

5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2005	Jan	404	\$244,264	\$236,071	96.6%	105	1,720	4.3
	Feb	420	\$234,419	\$226,192	96.5%	108	1,756	4.2
	Mar	493	\$222,706	\$214,830	96.5%	110	1,873	3.8
	Apr	555	\$245,959	\$235,007	95.5%	102	1,950	3.5
	May	641	\$247,879	\$240,462	97.0%	92	2,038	3.2
	Jun	696	\$261,910	\$252,051	96.2%	86	2,063	3.0
	Jul	651	\$266,552	\$257,421	96.6%	87	2,047	3.1
	Aug	768	\$268,123	\$258,991	96.6%	91	1,985	2.6
	Sep	749	\$264,837	\$255,944	96.6%	92	2,037	2.7
	Oct	716	\$260,652	\$252,072	96.7%	90	1,949	2.7
	Nov	698	\$269,952	\$261,751	97.0%	88	1,897	2.7
	Dec	650	\$271,497	\$259,894	95.7%	88	1,812	2.8
2005	Average	620	\$257,217	\$248,163	96.5%	93	1,927	3.1
	Total	7,441	\$1,913,953,150	\$1,846,581,367		695,659	23,127	
2006	Jan	470	\$271,917	\$259,637	95.5%	93	1,870	4.0
	Feb	493	\$246,488	\$237,606	96.4%	98	1,907	3.9
	Mar	684	\$280,784	\$268,946	95.8%	99	2,021	3.0
	Apr	602	\$267,994	\$257,806	96.2%	96	2,170	3.6
	May	727	\$273,536	\$264,137	96.6%	92	2,293	3.2
	Jun	816	\$283,679	\$275,693	97.2%	80	2,515	3.1
	Jul	650	\$285,432	\$275,457	96.5%	82	2,702	4.2
	Aug	801	\$267,835	\$257,985	96.3%	85	2,917	3.6
	Sep	678	\$296,343	\$284,873	96.1%	87	3,184	4.7
	Oct	683	\$279,863	\$267,558	95.6%	100	3,534	5.2
	Nov	573	\$298,328	\$285,904	95.8%	85	3,773	6.6
	Dec	513	\$303,942	\$290,461	95.6%	92	3,949	7.7
2006	Average	641	\$279,850	\$269,146	96.2%	90	2,736	4.3
	Total	7,690	\$2,152,048,897	\$2,069,729,001		694,019	32,835	
2007	Jan	445	\$296,833	\$284,073	95.7%	114	4,516	10.1
	Feb	467	\$264,621	\$254,363	96.1%	94	4,694	10.1
	Mar	580	\$282,456	\$271,679	96.2%	114	4,981	8.6
	Apr	538	\$294,034	\$281,587	95.8%	103	5,422	10.1
	May	630	\$286,018	\$275,669	96.4%	108	5,836	9.3
	Jun	707	\$301,825	\$289,468	95.9%	98	6,051	8.6
	Jul	612	\$331,353	\$317,063	95.7%	93	6,254	10.2
	Aug	669	\$310,147	\$295,391	95.2%	97	6,377	9.5
	Sep	494	\$307,306	\$292,349	95.1%	100	6,463	13.1
	Oct	466	\$296,445	\$282,077	95.2%	105	6,498	13.9
	Nov	486	\$289,988	\$276,647	95.4%	105	6,207	12.8
	Dec	366	\$299,663	\$286,417	95.6%	109	5,686	15.5
2007	Average	538	\$297,540	\$284,737	95.7%	103	5,749	10.7
	Total	6,460	\$1,922,105,346	\$1,839,400,037		665,219	68,985	
2008	Jan	302	\$289,983	\$271,642	93.7%	118	5,879	19.5
	Feb	324	\$272,556	\$255,799	93.9%	121	6,041	18.6
	Mar	364	\$262,314	\$249,138	95.0%	120	6,315	17.3
	Apr	394	\$293,458	\$278,027	94.7%	131	6,727	17.1
	May	452	\$271,896	\$258,825	95.2%	125	7,121	15.8
	Jun	423	\$278,000	\$263,484	94.8%	115	7,418	17.5
	Jul	439	\$286,648	\$271,401	94.7%	114	7,513	17.1
	Aug	433	\$303,463	\$282,006	92.9%	135	7,540	17.4
	Sep	352	\$284,067	\$266,442	93.8%	125	7,594	21.6
	Oct	363	\$298,306	\$278,434	93.3%	135	7,468	20.6
	Nov	247	\$271,181	\$251,199	92.6%	126	7,140	28.9
	Dec	283	\$256,239	\$237,903	92.8%	137	6,501	23.0
2008	Average	365	\$281,648	\$264,870	94.0%	125	6,938	19.0
	Total	4,376	\$1,232,490,901	\$1,159,071,113		546,746	83,257	

