

Western NC Regional MLS  
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Residential												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	12	6	20	12	16	31	0	0	0	0	0	0	97	6.40%	4.73%
\$50,000 - \$59,999	4	3	7	6	2	11	0	0	0	0	0	0	33	2.27%	1.61%
\$60,000 - \$69,999	3	4	9	6	5	12	0	0	0	0	0	0	39	2.48%	1.90%
\$70,000 - \$79,999	7	5	3	6	8	10	0	0	0	0	0	0	39	2.07%	1.90%
\$80,000 - \$89,999	6	6	6	14	9	6	0	0	0	0	0	0	47	1.24%	2.29%
\$90,000 - \$99,999	9	5	3	17	15	16	0	0	0	0	0	0	65	3.31%	3.17%
\$100,000 - \$119,999	12	9	18	24	17	38	0	0	0	0	0	0	118	7.85%	5.75%
\$120,000 - \$139,999	10	16	35	34	30	37	0	0	0	0	0	0	162	7.64%	7.90%
\$140,000 - \$159,999	17	23	36	43	32	27	0	0	0	0	0	0	178	5.58%	8.68%
\$160,000 - \$179,999	19	19	35	37	36	29	0	0	0	0	0	0	175	5.99%	8.53%
\$180,000 - \$199,999	23	16	20	38	35	24	0	0	0	0	0	0	156	4.96%	7.61%
\$200,000 - \$249,999	17	41	49	65	64	70	0	0	0	0	0	0	306	14.46%	14.92%
\$250,000 - \$299,999	20	17	33	29	43	51	0	0	0	0	0	0	193	10.54%	9.41%
\$300,000 - \$349,999	16	11	19	27	26	37	0	0	0	0	0	0	136	7.64%	6.63%
\$350,000 - \$399,999	11	9	11	15	16	23	0	0	0	0	0	0	85	4.75%	4.14%
\$400,000 - \$499,999	18	7	13	13	15	33	0	0	0	0	0	0	99	6.82%	4.83%
\$500,000 - \$599,999	8	5	5	5	9	12	0	0	0	0	0	0	44	2.48%	2.15%
\$600,000 - \$699,999	5	0	2	5	5	8	0	0	0	0	0	0	25	1.65%	1.22%
\$700,000 - \$799,999	1	2	2	1	1	2	0	0	0	0	0	0	9	0.41%	0.44%
\$800,000 - \$899,999	1	1	0	3	0	1	0	0	0	0	0	0	6	0.21%	0.29%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	0	0	0	0	10	0.21%	0.49%
\$1,000,000 - and over	4	4	5	6	5	5	0	0	0	0	0	0	29	1.03%	1.41%
Current Year Total	224	211	332	407	393	484	0	0	0	0	0	0	2,051	100.00%	100.00%
Prior Year Total	189	221	294	267	304	378	435	394	390	386	317	341	1,653		
% Change	19%	-5%	13%	52%	29%	28%	0%	0%	0%	0%	0%	0%	24%		
Current YTD	224	435	767	1,174	1,567	2,051	0	0	0	0	0	0			
Prior YTD	189	410	704	971	1,275	1,653	2,088	2,482	2,872	3,258	3,575	3,916			
% Change YTD	19%	6%	9%	21%	23%	24%	0%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Condo												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.52%
\$60,000 - \$69,999	0	0	0	0	1	1	0	0	0	0	0	0	2	2.00%	1.04%
\$70,000 - \$79,999	0	0	0	0	1	1	0	0	0	0	0	0	2	2.00%	1.04%
\$80,000 - \$89,999	1	0	0	0	0	1	0	0	0	0	0	0	2	2.00%	1.04%
\$90,000 - \$99,999	0	0	2	3	1	6	0	0	0	0	0	0	12	12.00%	6.25%
\$100,000 - \$119,999	2	5	6	2	7	4	0	0	0	0	0	0	26	8.00%	13.54%
\$120,000 - \$139,999	2	3	5	10	8	9	0	0	0	0	0	0	37	18.00%	19.27%
\$140,000 - \$159,999	6	2	3	5	5	1	0	0	0	0	0	0	22	2.00%	11.46%
\$160,000 - \$179,999	0	2	0	1	3	2	0	0	0	0	0	0	8	4.00%	4.17%
\$180,000 - \$199,999	3	2	1	3	4	11	0	0	0	0	0	0	24	22.00%	12.50%
\$200,000 - \$249,999	2	2	4	4	4	5	0	0	0	0	0	0	21	10.00%	10.94%
\$250,000 - \$299,999	3	2	2	2	4	4	0	0	0	0	0	0	17	8.00%	8.85%
\$300,000 - \$349,999	0	0	1	0	3	2	0	0	0	0	0	0	6	4.00%	3.13%
\$350,000 - \$399,999	0	0	1	0	1	1	0	0	0	0	0	0	3	2.00%	1.56%
\$400,000 - \$499,999	0	1	0	1	0	0	0	0	0	0	0	0	2	0.00%	1.04%
\$500,000 - \$599,999	2	0	1	0	0	1	0	0	0	0	0	0	4	2.00%	2.08%
\$600,000 - \$699,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.52%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	1	0	0	1	0	0	0	0	0	0	2	2.00%	1.04%
Current Year Total	21	20	27	31	43	50	0	0	0	0	0	0	192	100.00%	100.00%
Prior Year Total	15	28	34	31	34	44	38	40	37	60	48	41	186		
% Change	40%	-29%	-21%	0%	26%	14%	0%	0%	0%	0%	0%	0%	3%		
Current YTD	21	41	68	99	142	192	0	0	0	0	0	0			
Prior YTD	15	43	77	108	142	186	224	264	301	361	409	450			
% Change YTD	40%	-5%	-12%	-8%	0%	3%	0%	0%	0%	0%	0%	0%			

