

Western NC Regional MLS
2009 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Residential												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	8	9	5	11	11	10	13	16	8	5	0	0	96	1.33%	2.96%
\$50,000 - \$59,999	6	5	4	4	3	4	4	6	4	6	0	0	46	1.60%	1.42%
\$60,000 - \$69,999	3	3	8	3	8	10	4	7	3	3	0	0	52	0.80%	1.60%
\$70,000 - \$79,999	7	5	3	9	4	8	11	5	14	6	0	0	72	1.60%	2.22%
\$80,000 - \$89,999	2	3	9	4	5	8	3	7	9	3	0	0	53	0.80%	1.64%
\$90,000 - \$99,999	4	6	9	5	6	8	14	7	9	6	0	0	74	1.60%	2.28%
\$100,000 - \$119,999	12	14	18	15	17	20	23	23	16	24	0	0	182	6.38%	5.62%
\$120,000 - \$139,999	8	14	21	28	18	25	22	31	30	35	0	0	232	9.31%	7.16%
\$140,000 - \$159,999	19	17	34	27	22	29	38	48	38	51	0	0	323	13.56%	9.97%
\$160,000 - \$179,999	15	18	28	27	30	25	45	39	34	37	0	0	298	9.84%	9.19%
\$180,000 - \$199,999	12	15	25	19	20	32	36	26	27	27	0	0	239	7.18%	7.37%
\$200,000 - \$249,999	33	37	48	51	69	60	74	66	61	56	0	0	555	14.89%	17.12%
\$250,000 - \$299,999	15	23	19	21	22	42	51	34	36	26	0	0	289	6.91%	8.92%
\$300,000 - \$349,999	10	9	20	12	20	28	23	28	21	23	0	0	194	6.12%	5.99%
\$350,000 - \$399,999	8	12	15	8	16	23	19	20	24	23	0	0	168	6.12%	5.18%
\$400,000 - \$499,999	15	18	17	12	14	22	27	12	26	28	0	0	191	7.45%	5.89%
\$500,000 - \$599,999	5	6	5	3	11	12	7	7	9	5	0	0	70	1.33%	2.16%
\$600,000 - \$699,999	1	5	4	1	3	5	3	2	6	2	0	0	32	0.53%	0.99%
\$700,000 - \$799,999	1	2	0	3	0	4	6	1	4	3	0	0	24	0.80%	0.74%
\$800,000 - \$899,999	0	0	2	3	1	1	5	2	4	1	0	0	19	0.27%	0.59%
\$900,000 - \$999,999	1	0	0	0	2	1	0	1	0	1	0	0	6	0.27%	0.19%
\$1,000,000 - and over	4	0	0	1	2	1	6	3	4	5	0	0	26	1.33%	0.80%
Current Year Total	189	221	294	267	304	378	434	391	387	376	0	0	3,241	100.00%	100.00%
Prior Year Total	302	324	364	394	452	423	439	433	352	362	247	283	3,845		
% Change	-37%	-32%	-19%	-32%	-33%	-11%	-1%	-10%	10%	4%	0%	0%	-16%		
Current YTD	189	410	704	971	1,275	1,653	2,087	2,478	2,865	3,241	0	0			
Prior YTD	302	626	990	1,384	1,836	2,259	2,698	3,131	3,483	3,845	4,092	4,375			
% Change YTD	-37%	-35%	-29%	-30%	-31%	-27%	-23%	-21%	-18%	-16%	0%	0%			