5 Year Residential Sales and Inventory History - Residential

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2009	Jan	189	\$283,818	\$252,905	89.1%	146	6,477	34.3
	Feb	221	\$248,991	\$232,897	93.5%	146	6,607	29.9
	Mar	294	\$232,346	\$218,809	94.2%	146	6,847	23.3
	Apr	267	\$230,597	\$214,265	92.9%	143	7,152	26.8
	May	304	\$249,932	\$235,004	94.0%	131	7,500	24.7
	Jun	378	\$257,592	\$242,155	94.0%	135	7,623	20.2
	Jul	435	\$266,308	\$248,861	93.4%	145	7,642	17.6
	Aug	393	\$234,171	\$219,155	93.6%	147	7,732	19.7
	Sep	387	\$269,508	\$249,703	92.7%	155	7,744	20.0
	Oct	385	\$265,737	\$242,417	91.2%	139	7,560	19.6
	Nov	307	\$273,205	\$253,208	92.7%	158	7,055	23.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2009	Average	324	\$255,689	\$237,603	92.9%	145	7,267	22.5
	Total	3,560	\$910,251,932	\$845,866,395		514,581	79,939	

5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2005	Jan	37	\$189,082	\$183,206	96.9%	101	190	5.1
	Feb	43	\$185,673	\$182,147	98.1%	108	226	5.3
	Mar	43	\$162,483	\$159,384	98.1%	112	236	5.5
	Apr	57	\$193,739	\$189,442	97.8%	127	191	3.4
	May	63	\$194,592	\$190,386	97.8%	107	196	3.1
	Jun	75	\$162,177	\$157,928	97.4%	118	180	2.4
	Jul	65	\$176,268	\$172,396	97.8%	100	183	2.8
	Aug	78	\$194,337	\$190,999	98.3%	103	166	2.1
	Sep	72	\$188,953	\$183,114	96.9%	136	141	2.0
	Oct	63	\$225,963	\$214,254	94.8%	131	137	2.2
	Nov	55	\$205,490	\$200,346	97.5%	102	131	2.4
	Dec	51	\$194,553	\$191,490	98.4%	132	139	2.7
2005	Average	59	\$189,619	\$184,719	97.4%	115	176	3.0
	Total	702	\$133,112,583	\$129,672,457		80,802	2,116	
2006	Jan	44	\$209,472	\$205,090	97.9%	151	188	4.3
	Feb	43	\$176,206	\$170,683	96.9%	104	193	4.5
	Mar	57	\$169,966	\$164,504	96.8%	76	227	4.0
	Apr	42	\$187,029	\$185,523	99.2%	67	229	5.5
	May	62	\$188,578	\$185,592	98.4%	73	230	3.7
	Jun	62	\$203,532	\$198,687	97.6%	85	233	3.8
	Jul	62	\$225,766	\$220,283	97.6%	109	343	5.5
	Aug	59	\$221,920	\$213,353	96.1%	56	435	7.4
	Sep	63	\$206,000	\$199,063	96.6%	76	443	7.0
	Oct	66	\$233,691	\$221,928	95.0%	108	481	7.3
	Nov	54	\$171,706	\$167,207	97.4%	64	504	9.3
	Dec	36	\$199,419	\$193,643	97.1%	85	588	16.3
2006	Average	54	\$200,910	\$195,063	97.1%	87	341	6.3
	Total	650	\$130,591,300	\$126,791,249		56,650	4,094	
2007	Jan	34	\$191,038	\$186,602	97.7%	99	684	20.1
	Feb	41	\$200,243	\$194,190	97.0%	75	716	17.5
	Mar	45	\$175,777	\$171,862	97.8%	79	712	15.8
	Apr	46	\$170,702	\$166,656	97.6%	101	749	16.3
	May	68	\$183,248	\$179,318	97.9%	72	718	10.6
	Jun	54	\$222,785	\$212,021	95.2%	115	736	13.6
	Jul	52	\$207,264	\$204,583	98.7%	122	781	15.0
	Aug	66	\$222,957	\$215,327	96.6%	119	807	12.2
	Sep	43	\$226,867	\$219,132	96.6%	107	840	19.5
	Oct	52	\$224,427	\$217,067	96.7%	157	883	17.0
	Nov	59	\$196,586	\$191,938	97.6%	118	757	12.8
	Dec	72	\$222,057	\$219,007	98.6%	121	717	10.0
2007	Average	53	\$204,848	\$199,370	97.3%	108	758	14.4
	Total	632	\$129,463,739	\$126,001,840		68,476	9,100	
2008	Jan	55	\$185,501	\$180,573	97.3%	74	786	14.3
	Feb	45	\$154,440	\$151,927	98.4%	80	787	17.5
	Mar	66	\$169,410	\$165,915	97.9%	136	797	12.1
	Apr	56	\$183,537	\$179,115	97.6%	96	850	15.2
	May	49	\$180,097	\$174,647	97.0%	105	893	18.2
	Jun	41	\$192,992	\$183,678	95.2%	119	945	23.0
	Jul	48	\$196,900	\$190,263	96.6%	138	963	20.1
	Aug	36	\$188,711	\$180,253	95.5%	118	980	27.2
	Sep	30	\$197,500	\$188,520	95.5%	143	1,008	33.6
	Oct	37	\$193,793	\$185,954	96.0%	98	960	25.9
	Nov	27	\$264,824	\$256,656	96.9%	119	883	32.7
	Dec	26	\$291,988	\$284,652	97.5%	162	807	31.0
2008	Average	43	\$192,696	\$186,678	96.9%	113	888	20.7
	Total	516	\$99,430,987	\$96,325,864		58,280	10,659	

