	0	0	0	77	100.00%	100.00%
Prior Year Total	14	20	27	25	27	28	21	15	15	23	11	15	141		
% Change	-36%	-50%	-26%	-48%	-63%	-46%	0%	0%	0%	0%	0%	0%	-45%		
Current YTD	9	19	39	52	62	77	0	0	0	0	0	0			
Prior YTD	14	34	61	86	113	141	162	177	192	215	226	241			
% Change YTD	-36%	-44%	-36%	-40%	-45%	-45%	0%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Residential Auction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

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2009 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Preconstruction													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	1	0	0	0	0	1	0	0	0	0	0	0	2	50.00%	11.11%
\$140,000 - \$159,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	5.56%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	5.56%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	2	0	0	0	0	0	0	0	0	0	2	0.00%	11.11%
\$300,000 - \$349,999	1	1	0	2	0	1	0	0	0	0	0	0	5	50.00%	27.78%
\$350,000 - \$399,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	5.56%
\$400,000 - \$499,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	5.56%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	1	0	1	0	0	0	0	0	0	0	0	0	2	0.00%	11.11%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	5.56%
\$900,000 - \$999,999	0	2	0	0	0	0	0	0	0	0	0	0	2	0.00%	11.11%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	4	5	4	2	1	2	0	0	0	0	0	0	18	100.00%	100.00%
Prior Year Total	3	2	3	0	2	0	2	0	1	4	9	11	10		
% Change	33%	150%	33%	0%	-50%	0%	0%	0%	0%	0%	0%	0%	80%		
Current YTD	4	9	13	15	16	18	0	0	0	0	0	0			
Prior YTD	3	5	8	8	10	10	12	12	13	17	26	37			
% Change YTD	33%	80%	63%	88%	60%	80%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Equity Ownership													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	100.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	1	0	0	0	0	0	0	0	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	1	1	1	1	1	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

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2009 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
\$1 - \$49,999	8	9	5	12	10	10	0	0	0	0	0	0	54	2.33%	2.81%
\$50,000 - \$59,999	6	5	4	4	4	4	0	0	0	0	0	0	27	0.93%	1.40%
\$60,000 - \$69,999	3	3	8	4	8	10	0	0	0	0	0	0	36	2.33%	1.87%
\$70,000 - \$79,999	8	5	3	9	5	8	0	0	0	0	0	0	38	1.86%	1.98%
\$80,000 - \$89,999	3	5	9	4	5	8	0	0	0	0	0	0	34	1.86%	1.77%
\$90,000 - \$99,999	4	8	10	7	7	9	0	0	0	0	0	0	45	2.09%	2.34%
\$100,000 - \$119,999	14	16	23	19	22	24	0	0	0	0	0	0	118	5.58%	6.14%
\$120,000 - \$139,999	10	20	28	33	27	39	0	0	0	0	0	0	157	9.07%	8.17%
\$140,000 - \$159,999	22	25	41	31	33	41	0	0	0	0	0	0	193	9.53%	10.04%
\$160,000 - \$179,999	16	20	31	31	31	29	0	0	0	0	0	0	158	6.74%	8.22%
