

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Residential													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	12	6	20	12	16	0	0	0	0	0	0	0	66	4.13%	4.23%
\$50,000 - \$59,999	4	3	7	6	2	0	0	0	0	0	0	0	22	0.52%	1.41%
\$60,000 - \$69,999	3	4	9	6	4	0	0	0	0	0	0	0	26	1.03%	1.67%
\$70,000 - \$79,999	7	5	3	6	7	0	0	0	0	0	0	0	28	1.81%	1.79%
\$80,000 - \$89,999	6	6	6	14	9	0	0	0	0	0	0	0	41	2.33%	2.63%
\$90,000 - \$99,999	9	5	3	17	14	0	0	0	0	0	0	0	48	3.62%	3.07%
\$100,000 - \$119,999	12	9	18	24	17	0	0	0	0	0	0	0	80	4.39%	5.12%
\$120,000 - \$139,999	10	16	35	34	30	0	0	0	0	0	0	0	125	7.75%	8.01%
\$140,000 - \$159,999	17	23	36	43	31	0	0	0	0	0	0	0	150	8.01%	9.61%
\$160,000 - \$179,999	19	19	35	37	37	0	0	0	0	0	0	0	147	9.56%	9.42%
\$180,000 - \$199,999	23	16	20	38	34	0	0	0	0	0	0	0	131	8.79%	8.39%
\$200,000 - \$249,999	17	41	49	65	64	0	0	0	0	0	0	0	236	16.54%	15.12%
\$250,000 - \$299,999	20	17	33	29	43	0	0	0	0	0	0	0	142	11.11%	9.10%
\$300,000 - \$349,999	16	11	19	27	25	0	0	0	0	0	0	0	98	6.46%	6.28%
\$350,000 - \$399,999	11	9	11	15	16	0	0	0	0	0	0	0	62	4.13%	3.97%
\$400,000 - \$499,999	18	7	13	13	14	0	0	0	0	0	0	0	65	3.62%	4.16%
\$500,000 - \$599,999	8	5	5	5	9	0	0	0	0	0	0	0	32	2.33%	2.05%
\$600,000 - \$699,999	5	0	2	5	5	0	0	0	0	0	0	0	17	1.29%	1.09%
\$700,000 - \$799,999	1	2	2	1	1	0	0	0	0	0	0	0	7	0.26%	0.45%
\$800,000 - \$899,999	1	1	0	3	0	0	0	0	0	0	0	0	5	0.00%	0.32%
\$900,000 - \$999,999	1	2	1	1	4	0	0	0	0	0	0	0	9	1.03%	0.58%
\$1,000,000 - and over	4	4	5	6	5	0	0	0	0	0	0	0	24	1.29%	1.54%
Current Year Total	224	211	332	407	387	0	0	0	0	0	0	0	1,561	100.00%	100.00%
Prior Year Total	189	221	294	267	304	378	435	394	390	386	317	341	1,275		
% Change	19%	-5%	13%	52%	27%	0%	0%	0%	0%	0%	0%	0%	22%		
Current YTD	224	435	767	1,174	1,561	0	0	0	0	0	0	0			
Prior YTD	189	410	704	971	1,275	1,653	2,088	2,482	2,872	3,258	3,575	3,916			
% Change YTD	19%	6%	9%	21%	22%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Condo													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	1	0	0	0	0	0	0	0	1	2.44%	0.71%
\$60,000 - \$69,999	0	0	0	0	1	0	0	0	0	0	0	0	1	2.44%	0.71%
\$70,000 - \$79,999	0	0	0	0	1	0	0	0	0	0	0	0	1	2.44%	0.71%
\$80,000 - \$89,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.71%
\$90,000 - \$99,999	0	0	2	3	1	0	0	0	0	0	0	0	6	2.44%	4.29%
\$100,000 - \$119,999	2	5	6	2	7	0	0	0	0	0	0	0	22	17.07%	15.71%
\$120,000 - \$139,999	2	3	5	10	8	0	0	0	0	0	0	0	28	19.51%	20.00%
\$140,000 - \$159,999	6	2	3	5	4	0	0	0	0	0	0	0	20	9.76%	14.29%
\$160,000 - \$179,999	0	2	0	1	2	0	0	0	0	0	0	0	5	4.88%	3.57%
\$180,000 - \$199,999	3	2	1	3	4	0	0	0	0	0	0	0	13	9.76%	9.29%
\$200,000 - \$249,999	2	2	4	4	4	0	0	0	0	0	0	0	16	9.76%	11.43%
\$250,000 - \$299,999	3	2	2	2	4	0	0	0	0	0	0	0	13	9.76%	9.29%
\$300,000 - \$349,999	0	0	1	0	3	0	0	0	0	0	0	0	4	7.32%	2.86%
\$350,000 - \$399,999	0	0	1	0	1	0	0	0	0	0	0	0	2	2.44%	1.43%
\$400,000 - \$499,999	0	1	0	1	0	0	0	0	0	0	0	0	2	0.00%	1.43%
\$500,000 - \$599,999	2	0	1	0	0	0	0	0	0	0	0	0	3	0.00%	2.14%
\$600,000 - \$699,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.71%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.71%
Current Year Total	21	20	27	31	41	0	0	0	0	0	0	0	140	100.00%	100.00%
Prior Year Total	15	28	34	31	34	44	38	40	37	60	48	41	142		
% Change	40%	-29%	-21%	0%	21%	0%	0%	0%	0%	0%	0%	0%	-1%		
Current YTD	21	41	68	99	140	0	0	0	0	0	0	0			
Prior YTD	15	43	77	108	142	186	224	264	301	361	409	450			
% Change YTD	40%	-5%	-12%	-8%	-1%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Townhouse

Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	1.10%
\$90,000 - \$99,999	2	0	0	0	2	0	0	0	0	0	0	0	4	9.09%	4.40%
\$100,000 - \$119,999	0	4	1	1	1	0	0	0	0	0	0	0	7	4.55%	7.69%
\$120,000 - \$139,999	0	2	5	4	5	0	0	0	0	0	0	0	16	22.73%	17.58%
\$140,000 - \$159,999	1	1	4	3	3	0	0	0	0	0	0	0	12	13.64%	13.19%
\$160,000 - \$179,999	0	0	2	3	2	0	0	0	0	0	0	0	7	9.09%	7.69%
\$180,000 - \$199,999	3	0	4	2	0	0	0	0	0	0	0	0	9	0.00%	9.89%
\$200,000 - \$249,999	3	1	5	3	5	0	0	0	0	0	0	0	17	22.73%	18.68%
\$250,000 - \$299,999	2	2	2	3	1	0	0	0	0	0	0	0	10	4.55%	10.99%
\$300,000 - \$349,999	1	0	0	1	1	0	0	0	0	0	0	0	3	4.55%	3.30%
\$350,000 - \$399,999	1	0	0	1	2	0	0	0	0	0	0	0	4	9.09%	4.40%
\$400,000 - \$499,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	1.10%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	13	10	23	23	22	0	0	0	0	0	0	0	91	100.00%	100.00%
Prior Year Total	9	10	20	13	10	17	19	15	23	22	24	28	62		
% Change	44%	0%	15%	77%	120%	0%	0%	0%	0%	0%	0%	0%	47%		
Current YTD	13	23	46	69	91	0	0	0	0	0	0	0			
Prior YTD	9	19	39	52	62	79	98	113	136	158	182	210			
% Change YTD	44%	21%	18%	33%	47%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Residential Auction

Price Ranges	Residential Sales by Price Range - Residential Auction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Preconstruction

Price Ranges	Residential Sales by Price Range - Preconstruction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	1	1	0	0	0	0	0	0	0	0	2	0.00%	40.00%
\$300,000 - \$349,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	20.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	20.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	1	0	0	0	0	0	0	0	1	100.00%	20.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	1	2	1	0	0	0	0	0	0	0	5	100.00%	100.00%
Prior Year Total	4	5	5	2	1	2	2	0	1	4	3	1	17		
% Change	-75%	0%	-80%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-71%		
Current YTD	1	1	2	4	5	0	0	0	0	0	0	0			
Prior YTD	4	9	14	16	17	19	21	21	22	26	29	30			
% Change YTD	-75%	-89%	-86%	-75%	-71%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Equity Ownership