Price Ranges	Residential Sales by Price Range - Condo												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	0	0	0	1	0	0	0	0	0	1	0	0	2	1.64%	0.55%
\$50,000 - \$59,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.28%
\$60,000 - \$69,999	0	0	0	1	0	0	0	0	0	1	0	0	2	1.64%	0.55%
\$70,000 - \$79,999	1	0	0	0	1	0	0	2	0	1	0	0	5	1.64%	1.39%
\$80,000 - \$89,999	1	2	0	0	0	0	1	0	0	0	0	0	4	0.00%	1.11%
\$90,000 - \$99,999	0	1	1	1	1	2	1	0	0	1	0	0	8	1.64%	2.22%
\$100,000 - \$119,999	0	2	4	5	5	5	8	9	5	5	0	0	48	8.20%	13.30%
\$120,000 - \$139,999	1	3	5	3	7	12	7	9	10	10	0	0	67	16.39%	18.56%
\$140,000 - \$159,999	3	5	6	2	10	8	9	7	5	7	0	0	62	11.48%	17.17%
\$160,000 - \$179,999	0	1	3	4	0	4	4	4	5	2	0	0	27	3.28%	7.48%
\$180,000 - \$199,999	3	7	5	2	4	5	3	2	2	5	0	0	38	8.20%	10.53%
\$200,000 - \$249,999	2	2	3	1	1	1	2	4	5	5	0	0	26	8.20%	7.20%
\$250,000 - \$299,999	0	1	2	4	1	3	1	1	1	9	0	0	23	14.75%	6.37%
\$300,000 - \$349,999	2	0	0	0	1	3	1	1	1	4	0	0	13	6.56%	3.60%
\$350,000 - \$399,999	1	1	1	0	0	0	0	0	1	4	0	0	8	6.56%	2.22%
\$400,000 - \$499,999	0	0	0	2	1	1	1	0	0	3	0	0	8	4.92%	2.22%
\$500,000 - \$599,999	0	1	0	1	0	0	0	1	0	1	0	0	4	1.64%	1.11%
\$600,000 - \$699,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.28%
\$700,000 - \$799,999	0	1	0	0	0	0	0	0	0	1	0	0	2	1.64%	0.55%
\$800,000 - \$899,999	0	1	0	0	0	0	0	0	0	1	0	0	2	1.64%	0.55%
\$900,000 - \$999,999	0	0	0	1	1	0	0	0	1	0	0	0	3	0.00%	0.83%
\$1,000,000 - and over	0	0	3	3	0	0	0	0	1	0	0	0	7	0.00%	1.94%
Current Year Total	14	28	34	31	34	44	38	40	37	61	0	0	361	100.00%	100.00%
Prior Year Total	55	45	66	56	49	41	48	36	30	37	27	26	463		
% Change	-75%	-38%	-48%	-45%	-31%	7%	-21%	11%	23%	65%	0%	0%	-22%		
Current YTD	14	42	76	107	141	185	223	263	300	361	0	0			
Prior YTD	55	100	166	222	271	312	360	396	426	463	490	516			
% Change YTD	-75%	-58%	-54%	-52%	-48%	-41%	-38%	-34%	-30%	-22%	0%	0%			

Western NC Regional MLS
2009 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Townhouse

Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Percent Oct	Percent YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.63%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	1	0	0	1	4.35%	0.63%
\$90,000 - \$99,999	0	0	0	1	0	0	0	1	0	0	0	0	2	0.00%	1.27%
\$100,000 - \$119,999	2	0	1	0	0	0	0	0	1	0	0	0	4	0.00%	2.53%
\$120,000 - \$139,999	0	3	3	2	2	1	3	1	0	6	0	0	21	26.09%	13.29%
\$140,000 - \$159,999	0	2	2	2	1	4	2	2	6	3	0	0	24	13.04%	15.19%
\$160,000 - \$179,999	1	1	0	0	1	0	5	1	2	4	0	0	15	17.39%	9.49%
\$180,000 - \$199,999	1	1	1	1	0	1	2	3	0	2	0	0	12	8.70%	7.59%
\$200,000 - \$249,999	2	0	2	1	1	1	2	0	4	2	0	0	15	8.70%	9.49%
\$250,000 - \$299,999	0	1	4	2	1	6	1	5	4	1	0	0	25	4.35%	15.82%
\$300,000 - \$349,999	0	1	2	0	2	1	2	0	1	2	0	0	11	8.70%	6.96%
\$350,000 - \$399,999	1	0	3	3	2	3	1	1	2	1	0	0	17	4.35%	10.76%
\$400,000 - \$499,999	2	1	0	0	0	0	0	1	2	0	0	0	6	0.00%	3.80%
\$500,000 - \$599,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.63%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	1	0	0	1	4.35%	0.63%
\$800,000 - \$899,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.63%
\$900,000 - \$999,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.63%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	9	10	20	13	10	17	18	15	23	23	0	0	158	100.00%	100.00%
Prior Year Total	14	20	27	25	27	28	21	15	15	23	11	15	215		
% Change	-36%	-50%	-26%	-48%	-63%	-39%	-14%	0%	53%	0%	0%	0%	-27%		
Current YTD	9	19	39	52	62	79	97	112	135	158	0	0			
Prior YTD	14	34	61	86	113	141	162	177	192	215	226	241			
% Change YTD	-36%	-44%	-36%	-40%	-45%	-44%	-40%	-37%	-30%	-27%	0%	0%			