5 Year Residential Sales and Inventory History - Condo

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2009	Jan	15	\$246,013	\$235,974	95.9%	166	810	54.0
	Feb	28	\$229,975	\$224,378	97.6%	143	847	30.3
	Mar	34	\$336,218	\$327,851	97.5%	138	875	25.7
	Apr	31	\$390,054	\$367,067	94.1%	222	903	29.1
	May	34	\$193,893	\$177,974	91.8%	159	933	27.4
	Jun	44	\$178,600	\$169,933	95.1%	218	937	21.3
	Jul	38	\$165,155	\$158,991	96.3%	194	941	24.8
	Aug	40	\$170,887	\$160,055	93.7%	121	914	22.9
	Sep	37	\$250,001	\$221,156	88.5%	161	892	24.1
	Oct	59	\$231,801	\$218,115	94.1%	206	857	14.5
	Nov	48	\$234,865	\$212,339	90.4%	178	809	16.9
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2009	Average	37	\$233,859	\$219,520	93.9%	176	883	23.8
	Total	408	\$95,414,475	\$89,564,042		71,879	9,718	

5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2005	Jan	5	\$201,140	\$197,280	98.1%	130	113	22.6
	Feb	13	\$291,617	\$288,237	98.8%	105	109	8.4
	Mar	19	\$192,637	\$191,821	99.6%	113	140	7.4
	Apr	39	\$254,901	\$253,123	99.3%	76	135	3.5
	May	22	\$203,455	\$203,559	100.1%	77	139	6.3
	Jun	36	\$218,605	\$217,213	99.4%	59	127	3.5
	Jul	33	\$186,955	\$185,814	99.4%	100	177	5.4
	Aug	49	\$222,554	\$216,345	97.2%	84	189	3.9
	Sep	48	\$194,964	\$193,679	99.3%	104	182	3.8
	Oct	41	\$192,779	\$192,254	99.7%	106	144	3.5
	Nov	37	\$167,340	\$168,983	101.0%	108	146	3.9
	Dec	46	\$224,221	\$226,458	101.0%	92	138	3.0
2005	Average	32	\$210,274	\$209,095	99.4%	93	145	4.5
	Total	388	\$81,586,398	\$81,128,997		35,988	1,739	
2006	Jan	33	\$341,599	\$345,971	101.3%	83	149	4.5
	Feb	26	\$233,992	\$233,863	99.9%	65	179	6.9
	Mar	23	\$209,878	\$209,754	99.9%	70	210	9.1
	Apr	29	\$208,432	\$208,904	100.2%	96	247	8.5
	May	28	\$218,339	\$220,451	101.0%	59	258	9.2
	Jun	51	\$252,196	\$251,482	99.7%	73	249	4.9
	Jul	47	\$221,976	\$220,019	99.1%	51	247	5.3
	Aug	36	\$256,676	\$254,804	99.3%	86	260	7.2
	Sep	42	\$255,637	\$256,942	100.5%	103	270	6.4
	Oct	43	\$229,483	\$228,076	99.4%	95	262	6.1
	Nov	46	\$290,403	\$286,769	98.7%	109	314	6.8
	Dec	31	\$277,381	\$279,584	100.8%	100	344	11.1
2006	Average	36	\$251,584	\$251,378	99.9%	83	249	6.9
	Total	435	\$109,438,841	\$109,349,369		36,283	2,989	