Price Ranges	Residential Sales by Price Range - Equity Ownership												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	1	0	0	0	0	0	0	0	0	0	0	1		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	1	1	1	1	1	1	1	1	1	1	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		May	YTD
\$1 - \$49,999	12	6	20	12	16	0	0	0	0	0	0	0	66	3.55%	3.67%
\$50,000 - \$59,999	4	3	7	6	3	0	0	0	0	0	0	0	23	0.67%	1.28%
\$60,000 - \$69,999	3	4	9	6	5	0	0	0	0	0	0	0	27	1.11%	1.50%
\$70,000 - \$79,999	7	5	3	6	8	0	0	0	0	0	0	0	29	1.77%	1.61%
\$80,000 - \$89,999	7	6	6	15	9	0	0	0	0	0	0	0	43	2.00%	2.39%
\$90,000 - \$99,999	11	5	5	20	17	0	0	0	0	0	0	0	58	3.77%	3.23%
\$100,000 - \$119,999	14	18	25	27	25	0	0	0	0	0	0	0	109	5.54%	6.07%
\$120,000 - \$139,999	12	21	45	48	43	0	0	0	0	0	0	0	169	9.53%	9.40%
\$140,000 - \$159,999	24	26	43	51	38	0	0	0	0	0	0	0	182	8.43%	10.13%
\$160,000 - \$179,999	19	21	37	41	41	0	0	0	0	0	0	0	159	9.09%	8.85%
\$180,000 - \$199,999	29	18	25	43	38	0	0	0	0	0	0	0	153	8.43%	8.51%
\$200,000 - \$249,999	22	44	58	72	73	0	0	0	0	0	0	0	269	16.19%	14.97%
\$250,000 - \$299,999	25	21	38	35	48	0	0	0	0	0	0	0	167	10.64%	9.29%
\$300,000 - \$349,999	17	11	20	29	29	0	0	0	0	0	0	0	106	6.43%	5.90%
\$350,000 - \$399,999	12	9	12	16	19	0	0	0	0	0	0	0	68	4.21%	3.78%
\$400,000 - \$499,999	19	8	13	15	14	0	0	0	0	0	0	0	69	3.10%	3.84%
\$500,000 - \$599,999	10	5	6	5	9	0	0	0	0	0	0	0	35	2.00%	1.95%
\$600,000 - \$699,999	5	1	2	5	6	0	0	0	0	0	0	0	19	1.33%	1.06%
\$700,000 - \$799,999	1	2	2	1	1	0	0	0	0	0	0	0	7	0.22%	0.39%
\$800,000 - \$899,999	1	1	0	3	0	0	0	0	0	0	0	0	5	0.00%	0.28%
\$900,000 - \$999,999	1	2	1	1	4	0	0	0	0	0	0	0	9	0.89%	0.50%
\$1,000,000 - and over	4	4	6	6	5	0	0	0	0	0	0	0	25	1.11%	1.39%
Current Year Total	259	241	383	463	451	0	0	0	0	0	0	0	1,797	100.00%	100.00%
Prior Year Total	217	265	353	313	349	441	494	449	451	472	392	411	1,497		
% Change	19%	-9%	8%	48%	29%	0%	0%	0%	0%	0%	0%	0%	20%		
Current YTD	259	500	883	1,346	1,797	0	0	0	0	0	0	0			
Prior YTD	217	482	835	1,148	1,497	1,938	2,432	2,881	3,332	3,804	4,196	4,607			
% Change YTD	19%	4%	6%	17%	20%	0%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Type of Financing

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		May	YTD
Assumption	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Cash	82	56	108	115	111	0	0	0	0	0	0	0	472	24.61%	26.27%
Conventional	139	139	187	250	263	0	0	0	0	0	0	0	978	58.31%	54.42%
FHA	19	21	45	45	39	0	0	0	0	0	0	0	169	8.65%	9.40%
Lease / Purchase	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.06%
Owner Financed	5	3	2	8	5	0	0	0	0	0	0	0	23	1.11%	1.28%
FMHA	2	2	2	9	1	0	0	0	0	0	0	0	16	0.22%	0.89%
Trade / Exchange	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
VA	2	2	11	5	7	0	0	0	0	0	0	0	27	1.55%	1.50%
Other	10	17	28	31	25	0	0	0	0	0	0	0	111	5.54%	6.18%
Current Year Total	259	241	383	463	451	0	0	0	0	0	0	0	1,797	100.00%	100.00%

Residential Sales by Bedroom Count

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		May	YTD
0	2	1	3	0	0	0	0	0	0	0	0	0	6	0.00%	0.33%
1	8	3	11	9	15	0	0	0	0	0	0	0	46	3.33%	2.56%
2	68	61	101	106	106	0	0	0	0	0	0	0	442	23.50%	24.60%
3	142	144	217	286	247	0	0	0	0	0	0	0	1,036	54.77%	57.65%
4	35	24	41	56	68	0	0	0	0	0	0	0	224	15.08%	12.47%
5	4	3	8	6	12	0	0	0	0	0	0	0	33	2.66%	1.84%
6+	0	5	2	0	3	0	0	0	0	0	0	0	10	0.67%	0.56%
Current Year Total	259	241	383	463	451	0	0	0	0	0	0	0	1,797	100.00%	100.00%

Residential Sales by Bathroom Count

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		May	YTD
0	2	2	2	0	0	0	0	0	0	0	0	0	6	0.00%	0.33%
1	58	43	83	95	93	0	0	0	0	0	0	0	372	20.62%	20.70%
2	130	148	229	287	261	0	0	0	0	0	0	0	1,055	57.87%	58.71%
3	55	37	51	70	80	0	0	0	0	0	0	0	293	17.74%	16.30%
4	13	9	15	10	10	0	0	0	0	0	0	0	57	2.22%	3.17%
5	1	1	3	1	5	0	0	0	0	0	0	0	11	1.11%	0.61%
6+	0	1	0	0	2	0	0	0	0	0	0	0	3	0.44%	0.17%
Current Year Total	259	241	383	463	451	0	0	0	0	0	0	0	1,797	100.00%	100.00%