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Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.87%
\$90,000 - \$99,999	2	0	0	0	2	3	0	0	0	0	0	0	7	12.50%	6.09%
\$100,000 - \$119,999	0	4	1	1	1	2	0	0	0	0	0	0	9	8.33%	7.83%
\$120,000 - \$139,999	0	2	5	4	5	4	0	0	0	0	0	0	20	16.67%	17.39%
\$140,000 - \$159,999	1	1	4	3	3	2	0	0	0	0	0	0	14	8.33%	12.17%
\$160,000 - \$179,999	0	0	2	3	2	2	0	0	0	0	0	0	9	8.33%	7.83%
\$180,000 - \$199,999	3	0	4	2	0	2	0	0	0	0	0	0	11	8.33%	9.57%
\$200,000 - \$249,999	3	1	5	3	5	4	0	0	0	0	0	0	21	16.67%	18.26%
\$250,000 - \$299,999	2	2	2	3	1	2	0	0	0	0	0	0	12	8.33%	10.43%
\$300,000 - \$349,999	1	0	0	1	1	2	0	0	0	0	0	0	5	8.33%	4.35%
\$350,000 - \$399,999	1	0	0	1	2	1	0	0	0	0	0	0	5	4.17%	4.35%
\$400,000 - \$499,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.87%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	13	10	23	23	22	24	0	0	0	0	0	0	115	100.00%	100.00%
Prior Year Total	9	10	20	13	10	17	19	15	23	22	24	28	79		
% Change	44%	0%	15%	77%	120%	41%	0%	0%	0%	0%	0%	0%	46%		
Current YTD	13	23	46	69	91	115	0	0	0	0	0	0			
Prior YTD	9	19	39	52	62	79	98	113	136	158	182	210			
% Change YTD	44%	21%	18%	33%	47%	46%	0%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Residential Auction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

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2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Preconstruction												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	3	0	0	0	0	0	0	3	75.00%	33.33%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	1	1	0	0	0	0	0	0	0	0	2	0.00%	22.22%
\$300,000 - \$349,999	0	0	0	1	0	1	0	0	0	0	0	0	2	25.00%	22.22%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	11.11%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	11.11%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	1	2	1	4	0	0	0	0	0	0	9	100.00%	100.00%
Prior Year Total	4	5	5	2	1	2	2	0	1	4	3	1	19		
% Change	-75%	0%	-80%	0%	0%	100%	0%	0%	0%	0%	0%	0%	-53%		
Current YTD	1	1	2	4	5	9	0	0	0	0	0	0			
Prior YTD	4	9	14	16	17	19	21	21	22	26	29	30			
% Change YTD	-75%	-89%	-86%	-75%	-71%	-53%	0%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Equity Ownership												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jun	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	1	0	0	0	0	0	0	0	0	0	0	1		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	1	1	1	1	1	1	1	1	1	1	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