\$180,000 - \$199,999	16	23	31	22	25	38	0	0	0	0	0	0	155	8.84%	8.06%
\$200,000 - \$249,999	37	39	53	53	70	60	0	0	0	0	0	0	312	13.95%	16.23%
\$250,000 - \$299,999	15	25	27	27	25	49	0	0	0	0	0	0	168	11.40%	8.74%
\$300,000 - \$349,999	13	11	22	14	23	30	0	0	0	0	0	0	113	6.98%	5.88%
\$350,000 - \$399,999	10	14	19	11	18	25	0	0	0	0	0	0	97	5.81%	5.05%
\$400,000 - \$499,999	17	20	18	14	14	22	0	0	0	0	0	0	105	5.12%	5.46%
\$500,000 - \$599,999	5	7	5	5	11	12	0	0	0	0	0	0	45	2.79%	2.34%
\$600,000 - \$699,999	2	5	6	1	3	5	0	0	0	0	0	0	22	1.16%	1.14%
\$700,000 - \$799,999	1	3	0	3	0	4	0	0	0	0	0	0	11	0.93%	0.57%
\$800,000 - \$899,999	2	1	3	3	1	1	0	0	0	0	0	0	11	0.23%	0.57%
\$900,000 - \$999,999	1	2	1	1	3	1	0	0	0	0	0	0	9	0.23%	0.47%
\$1,000,000 - and over	4	0	3	4	2	1	0	0	0	0	0	0	14	0.23%	0.73%
Current Year Total	217	266	350	312	347	430	0	0	0	0	0	0	1,922	100.00%	100.00%
Prior Year Total	374	391	460	472	530	492	510	484	398	426	294	334	2,719		
% Change	-42%	-32%	-24%	-34%	-35%	-13%	0%	0%	0%	0%	0%	0%	-29%		
Current YTD	217	483	833	1,145	1,492	1,922	0	0	0	0	0	0			
Prior YTD	374	765	1,225	1,697	2,227	2,719	3,229	3,713	4,111	4,537	4,831	5,165			
% Change YTD	-42%	-37%	-32%	-33%	-33%	-29%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS  
2009 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
Assumption	0	1	0	0	1	0	0	0	0	0	0	0	2	0.00%	0.10%
Cash	56	61	69	86	72	97	0	0	0	0	0	0	441	22.56%	22.94%
Conventional	134	166	225	172	213	259	0	0	0	0	0	0	1,169	60.23%	60.82%
FHA	11	22	32	31	26	49	0	0	0	0	0	0	171	11.40%	8.90%
Lease / Purchase	1	0	2	0	3	2	0	0	0	0	0	0	8	0.47%	0.42%
Owner Financed	6	5	9	4	4	8	0	0	0	0	0	0	36	1.86%	1.87%
FMHA	1	1	1	5	1	0	0	0	0	0	0	0	9	0.00%	0.47%
Trade / Exchange	1	0	1	1	0	1	0	0	0	0	0	0	4	0.23%	0.21%
VA	3	6	6	3	6	7	0	0	0	0	0	0	31	1.63%	1.61%
Other	4	4	5	10	21	7	0	0	0	0	0	0	51	1.63%	2.65%
Current Year Total	217	266	350	312	347	430	0	0	0	0	0	0	1,922	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
0	0	1	0	1	0	0	0	0	0	0	0	0	2	0.00%	0.10%
1	3	7	6	6	9	10	0	0	0	0	0	0	41	2.33%	2.13%
2	62	68	94	87	81	102	0	0	0	0	0	0	494	23.72%	25.70%
3	107	151	198	187	207	263	0	0	0	0	0	0	1,113	61.16%	57.91%
4	35	33	40	27	47	49	0	0	0	0	0	0	231	11.40%	12.02%
5	9	5	11	3	3	6	0	0	0	0	0	0	37	1.40%	1.93%
6+	1	1	1	1	0	0	0	0	0	0	0	0	4	0.00%	0.21%
Current Year Total	217	266	350	312	347	430	0	0	0	0	0	0	1,922	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
0	0	1	0	1	0	0	0	0	0	0	0	0	2	0.00%	0.10%
1	41	43	63	70	55	78	0	0	0	0	0	0	350	18.14%	18.21%
2	125	169	216	183	213	272	0	0	0	0	0	0	1,178	63.26%	61.29%
3	39	45	62	53	71	69	0	0	0	0	0	0	339	16.05%	17.64%
4	10	7	8	5	8	9	0	0	0	0	0	0	47	2.09%	2.45%
5	2	0	1	0	0	1	0	0	0	0	0	0	4	0.23%	0.21%
6+	0	1	0	0	0	1	0	0	0	0	0	0	2	0.23%	0.10%
Current Year Total	217	266	350	312	347	430	0	0	0	0	0	0	1,922	100.00%	100.00%