2007	Jan	37	\$284,016	\$288,709	101.7%	85	363	9.8
	Feb	35	\$283,607	\$280,604	98.9%	126	299	8.5
	Mar	40	\$370,895	\$378,013	101.9%	111	316	7.9
	Apr	22	\$300,072	\$298,739	99.6%	87	340	15.5
	May	39	\$283,466	\$282,437	99.6%	87	343	8.8
	Jun	34	\$278,880	\$275,282	98.7%	77	343	10.1
	Jul	50	\$245,261	\$244,232	99.6%	93	340	6.8
	Aug	30	\$293,014	\$292,770	99.9%	111	325	10.8
	Sep	35	\$314,878	\$316,864	100.6%	105	352	10.1
	Oct	35	\$281,460	\$273,710	97.2%	135	369	10.5
	Nov	42	\$224,854	\$219,951	97.8%	122	418	10.0
	Dec	38	\$310,426	\$308,337	99.3%	133	442	11.6
2007	Average	36	\$287,356	\$286,477	99.7%	106	354	9.7
	Total	437	\$125,574,663	\$125,190,317		46,466	4,250	
2008	Jan	14	\$325,577	\$347,940	106.9%	135	453	32.4
	Feb	20	\$311,885	\$324,984	104.2%	159	432	21.6
	Mar	27	\$321,509	\$309,362	96.2%	131	412	15.3
	Apr	25	\$255,096	\$248,650	97.5%	143	403	16.1
	May	27	\$266,570	\$264,674	99.3%	138	412	15.3
	Jun	28	\$273,477	\$266,255	97.4%	130	426	15.2
	Jul	21	\$294,276	\$293,399	99.7%	78	411	19.6
	Aug	15	\$303,575	\$298,515	98.3%	113	405	27.0
	Sep	15	\$293,668	\$284,828	97.0%	119	426	28.4
	Oct	23	\$284,734	\$277,002	97.3%	237	415	18.0
	Nov	11	\$236,010	\$232,354	98.5%	77	405	36.8
	Dec	15	\$232,739	\$227,451	97.7%	558	365	24.3
2008	Average	20	\$284,163	\$281,292	99.0%	163	414	20.6
	Total	241	\$68,483,165	\$67,791,399		39,330	4,965	

5 Year Residential Sales and Inventory History - Townhouse

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2009	Jan	9	\$258,563	\$248,302	96.0%	153	370	41.1
	Feb	10	\$223,369	\$209,830	93.9%	111	385	38.5
	Mar	20	\$312,532	\$306,030	97.9%	140	413	20.7
	Apr	13	\$262,530	\$246,592	93.9%	226	413	31.8
	May	10	\$257,690	\$251,990	97.8%	136	397	39.7
	Jun	17	\$257,520	\$248,490	96.5%	140	427	25.1
	Jul	18	\$211,916	\$205,695	97.1%	66	424	23.6
	Aug	15	\$241,893	\$233,967	96.7%	246	443	29.5
	Sep	23	\$240,369	\$232,137	96.6%	147	442	19.2
	Oct	22	\$216,598	\$214,565	99.1%	193	407	18.5
	Nov	24	\$232,835	\$221,713	95.2%	179	397	16.5
	Dec	0	0	\$0	\$0	0.0%	0	0
2009	Average	16	\$245,876	\$237,548	96.6%	159	411	25.0
	Total	181	\$44,503,603	\$42,996,268		28,774	4,518	