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2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
\$1 - \$49,999	12	6	20	12	16	31	0	0	0	0	0	0	97	5.52%	4.10%
\$50,000 - \$59,999	4	3	7	6	3	11	0	0	0	0	0	0	34	1.96%	1.44%
\$60,000 - \$69,999	3	4	9	6	6	13	0	0	0	0	0	0	41	2.31%	1.73%
\$70,000 - \$79,999	7	5	3	6	9	11	0	0	0	0	0	0	41	1.96%	1.73%
\$80,000 - \$89,999	7	6	6	15	9	7	0	0	0	0	0	0	50	1.25%	2.11%
\$90,000 - \$99,999	11	5	5	20	18	25	0	0	0	0	0	0	84	4.45%	3.55%
\$100,000 - \$119,999	14	18	25	27	25	44	0	0	0	0	0	0	153	7.83%	6.46%
\$120,000 - \$139,999	12	21	45	48	43	50	0	0	0	0	0	0	219	8.90%	9.25%
\$140,000 - \$159,999	24	26	43	51	40	30	0	0	0	0	0	0	214	5.34%	9.04%
\$160,000 - \$179,999	19	21	37	41	41	36	0	0	0	0	0	0	195	6.41%	8.24%
\$180,000 - \$199,999	29	18	25	43	39	37	0	0	0	0	0	0	191	6.58%	8.07%
\$200,000 - \$249,999	22	44	58	72	73	79	0	0	0	0	0	0	348	14.06%	14.70%
\$250,000 - \$299,999	25	21	38	35	48	57	0	0	0	0	0	0	224	10.14%	9.46%
\$300,000 - \$349,999	17	11	20	29	30	42	0	0	0	0	0	0	149	7.47%	6.29%
\$350,000 - \$399,999	12	9	12	16	19	25	0	0	0	0	0	0	93	4.45%	3.93%
\$400,000 - \$499,999	19	8	13	15	15	33	0	0	0	0	0	0	103	5.87%	4.35%
\$500,000 - \$599,999	10	5	6	5	9	13	0	0	0	0	0	0	48	2.31%	2.03%
\$600,000 - \$699,999	5	1	2	5	6	8	0	0	0	0	0	0	27	1.42%	1.14%
\$700,000 - \$799,999	1	2	2	1	1	2	0	0	0	0	0	0	9	0.36%	0.38%
\$800,000 - \$899,999	1	1	0	3	0	1	0	0	0	0	0	0	6	0.18%	0.25%
\$900,000 - \$999,999	1	2	1	1	4	1	0	0	0	0	0	0	10	0.18%	0.42%
\$1,000,000 - and over	4	4	6	6	5	6	0	0	0	0	0	0	31	1.07%	1.31%
Current Year Total	259	241	383	463	459	562	0	0	0	0	0	0	2,367	100.00%	100.00%
Prior Year Total	217	265	353	313	349	441	494	449	451	472	392	411	1,938		
% Change	19%	-9%	8%	48%	32%	27%	0%	0%	0%	0%	0%	0%	22%		
Current YTD	259	500	883	1,346	1,805	2,367	0	0	0	0	0	0			
Prior YTD	217	482	835	1,148	1,497	1,938	2,432	2,881	3,332	3,804	4,196	4,607			
% Change YTD	19%	4%	6%	17%	21%	22%	0%	0%	0%	0%	0%	0%			

Western NC Regional MLS  
2010 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
Assumption	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Cash	82	56	108	115	116	181	0	0	0	0	0	0	658	32.21%	27.80%
Conventional	139	139	187	250	267	288	0	0	0	0	0	0	1,270	51.25%	53.65%
FHA	19	21	45	45	39	50	0	0	0	0	0	0	219	8.90%	9.25%
Lease / Purchase	0	1	0	0	0	1	0	0	0	0	0	0	2	0.18%	0.08%
Owner Financed	5	3	2	8	5	12	0	0	0	0	0	0	35	2.14%	1.48%
FMHA	2	2	2	9	1	0	0	0	0	0	0	0	16	0.00%	0.68%
Trade / Exchange	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
VA	2	2	11	5	7	13	0	0	0	0	0	0	40	2.31%	1.69%
Other	10	17	28	31	24	17	0	0	0	0	0	0	127	3.02%	5.37%
Current Year Total	259	241	383	463	459	562	0	0	0	0	0	0	2,367	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
0	2	1	3	0	0	0	0	0	0	0	0	0	6	0.00%	0.25%
1	8	3	11	9	16	17	0	0	0	0	0	0	64	3.02%	2.70%
2	68	61	101	106	107	149	0	0	0	0	0	0	592	26.51%	25.01%
3	142	144	217	286	252	310	0	0	0	0	0	0	1,351	55.16%	57.08%
4	35	24	41	56	69	72	0	0	0	0	0	0	297	12.81%	12.55%
5	4	3	8	6	12	11	0	0	0	0	0	0	44	1.96%	1.86%
6+	0	5	2	0	3	3	0	0	0	0	0	0	13	0.53%	0.55%
Current Year Total	259	241	383	463	459	562	0	0	0	0	0	0	2,367	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Jun	YTD
0	2	2	2	0	0	0	0	0	0	0	0	0	6	0.00%	0.25%
1	58	43	83	95	95	127	0	0	0	0	0	0	501	22.60%	21.17%
2	130	148	229	287	266	310	0	0	0	0	0	0	1,370	55.16%	57.88%
3	55	37	51	70	81	104	0	0	0	0	0	0	398	18.51%	16.81%
4	13	9	15	10	10	16	0	0	0	0	0	0	73	2.85%	3.08%
5	1	1	3	1	5	4	0	0	0	0	0	0	15	0.71%	0.63%
6+	0	1	0	0	2	1	0	0	0	0	0	0	4	0.18%	0.17%
Current Year Total	259	241	383	463	459	562	0	0	0	0	0	0	2,367	100.00%	100.00%