Residential Sales by Price Range - Residential Auction

Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Percent Oct	Percent YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2009 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Preconstruction													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	1	0	0	0	0	1	1	0	0	1	0	0	4	50.00%	17.39%
\$140,000 - \$159,999	0	1	0	0	0	0	0	0	0	1	0	0	2	50.00%	8.70%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	4.35%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	4.35%
\$250,000 - \$299,999	0	0	2	0	0	0	0	0	0	0	0	0	2	0.00%	8.70%
\$300,000 - \$349,999	1	1	0	2	0	1	1	0	0	0	0	0	6	0.00%	26.09%
\$350,000 - \$399,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	4.35%
\$400,000 - \$499,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	4.35%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	1	0	1	0	0	0	0	0	0	0	0	0	2	0.00%	8.70%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	4.35%
\$900,000 - \$999,999	0	2	0	0	0	0	0	0	0	0	0	0	2	0.00%	8.70%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	4	5	4	2	1	2	2	0	1	2	0	0	23	100.00%	100.00%
Prior Year Total	3	2	3	0	2	0	2	0	1	4	9	11	17		
% Change	33%	150%	33%	0%	-50%	0%	0%	0%	0%	-50%	0%	0%	35%		
Current YTD	4	9	13	15	16	18	20	20	21	23	0	0			
Prior YTD	3	5	8	8	10	10	12	12	13	17	26	37			
% Change YTD	33%	80%	63%	88%	60%	80%	67%	67%	62%	35%	0%	0%			

Residential Sales by Price Range - Equity Ownership													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	100.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	1	0	0	0	0	0	0	0	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	1	1	1	1	1	1	1	1	1	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2009 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Oct	YTD
\$1 - \$49,999	8	9	5	12	11	10	13	16	8	6	0	0	98	1.30%	2.59%
\$50,000 - \$59,999	6	5	4	4	4	4	4	6	4	6	0	0	47	1.30%	1.24%
\$60,000 - \$69,999	3	3	8	4	8	10	4	7	3	4	0	0	54	0.87%	1.43%
\$70,000 - \$79,999	8	5	3	9	5	8	11	7	15	7	0	0	78	1.52%	2.06%
\$80,000 - \$89,999	3	5	9	4	5	8	4	7	9	4	0	0	58	0.87%	1.53%
\$90,000 - \$99,999	4	8	10	7	7	10	15	8	9	7	0	0	85	1.52%	2.25%
\$100,000 - \$119,999	14	16	23	20	22	25	31	32	22	29	0	0	234	6.28%	6.18%
\$120,000 - \$139,999	10	20	29	33	27	39	33	41	40	52	0	0	324	11.26%	8.56%
\$140,000 - \$159,999	22	25	42	31	33	41	49	57	49	62	0	0	411	13.42%	10.86%
\$160,000 - \$179,999	16	20	31	31	31	29	54	44	41	43	0	0	340	9.31%	8.99%
\$180,000 - \$199,999	16	23	31	22	25	38	41	31	29	34	0	0	290	7.36%	7.66%
\$200,000 - \$249,999	37	39	53	53	71	62	78	70	71	63	0	0	597	13.64%	15.78%
\$250,000 - \$299,999	15	25	27	27	24	51	53	40	41	36	0	0	339	7.79%	8.96%
\$300,000 - \$349,999	13	11	22	14	23	33	27	29	23	29	0	0	224	6.28%	5.92%
\$350,000 - \$399,999	10	14	19	11	18	26	20	21	27	28	0	0	194	6.06%	5.13%
\$400,000 - \$499,999	17	19	18	14	15	23	28	13	28	31	0	0	206	6.71%	5.44%
\$500,000 - \$599,999	5	7	5	5	11	12	7	8	9	6	0	0	75	1.30%	1.98%
\$600,000 - \$699,999	2	5	6	1	3	5	3	2	6	2	0	0	35	0.43%	0.92%
\$700,000 - \$799,999	1	3	0	3	0	4	6	1	4	5	0	0	27	1.08%	0.71%
\$800,000 - \$899,999	1	1	3	3	1	1	5	2	4	2	0	0	23	0.43%	0.61%
\$900,000 - \$999,999	1	2	1	1	3	1	0	1	1	1	0	0	12	0.22%	0.32%
\$1,000,000 - and over	4	0	3	4	2	1	6	3	5	5	0	0	33	1.08%	0.87%
Current Year Total	216	265	352	313	349	441	492	446	448	462	0	0	3,784	100.00%	100.00%
Prior Year Total	374	391	460	475	530	492	510	484	398	426	294	335	4,540		
% Change	-42%	-32%	-23%	-34%	-34%	-10%	-4%	-8%	13%	8%	0%	0%	-17%		
Current YTD	216	481	833	1,146	1,495	1,936	2,428	2,874	3,322	3,784	0	0			
Prior YTD	374	765	1,225	1,700	2,230	2,722	3,232	3,716	4,114	4,540	4,834	5,169			
% Change YTD	-42%	-37%	-32%	-33%	-33%	-29%	-25%	-23%	-19%	-17%	0%	0%			