5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2005	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2005	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	1	0.0
	Jun	0	\$0	\$0	0.0%	0	3	0.0
	Jul	0	\$0	\$0	0.0%	0	3	0.0
	Aug	0	\$0	\$0	0.0%	0	3	0.0
	Sep	0	\$0	\$0	0.0%	0	3	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2007	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	15	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	2	0.0
	Nov	0	\$0	\$0	0.0%	0	2	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2008	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	7	

5 Year Residential Sales and Inventory History - Residential Auction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2009	Jan	0	\$0	\$0	0.0%	0	1	0.0
	Feb	0	\$0	\$0	0.0%	0	1	0.0
	Mar	0	\$0	\$0	0.0%	0	2	0.0
	Apr	0	\$0	\$0	0.0%	0	2	0.0
	May	0	\$0	\$0	0.0%	0	2	0.0
	Jun	0	\$0	\$0	0.0%	0	3	0.0
	Jul	0	\$0	\$0	0.0%	0	2	0.0
	Aug	0	\$0	\$0	0.0%	0	2	0.0
	Sep	0	\$0	\$0	0.0%	0	2	0.0
	Oct	0	\$0	\$0	0.0%	0	3	0.0
	Nov	0	\$0	\$0	0.0%	0	5	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2009	Average	0	\$0	\$0	0.0%	0	2	#Div/0!
	Total	0	\$0	\$0		0	25	

5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2005	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	1	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2005	Average	0	\$0	\$0	0.0%	0	0	#Div/0!
	Total	0	\$0	\$0		0	3	
2006	Jan	0	\$0	\$0	0.0%	0	1	0.0
	Feb	0	\$0	\$0	0.0%	0	1	0.0
	Mar	0	\$0	\$0	0.0%	0	8	0.0
	Apr	0	\$0	\$0	0.0%	0	11	0.0
	May	0	\$0	\$0	0.0%	0	14	0.0
	Jun	0	\$0	\$0	0.0%	0	17	0.0
	Jul	0	\$0	\$0	0.0%	0	29	0.0
	Aug	0	\$0	\$0	0.0%	0	57	0.0
	Sep	0	\$0	\$0	0.0%	0	60	0.0
	Oct	0	\$0	\$0	0.0%	0	83	0.0
	Nov	0	\$0	\$0	0.0%	0	100	0.0
	Dec	1	\$330,000	\$332,270	100.7%	0	107	107.0
2006	Average	0	\$330,000	\$332,270	100.7%	0	41	488.0
	Total	1	\$330,000	\$332,270		0	488	
2007	Jan	0	\$0	\$0	0.0%	0	138	0.0
	Feb	2	\$257,450	\$259,625	100.8%	81	157	78.5
	Mar	1	\$142,990	\$149,555	104.6%	28	160	160.0
	Apr	1	\$219,609	\$194,609	88.6%	0	160	160.0
	May	2	\$270,900	\$287,451	106.1%	206	150	75.0
	Jun	3	\$315,300	\$327,692	103.9%	69	151	50.3
	Jul	1	\$384,000	\$401,305	104.5%	102	176	176.0
	Aug	9	\$309,567	\$311,870	100.7%	67	186	20.7
	Sep	6	\$294,067	\$294,973	100.3%	133	232	38.7
	Oct	2	\$662,875	\$650,375	98.1%	87	273	136.5
	Nov	1	\$384,900	\$393,529	102.2%	0	292	292.0
	Dec	1	\$247,384	\$247,384	100.0%	0	318	318.0
2007	Average	2	\$319,232	\$322,104	100.9%	86	199	82.5
	Total	29	\$9,257,733	\$9,341,028		2,485	2,393	
2008	Jan	3	\$810,004	\$809,236	99.9%	85	275	91.7
	Feb	2	\$243,450	\$247,450	101.6%	40	320	160.0
	Mar	3	\$313,067	\$315,961	100.9%	228	287	95.7
	Apr	1	\$339,000	\$330,000	97.3%	173	265	265.0
	May	2	\$329,450	\$345,450	104.9%	363	265	132.5
	Jun	0	\$0	\$0	0.0%	0	269	0.0
	Jul	2	\$764,450	\$929,456	121.6%	326	263	131.5
	Aug	0	\$0	\$0	0.0%	0	291	0.0
	Sep	1	\$1,270,000	\$1,653,606	130.2%	135	315	315.0
	Oct	4	\$249,448	\$260,385	104.4%	105	327	81.8
	Nov	9	\$464,711	\$484,734	104.3%	49	322	35.8
	Dec	11	\$433,718	\$440,984	101.7%	43	300	27.3
2008	Average	3	\$463,263	\$491,023	106.0%	106	292	92.1
	Total	38	\$17,604,001	\$18,658,882		4,042	3,499	

5 Year Residential Sales and Inventory History - Preconstruction

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2009	Jan	4	\$456,725	\$481,949	105.5%	30	296	74.0
	Feb	5	\$505,120	\$539,465	106.8%	145	268	53.6
	Mar	4	\$388,475	\$402,319	103.6%	207	247	61.8
	Apr	2	\$333,500	\$331,400	99.4%	94	237	118.5
	May	1	\$195,000	\$198,650	101.9%	0	232	232.0
	Jun	2	\$220,450	\$220,089	99.8%	53	212	106.0
	Jul	2	\$224,500	\$218,750	97.4%	96	226	113.0
	Aug	0	\$0	\$0	0.0%	0	198	0.0
	Sep	1	\$215,000	\$215,000	100.0%	0	196	196.0
	Oct	3	\$221,600	\$178,882	80.7%	32	201	67.0
	Nov	3	\$278,133	\$285,313	102.6%	332	177	59.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2009	Average	2	\$347,130	\$354,856	102.2%	120	226	92.2
	Total	27	\$9,372,500	\$9,581,113		3,252	2,490	

5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2005	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2005	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2006	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	0	0.0
	Sep	0	\$0	\$0	0.0%	0	0	0.0
	Oct	0	\$0	\$0	0.0%	0	0	0.0
	Nov	0	\$0	\$0	0.0%	0	0	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2006	Average	0	\$0	\$0	0.0%	0	0	#Num!
	Total	0	\$0	\$0		0	0	
2007	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	1	0.0
	May	0	\$0	\$0	0.0%	0	2	0.0
	Jun	0	\$0	\$0	0.0%	0	2	0.0
	Jul	0	\$0	\$0	0.0%	0	3	0.0
	Aug	0	\$0	\$0	0.0%	0	3	0.0
	Sep	0	\$0	\$0	0.0%	0	3	0.0
	Oct	0	\$0	\$0	0.0%	0	1	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	1	0.0
2007	Average	0	\$0	\$0	0.0%	0	1	#Div/0!
	Total	0	\$0	\$0		0	17	
2008	Jan	0	\$0	\$0	0.0%	0	0	0.0
	Feb	0	\$0	\$0	0.0%	0	0	0.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	7	0.0
	Aug	0	\$0	\$0	0.0%	0	7	0.0
	Sep	0	\$0	\$0	0.0%	0	6	0.0
	Oct	0	\$0	\$0	0.0%	0	8	0.0
	Nov	0	\$0	\$0	0.0%	0	9	0.0
	Dec	0	\$0	\$0	0.0%	0	9	0.0
2008	Average	0	\$0	\$0	0.0%	0	4	#Div/0!
	Total	0	\$0	\$0		0	46	

5 Year Residential Sales and Inventory History - Equity Ownership

Year	Month	Units Sold	Average List Price	Average Sale Price	% Diff Sale / List	Avg DOM	Month-End Inventory	Absorption Rate
2009	Jan	0	\$0	\$0	0.0%	0	9	0.0
	Feb	1	\$115,000	\$99,000	86.1%	48	9	9.0
	Mar	0	\$0	\$0	0.0%	0	0	0.0
	Apr	0	\$0	\$0	0.0%	0	0	0.0
	May	0	\$0	\$0	0.0%	0	0	0.0
	Jun	0	\$0	\$0	0.0%	0	0	0.0
	Jul	0	\$0	\$0	0.0%	0	0	0.0
	Aug	0	\$0	\$0	0.0%	0	1	0.0
	Sep	0	\$0	\$0	0.0%	0	1	0.0
	Oct	0	\$0	\$0	0.0%	0	1	0.0
	Nov	0	\$0	\$0	0.0%	0	1	0.0
	Dec	0	\$0	\$0	0.0%	0	0	0.0
2009	Average	0	\$115,000	\$99,000	86.1%	48	2	22.0
	Total	1	\$115,000	\$99,000		48	22	