Western NC Regional MLS
2009 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Oct	YTD
Assumption	0	1	0	0	1	0	0	0	0	0	0	0	2	0.00%	0.05%
Cash	56	61	69	86	73	101	108	129	101	116	0	0	900	25.11%	23.78%
Conventional	133	165	226	173	215	265	306	235	272	254	0	0	2,244	54.98%	59.30%
FHA	11	22	33	31	26	49	42	49	38	49	0	0	350	10.61%	9.25%
Lease / Purchase	1	0	2	0	2	2	0	0	0	0	0	0	7	0.00%	0.18%
Owner Financed	6	5	9	4	4	8	6	6	7	9	0	0	64	1.95%	1.69%
FMHA	1	1	1	5	1	0	2	2	2	9	0	0	24	1.95%	0.63%
Trade / Exchange	1	0	1	1	0	1	0	0	2	0	0	0	6	0.00%	0.16%
VA	3	6	6	3	6	7	5	6	8	7	0	0	57	1.52%	1.51%
Other	4	4	5	10	21	8	23	19	18	18	0	0	130	3.90%	3.44%
Current Year Total	216	265	352	313	349	441	492	446	448	462	0	0	3,784	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Oct	YTD
0	0	1	0	1	0	0	1	3	0	0	0	0	6	0.00%	0.16%
1	3	7	6	6	9	10	10	8	11	14	0	0	84	3.03%	2.22%
2	61	68	94	87	82	105	122	119	110	147	0	0	995	31.82%	26.29%
3	107	151	200	188	207	271	295	260	261	240	0	0	2,180	51.95%	57.61%
4	35	32	40	27	48	49	51	46	57	50	0	0	435	10.82%	11.50%
5	9	5	11	3	3	6	13	9	8	8	0	0	75	1.73%	1.98%
6+	1	1	1	1	0	0	0	1	1	3	0	0	9	0.65%	0.24%
Current Year Total	216	265	352	313	349	441	492	446	448	462	0	0	3,784	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Oct	YTD
0	0	1	0	1	0	0	1	3	0	1	0	0	7	0.22%	0.18%
1	41	43	64	70	56	79	109	100	80	96	0	0	738	20.78%	19.50%
2	124	169	217	184	213	278	277	253	271	270	0	0	2,256	58.44%	59.62%
3	39	45	62	53	72	73	80	77	80	81	0	0	662	17.53%	17.49%
4	10	6	8	5	8	9	19	10	15	9	0	0	99	1.95%	2.62%
5	2	0	1	0	0	1	5	2	2	3	0	0	16	0.65%	0.42%
6+	0	1	0	0	0	1	1	1	0	2	0	0	6	0.43%	0.16%
Current Year Total	216	265	352	313	349	441	492	446	448	462	0	0	3,784	100.00%	100.00%